



Corporate Briefing Session

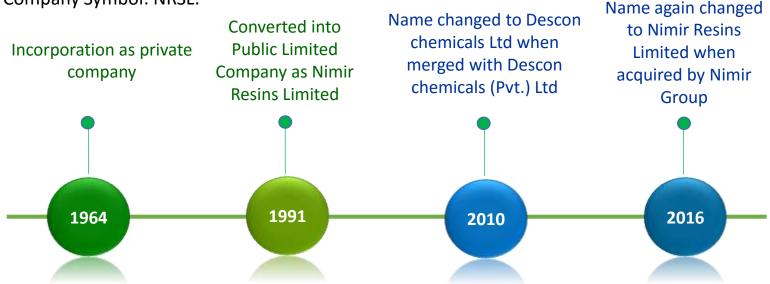
Date: 27th September, 2019





COMPANY INFORMATION

- Incorporated in 1964 (Listed on PSX Since 1991)
- Company Symbol: NRSL:



- Membership of Industry Association and Trade Bodies:
 - Lahore Chamber of Commerce and Industry (LCCI)
 - Pakistan Chemicals Manufacturer Association (PCMA)
- Auditors of the company: Horwath Hussain Chaudhury & Co.(Chartered Accountants)
- Legal Advisor : M/s Hassan & Hassan.
- Financial Year: July to June
- Paid up Capital: 282 Million shares of Rs.5 each
- Net Worth as on 30 Jun 2019: 1,166 Million
- Rating: A- for long term and A2 for short term by PACRA.



LOCATION



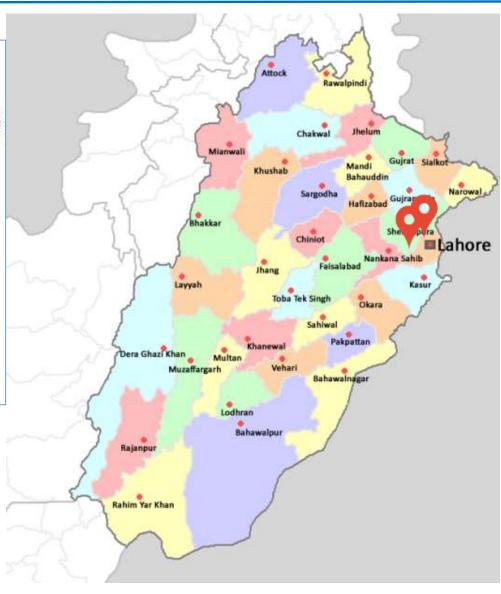
NRL Plants

Plant 1

14.5 KM, Lahore- Sheikhupura Road (Driving time 30 mins from Lahore city)

Plant 2

14.8 Km. Sheikhupura - Faisalabad Road (Driving time 60 mins from Lahore city)





CORE BUSINESS AT A GLANCE



Coatings & Emulsions

- Alkyd Resins & Modified Alkyds Resins for Decorative, Refinish & OEM Paints.
- Amino Resins (Urea & Melamine Formaldehyde).
- Rosin Modified Resins (Maleic & Phenolic).
- Acrylic, Styrene Acrylic & PVA Emulsion binders.
- Wetting Agent, Antifoam and drier.



Textile Chemicals

Specialty chemicals for pre-treatment and finishing for textile.

- Textile Auxiliaries.
- Optical Brighteners.
- Binders and PVAs.
- Softeners



Pulp & Paper Chemicals All sizing solutions including Alkaline, Neutral and Acidic sizing.

- Coating Chemicals
- Specialty Chemicals
- Optical Brightening Agent



COMPLIANCE AND CERTIFICATIONS

NRL is a Good Manufacturing Practices (GMP) compliant company.





