# Annual Report 2018



## **Table of Contents**

## 01 — Corporate Data

- 02 Company Information
- 03 Vision and Mission Statement
- 04 Chairman's Message
- 05 CEO's Message

## 06 — Accreditations & Core Business

07 Core Business at a Glance

## 08 — Our Performance

- 09 Year at a Glance
- 10 Horizontal & Vertical Analysis
- 12 Wealth Generated and Distributed
- 13 Key Operating & Financial Data
- 14 Directors' Report
- 19 Statement of Compliance CCG
- 21 Financial Statements Standalone
  - 22 Review Report from Auditors' CCG
  - 23 Independent Auditors' Report
  - 26 Statement Of Financial Position
  - 32 Notes to the Financial Statements

## 58 — Financial Statements - Consolidated

- 59 Directors' Report
- 61 Independent Auditors' Report
- 64 Statement Of Financial Position
- 70 Notes to the Financial Statements

## 101 — Pattern of Shareholding

# 104— Notice of Annual General Meeting Form of Proxy



## **COMPANY INFORMATION**

### **Board of Directors**

Mr. Abdul Jalil Jamil

- Chairman

Mr. 7afar Mahmood

- Chief Executive Officer

Mr. M. Saeed-uz-Zaman

Mr. Imran Afzal

Mr. Aamir Jamil

Mr. Javed Saleem Arif

Mr. Muhammad Yahya Khan

Mr. Mohsin Tariq

Mr. Saqib Raza

Mr. Abdul Jaleel Shaikh

(Nominee - Pak Brunei Investment Company Limited)

## **Executive Management**

Mr. 7afar Mahmood

Mr. Khalid Mumtaz Qazi

Mr. Imran Afzal

Mr. Umar labal

Mr. Aamir Jamil

## **Chief Financial Officer**

Mr. Aamir Jamil

## **Company Secretary**

Mr. Muhammad Inam-ur-Rahim

#### **Head of Internal Audit**

Mr. Nabeel Ahmad Khan

#### **Audit Committee**

Mr. Javed Saleem Arif

- Chairman

Mr. M. Saeed-uz-7aman

- Member

Mr. Abdul Jaleel Shaikh

- Member

#### **Human Resource & Remuneration Committee**

Mr. M. Saeed-uz-Zaman

- Chairman

Mr. Muhammad Yahya Khan - Member

Mr. Zafar Mahmood

- Member

## **External Auditors**

EY Ford Rhodes

**Chartered Accountants** 

## **Legal Advisor**

Cornelius, Lane & Mufti Advocates & Solicitors

## Shares' Registrar

Corplink (Pvt.) Limited

Wings Arcade, 1-K (Commercial),

Model Town, Lahore.

Tel: +92 42 35916714 & 19

Fax: +92 42 35869037

www.corplink.com.pk

## **Bankers**

The Bank of Punjab

Habib Bank Limited

Standard Chartered Bank (Pakistan) Limited

Samba Bank Limited

Pak Brunei Investment Company Limited

Soneri Bank Limited

Askari Bank Limited

National Bank of Pakistan

MCB Bank Limited

Al Baraka Bank (Pakistan) Limited

Meezan Bank Limited

## **Registered Office / Factory**

14.8 km., Sheikhupura-Faisalabad Road, Bhikhi, District Sheikhupura, Pakistan.

Tel: +92 56 3883001-7

Fax: +92563883010

Cell: +92 301-8221151, 301-8483950

#### **Lahore Office**

12-B, New Muslim Town,

Lahore, Pakistan.

Tel: +92 42 35926090-93

Fax: +92 42 35926099

## **Web Site**

www.nimir.com.pk



## **Our Vision**

To become an industry leader through a persistent commitment to customer focus, technical innovation, managerial excellence, entrepreneurial spirit and social responsibility.



## **Our Mission**

To deliver unparalleled value to stakeholders and continually striving to exceed customer expectations by developing innovative industrial chemical solutions with special emphasis on workforce, health, safety, environment and contribution to the national economic development.

Annual Report 2018 \_\_\_\_\_\_ 3



## **CHAIRMAN'S MESSAGE**

Through FY2017-2018, the GDP growth rate has been 5.8% (0.4% higher than last year), witnessed due to a significant growth of the manufacturing industry and other sectors, which have been fuelled by massive CPEC investments, improvement in security and increased power supply. However, FY2017-2018 has also been a year of challenges for the manufacturing sector. Devaluation of PKR, increase in interest rates and high trade deficit have resulted in a higher cost of production, which has negatively impacted the growth of various industries nationwide.

The new Government is forming strategies and policies to curb imports, boost exports to immediately improve the balance of payment and is focused on bringing financial discipline to the nation. This will also have a positive impact on the local industry.

The FMCG industry showed significant improvement as a result of continued national economic growth. Your company, taking advantage of this economic and industrial growth exceeded the sales and profitability of all previous years. The consolidated sales turnover grew by 57% and crossed the Rupees Fifteen Billion mark.

In other developments, the company enhanced its production capacities and improved its efficiencies after achieving international economies of scale.

It is the constant dedication of the management team and staff at Nimir Industrial Chemicals Limited that has led the company to becoming one of the fastest growing companies in Pakistan's Chemicals Sector.

I wish them all the success and Allah's blessings in meeting new challenges.

> Abdul Jalil Jamil Chairman

## **CEO'S MESSAGE**

It is with great pleasure and pride that I report, FY 2018 has been completed with a series of milestones for the company. We crossed the Rs.15 billion mark in consolidated sales turnover and earned consolidated net profit of Rs. 0.8 billion during the year. Overall we have been successful to post a robust 57% growth in the company's consolidated top and bottom line.

With incessant efforts of our team, the plant up-gradation and expansion has been successfully commissioned, which contributed towards higher production and improvement in efficiencies. As a result, the standalone sale revenue of the company grew to over Rs.12 billion (up by 65%) and net profit of the company grew to Rs.695 million (up by 48%). Consequently, the company declared 30% cash dividend to its shareholders for the FY 2018.

In our quest to advance and improve our services for our customers, we left no stone unturned. We set up a soap finishing facility a few years back. Upon receiving an overwhelmingly favorable feedback from our customers, we have decided to expand this facility. Furthermore, we have been a small player in chlor alkali (caustic soda) business. Currently we are consuming caustic soda in-house and selling by-products in the market. Having gauged the untapped potential in the market, we wish to engage in the ambitious task of selling additional volumes. Taking advantage of the basic available infrastructure, we have initiated the process of expanding the capacity of our chlor alkali plant. Since we are self-reliant in energy, additional power required for the expanded chlor alkali plant will be arranged through increasing the power generation capacity.

Besides these achievements, the company will continue to strive to improve its quality assurance and compliance capabilities. The Company will also continue its trend of investing in innovative and sustainable technologies, enabling it to cement its reputation as a market leader.

Once again, I would like to thank our staff and the management team for their tireless efforts, without which none of this success would be possible.

**Zafar Mahmood**Chief Executive Officer



Annual Report 2018 \_\_\_\_\_\_ 5

## **ACCREDITATIONS**



Sedex is a not for profit membership organisation dedicated to driving improvements in ethical and responsible business practices in global supply chains.



The Roundtable on Sustainable Palm Oil (RSPO) was established in 2004 with the objective of promoting the growth and use of sustainable oil palm products through credible global standards and engagement of stakeholders.