ISO 9001: 2015



Textile chemicals. Tested and verified. www.oeko-tex.com/ecopassport



GOTS Approved Additive Approved by Control Union CU 859650



OUR CIENTS

























Key Operating & Financial Data for Last Six Years

PKR in Million

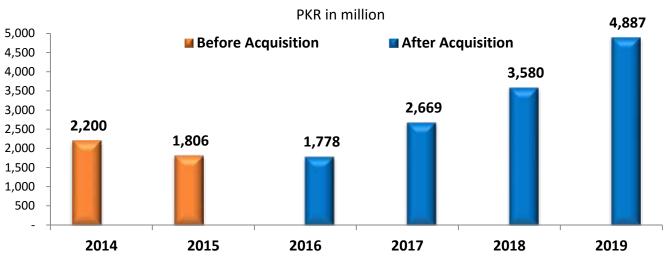
_	2014	2015	2016	2017	2018	2019
Sales	2,200	1,806	1,778	2,669	3,580	4,887
Gross Profit	185	155	234	297	330	504
Operating profit	59	38	136	219	236	389
Finance Cost	112	95	50	61	75	168
Profit / (loss) before taxation	(58)	(62)	73	111	85	164
Profit / (loss) after taxation	(69)	(82)	53	74	103	154
EBITDA	91	67	154	210	196	375
Share Capital	998	998	998	1,383	1,413	
Net Worth	323	249	584	910	1,011	
Long term borrowings	179	121	99	2	5	
Deferred Liabilities	27	29	31	28	15	
Current Liabilities	962	889	979	1,166	1,747	
Non Current Assets	605	515	485	526	518	
Current Assets	886	774	1,208	1,581	2,260	
Total Assets	1,491	1,289	1,693	2,106	2,778	
Gross profit margin	8.39%	8.60%	13.17%	11.14%	9.21%	10.31%
Pre tax margin	-2.63%	-3.45%	4.10%	4.16%	2.38%	3.35%
Net profit margin	-3.14%	-4.56%	3.0%	2.79%	2.88%	3.15%
Current Ratio	0.92	0.87	1.23	1.36	1.29	
Long term Borrowing to Equity Ratio	36:64	33:67	15:85	0.2:99.8	0.5:99.5	
Interest cover (Times)	0.48	0.34	2.46	2.82	2.13	1.98
Earnings / (loss) per share-Rupees	(0.35)	(0.37)	0.24	0.26	0.36	0.54
Breakup value per share-Rupees *	1.62	1.25	1.51	3.18	3.54	4.09

^{*} Breakup value is calculated after excluding share deposit money from net worth.

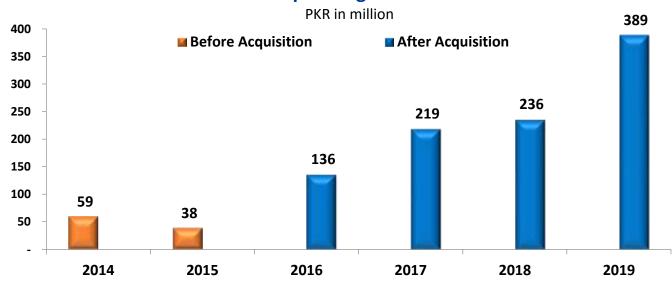


FINANCIAL PERFORMANCE



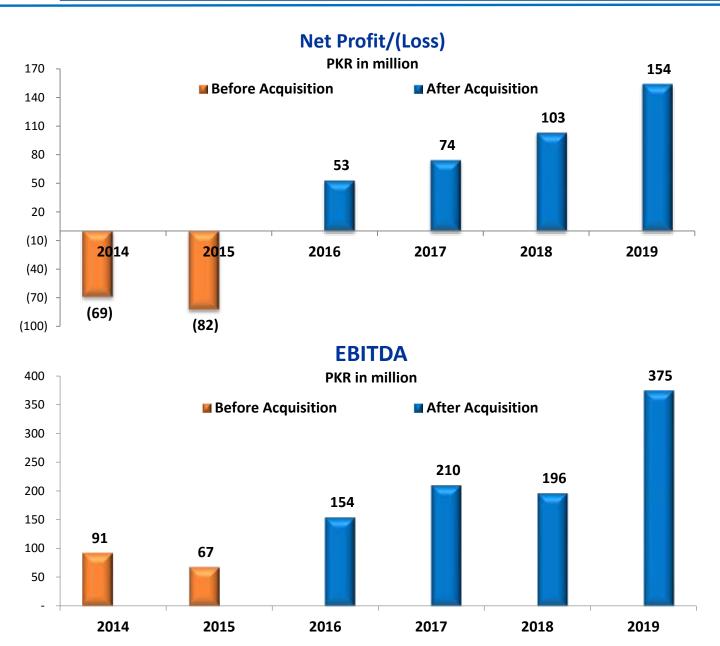


Operating Profit





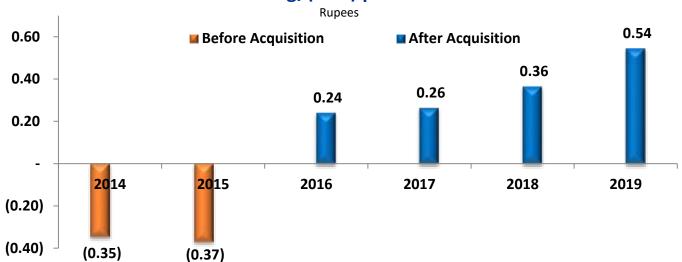
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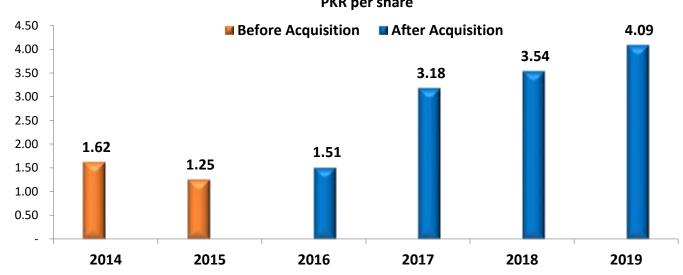
FINANCIAL PERFORMANCE





Breakup Value

PKR per share





THANK YOU...!