Good Manufacturing Practices (GMP) in accordance with ISO 22716 : 2007 - Guidelines for Cosmetics





ISO 9001:2008 Certification (Quality Management System)



Certificate of Halal Authentication شهرادة السمرادة السمرادة السمرادة السمرادة السمرادة السمرادة المادة ال

## **CORE BUSINESS AT A GLANCE**



Distilled Fatty Acid / Oleo Chemicals

- Soap noodles
- Stearic Acid
- Glycerine



Soap Noodles (Palm Bright)

Toilet soap



Stearic Acid
(Double & Triple Press)

- Tyre and Rubber
- Textile Softener
- Metal Polishing
- Plastic
- Cosmetics
- Soap



**Glycerine** 

- Pharmaceutical
- Alkyd Resin
- Tobacco
- Cosmetics



**Caustic Soda** 

Sodium Hypochlorite

**Hydrochloric Acid** 

- Textile Sector
- Cleaning & Bleaching
- Steel



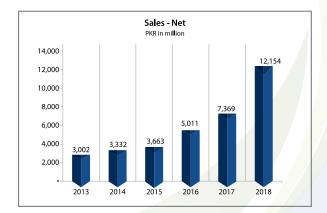
**Soap Bars** 

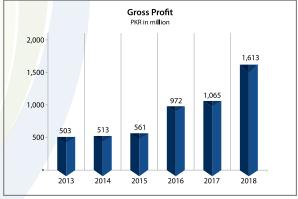
• Third party toilet soap finishing and packing facility

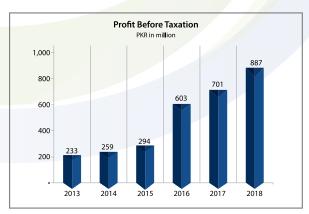
Annual Report 2018 \_\_\_\_\_\_\_ 7

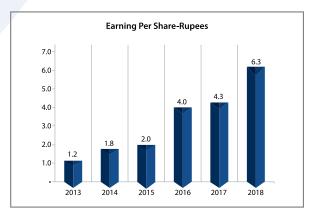
## **OUR PERFORMANCE**

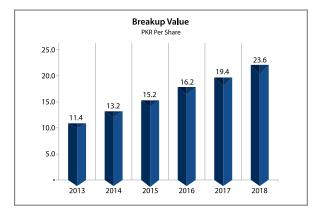
	2013	2014	2015	2016	2017	2018
			Rupees i	n million		
Sales - net	3,002	3,332	3,663	5,011	7,369	12,154
Gross Profit	503	513	561	972	1,065	1,613
Profit before taxation	233	259	294	603	701	887
Long term loans and leases	139	276	166	348	354	480
Equity	1,264	1,459	1,681	1,788	2,144	2,615
Number of Shares (in Million)	111	111	111	111	111	111
Breakup value per share - Rupee	11.4	13.2	15.2	16.2	19.4	23.6
Earning per share - Rupee	1.2	1.8	2.0	4.0	4.3	6.3



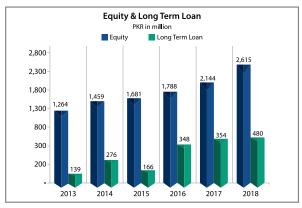








8



## **YEAR AT A GLANCE 2018**

## **Performance Parameters**

Net Sales Gross Profit **Operating Profit** Profit before taxation Net Profit for the year

Net Worth Long Term Loans and Leases **Total Assets** 

Breakup value per share - Rupee Earning per share - Rupee

2018	2017
Rupees	in million
12,154	7,369
1,613	1,065
1,295	835
887	701
696	471
2,615	2,144
480	354
7,588	5,474
23.6	19.4
6.3	4.3

## **Financial Highlights**





**Net Worth** 

22%

Up by



**Opertaing Profit** 

22%

Up by









**Earning Per Share** 

Annual Report 2018

# **HORIZONTAL & VERTICAL ANALYSIS**

	2013	2014	2015	2016	2017	2018
			Rupees i	n million		
STATEMENT OF FINANCIAL POSITION						
Non Current Assets	1,143	1,583	1,659	2,063	2,548	2,862
Current Assets	1,043	1,040	1,494	1,966	2,926	4,726
TOTAL ASSETS	2,185	2,623	3,153	4,029	5,474	7,588
Share Capital and Reserves	1,265	1,459	1,681	1,788	2,144	2,615
Non Current Liabilities	174	318	273	458	567	699
Current Liabilities	747	846	1,199	1,784	2,763	4,274
TOTAL EQUITY AND LIABILITIES	2,185	2,623	3,153	4,029	5,474	7,588
		/ /				
PROFIT OR LOSS ACCOUNT						
Sales- Net	3,002	3,332	3,663	5,011	7,369	12,154
Cost of Sales	2,499	2,819	3,103	4,039	6,304	10,542
Gross Profit	503	513	561	972	1,065	1,613
Distribution & Administration Cost	137	145	149	207	230	317
Operating Profit	366	368	412	765	835	1,295
Other Expenses/ (Income)	26	25	4	47	(11)	115
Finance Cost	97	81	106	91	135	204
Foreign Exchange Loss	11	3	8	24	10	89
Profit before Taxation	233	259	294	603	701	887
Taxation	105	65	72	163	229	192
Other Comprehensive Loss	1	0.2	0.2	2	4	4
Net Comprehensive income for the Year	126	194	222	439	467	692

10 \_\_\_\_\_Nimir Industrial Chemicals Ltd.

Horizontal Analysis			Vertical Analysis								
2013	2014	2015	2016	2017	2018	2013	2014	2015	2016	2017	2018
	percent	age char	nge from	last year				perce	entage		
(5.78)	38.52	4.79	24.35	23.52	12.34	52.30	60.36	52.61	51.19	46.54	37.72
38.61	(0.27)	43.69	31.62	48.82	61.50	47.70	39.64	47.39	48.81	53.46	62.28
11.21	20.01	20.21	27.79	35.87	38.62	100.00	100.00	100.00	100.00	100.00	100.00
11.19	15.37	15.19	6.38	19.94	21.94	57.87	55.63	53.31	44.37	39.17	34.46
(24.72)	82.72	(13.88)	67.37	23.88	23.30	7.95	12.11	8.67	11.36	10.36	9.21
25.15	13.29	41.66	48.79	54.92	54.70	34.18	32.26	38.02	44.27	50.47	56.33
11.21	20.01	20.21	27.79	35.87	38.62	100.00	100.00	100.00	100.00	100.00	100.00
12.13	10.97	9.96	36.78	47.06	64.94	100.00	100.00	100.00	100.00	100.00	100.00
7.26	12.79	10.07	30.18	56.08	67.22	83.24	84.61	84.69	80.60	85.55	86.73
44.78	1.94	9.35	73.30	9.58	51.40	16.76	15.39	15.31	19.40	14.45	13.27
29.24	5.86	2.65	39.22	11.23	37.67	4.56	4.35	4.06	4.13	3.13	2.61
51.60	0.48	11.99	85.61	9.13	55.19	12.20	11.04	11.25	15.26	11.33	10.66
32,542.5	(5.29)	(85.11)	1,170.9	(124.4)	(1,108.4)	0.87	0.74	0.10	0.93	(0.16)	0.95
(15.31)	(16.82)	31.98	(14.87)	49.61	50.82	3.23	2.42	2.90	1.81	1.84	1.68
(24.59)	(68.55)	131.24	210.31	(59.42)	805.14	0.36	0.10	0.21	0.48	0.13	0.73
105.92	11.50	13.49	105.04	16.15	26.58	7.75	7.78	8.03	12.04	9.51	7.30
(188.64)	(38.48)	12.13	124.52	40.94	(16.48)	3.50	1.94	1.98	3.25	3.11	1.58
-	(76.83)	(22.54)	782.01	162.33	(12.63)	0.04	0.01	0.01	0.03	0.06	0.03
(45.40)	53.81	13.99	98.09	6.41	48.10	4.21	5.83	6.05	8.76	6.34	5.69

## **WEALTH GENERATED AND DISTRIBUTED**

FOR THE YEAR ENDED JUNE 2018

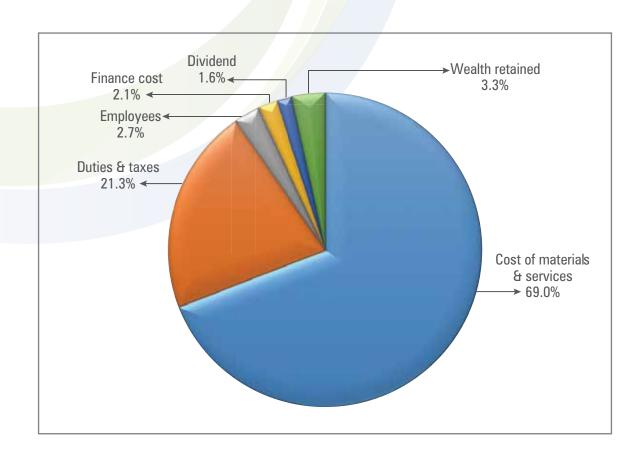
Wea		O		4
WVAA	ITN	I-On	IOPA	TON
v v G G		uu	ıbıa	LUU

Sales with sales Tax Other income

## **Distribution of Wealth**

Cost of materials & services
Duties & taxes
Employees
Finance cost
Dividend
Wealth retained

20	18
Rupees in million	Percentage
14,222	99.9%
17	0.1%
14,239	100.0%
9,837	69.0%
3,037	21.3%
380	2.7%
293	2.1%
221	1.6%
471	3.3%
14,239	100.0%



12 \_\_\_\_\_Nimir Industrial Chemicals Ltd.

# **KEY OPERATING & FINANCIAL DATA FOR LAST SIX YEARS**

	2013	2014	2015	2016	2017	2018
				in million	-	
Net Sales	3,002	3,332	3,663	5,011	7,369	12,154
Gross Profit	503	513	561	972	1,065	1,613
Operating Profit	366	368	412	765	835	1,295
Profit before taxation	233	259	294	603	701	887
Profit after taxation	127	195	222	441	471	696
D.1. 0 % I	4.400	4.400	4 400	4.400	4.400	4.400
Paid-up Capital	1,106	1,106	1,106	1,106	1,106	1,106
Net Worth	1,265	1,459	1,681	1,788	2,144	2,615
Long Term Loans and Leases	139	276	166	348	354	480
Current Liabilities	747	846	1,199	1,784	2,763	4,274
Current Assets	1,043	1,040	1,494	1,966	2,926	4,726
Total Assets	2,185	2,623	3,153	4,029	5,474	7,588
Breakup value per share - Rupee	11.4	13.2	15.2	16.2	19.4	23.6
Earning per share - Rupee	1.2	1.8	2.0	4.0	4.3	6.3
Current Ratio	1.4 : 1	1.23 : 1	1.25 : 1	1.1 : 1	1.06 : 1	1.11 : 1
Lont Terms Debt to Equity Ratio	10:90	16:84	9:91	16 : 84	14 : 86	16:84
Interest Coverage Ratio	3.40	4.22	3.77	7.67	6.17	5.34
interest ouverage natio	5.40	4.22	3.77	7.07	0.17	5.54

Annual Report 2018 \_\_\_\_\_\_\_ 13

## **DIRECTORS' REPORT**

The Board of Directors of the company takes pleasure in presenting its 25th Annual Report along with the audited financial statements for the year ended June 30, 2018.

## **Performance of the Company's Business:**

By the grace of Almighty, the reported year was another successful year for the Company with sales and profitability surpassing all previous years. The operating results of the FY 2018 are summarized as follows:

2018	2017	Increase
PKR I	/lillion	% age
12,154	7,369	65%
1,613	1,065	51%
1,295	835	55%
696	471	48%
6.29	4.26	48%
	12,154 1,613 1,295 696	PKR Million       12,154     7,369       1,613     1,065       1,295     835       696     471

The Company's sales revenue crossed Rs. 12 billion mark, predominantly due to increased sales volume. Owing to this increase, the Company earned gross profit of Rs. 1,613 million and operating profit of Rs. 1,295 million showing an increase of 51% and 55% respectively, year on year.

Other income has gone down substantially this year mainly due to elimination of interest income on the loans advanced to wholly owned subsidiary, which was converted into equity later last year.

Foreign Exchange loss of Rs. 89 million is mainly on account of depreciation of Pak Rupee during last quarter of the current financial year. Finance cost increased by Rs. 69 million year on year, on account of long term borrowing for capital investments as well as increased short term borrowing for enhanced business and increased bank interest rates.

After fully adjusting the available tax losses, the Company is under normal corporate tax regime from the last year. Current year taxation is lower from last year mainly on account of tax rebate on BMR on new capital investments under section 65(b) of the Income Tax Ordinance.

With increased operating profit, the Company posted net profit of Rs. 696 million (Rs. 471 million in year 2017) showing an increase of 47.54% year on year. The Earning Per Share also increased to Rs.6.29 per share against Rs.4.26 per share earned during last year.

## **Credit Rating:**

During the year under review the company was assigned entity credit rating of A and A1 for long term and short term respectively by Pakistan Credit Rating Agency (PACRA).

#### **Future Outlook**

The continued decline of Pak Rupee to US Dollar in the second half of the financial year manifested a pile of exchange losses to various industries adversely impacting these industries to slide towards the bottom line of their financial performance, as this addition of adverse exchange parities has resulted in higher cost of production. The high trade deficit is exerting a lot of pressure on the Pakistani currency. Expected political stability as a result of recent parliamentary and presidential election is posing a positive outlook for the economy. However increase in cost of utilities and discount rate will exert pressure on the Companies probability.

The up-gradation and advancement of the oleo chemicals plant, which was started last year has been successfully completed during financial ended June 30, 2018. As a result, overall capacity of the oleo chemicals plant has been increased more than the current country's demand.

The Board of Directors of the Company approved capital investment of Rs. 2.0 billion for the expansion of caustic soda plant, soap finishing plant and power generation. These additional investments will be financed through a combination of self cash generation as well as long term bank borrowings.

With the above positive developments, we are confident to achieve sustainable growth through achieving international economies of scale, better plant efficiencies and customer focused approach, Insha Allah.

# Summary of Key operating and financial data of last six financial years

Summary of key operating and financial data of last six years is annexed.

## **Outstanding statutory payments**

All outstanding payments are of nominal and routine nature.

#### **Gratuity Scheme**

The company operates a funded gratuity scheme for its employees as referred in Note 11 to the accounts.

14 \_\_\_\_\_Nimir Industrial Chemicals Ltd.

#### **Board of Directors**

During the year Mr. Javed Saleem Arif was appointed as independent director as well as Chairman of Audit Committee on the Board of Directors after the sad demise of Mr. Muhammad Sajid. The Board recorded its appreciation of the valuable services rendered by Mr. Muhammad Sajid during the tenure of his office.

Currently the Board is comprising of ten (10) male directors. There is no female director on the Board. Out of these ten directors, six are non executive, three executive and one independent.

During the year under review, Four (4) Board, Four (4) Audit Committee and Two (2) Human Resource & Remuneration Committee meetings were held. Names of persons who, at any time during the financial year were directors of the company along with their attendance are as follow:

Name of Director	Board of Directors	Audit Committee	HR & R Committee
Abdul Jalil Jamil Zafar Mahmood Imran Afzal Aamir Jamil Muhammad Yahya Khan Muhammad Saeed-uz-Zaman Muhammad Sajid Javed Saleem Arif Mohsin Tariq Saqib Raza Abdul Jaleel Shaikh	3 4 3 4 4 4 3 1 4 4	4 3	2 2 2

Leaves of absence were granted to directors who could not attend some of the meetings.

The Board has two sub committees namely Audit Committee and Human Resource and Remuneration Committee. The Board reconstituted the audit committee in their meeting held on April 24, 2018. The composition of these two committees are as under:

## **Audit committee:**

1.	Javed Saleem Arif	(Independent)	Chairman
2.	M. Saeed-uz-Zaman	(Non Executive)	Member
3.	Abdul Jaleel Shaikh	(Non Executive)	Member

#### **Human Resource and Remuneration committee:**

1.	M. Saeed-uz-Zaman	(Non Executive)	Chairman
2.	M. Yahya Khan	(Non Executive)	Member
3.	Zafar Mahmood	(Executive)	Member

## **Remuneration of Non Executive and Independent Directors**

Non-executive and Independent directors are entitled only for fee for attending the meetings.

## **Corporate Governance**

As required under Code of Corporate Governance incorporated in the Listing Rules of the Stock Exchanges in the country, the Board of Directors is pleased to state as follows:

- The Financial statements, prepared by the management of the Company, present fairly its state of affairs, the results of its operations, cash flows and changes in equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards (IFRS), as applicable in Pakistan, have been followed in the preparation of financial statements.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There is no significant doubt upon the company ability to continue as a going concern.
- There has been no material departure from the best practices of the corporate governance, as detailed in the listing regulations.
- Key operating and financial data for the last 6 years is annexed.
- Outstanding taxes and levis are given in the notes to the financial statements

The management of the Company is committed towards good corporate governance, and taking all appropriate measures to comply with best practices and also continuously reviewing the system of internal control in the light of Companies Act 2017.

#### **Internal Financial Controls**

The system of internal control is sound in design and has been effectively implemented and monitored.

## **Corporate Social Responsibilities**

The Company recognizes its social responsibilities as a key member of the community. It is committed to contribute its resources for the better environment with an unprejudiced approach. Its safety, health and environmental (SHE) policies are geared towards unbiased betterment of employees and community.

The Company ensures environment friendly operations, products and services and promotes environmental awareness among its employee and the community. It inducts employees from the surrounding community and offer internships and apprenticeship opportunities to technical institutes. It also encourages visits by the students of different educational institutions and support needy children of the employees for studies to promote education in the country.

During the year under review the Company had donated Image Intensifier machine worth Rs. 1.2 million to DHQ Hospital — Sheikhupura and Rs. 0.4 million to The Pakistan Society for Rehabilitation of the Disabled - Lahore.

## **Parent Company**

Subsequent to the year end the parent Company (Nimir Resources Private Limited) has filed an application with Securities and Exchange Commission of Pakistan of voluntary winding up after the withdrawal of waiver of group tax relief under sec 59B of Income Tax Ordinance 2001.

#### **External Auditors**

The present auditors M/s EY Ford Rhodes, Chartered Accountant, retiring this year, being eligible, have offered themselves for reappointment. The audit committee has recommended the reappointment of M/s EY Ford Rhodes, Chartered Accountant as external auditor of the Company for the year ending June 30, 2019.

#### **Dividend / Bonus Shares**

The Board has recommended a 20% final cash dividend for the year ended June 30, 2018. The Board had earlier declared and paid interim cash dividends totaling Rs. 1 per share (i.e. 10%). The total cash dividend for the year amounted to Rs. 3 per share (i.e. 30%).

### **Pattern of Shareholding**

A pattern of shareholding of the Company is annexed. There was no trading in the shares of the Company by the Directors, Chief Executive, Chief Financial Officer, Company Secretary,

Company Executive and their spouses and minor children during the year except those which are mentioned in the annexed statement required under code of Code of Corporate Governance (CCG). Necessary returns in this respect filed with the regulatory authorities besides informing the Board and the stock exchanges of the said transactions as required under the Code of Corporate Governance.

## **Acknowledgment**

We are thankful to our valued stakeholders including customers, banks, suppliers, contractors and shareholders, regulators for their excellent support and confidence. We also thank our employees for their focused dedication and hard work throughout this period.

For and on behalf of the Board

Zafar Mahmood Chief Executive Officer

Lahore September 25, 2018. Aamir Jamil Director

\_Nimir Industrial Chemicals Ltd.

# ڈائر یکٹرزر بورٹ

## حمینی کے کاروبار کی کارکردگی

ساتھایک اور قابل ذکرسال درج کیاہے۔

فروخت آمدنی

مجموعي منافع

آپریٹنگ منافع ٹیس کے بعد منافع

فی شیئرآ مدنی (رویے)

پاکستان کی اقتصادی ترتی اس سال بھی جاری رہی۔ ملک کی جی ڈی پی نمو کی شرح گزشتہ سال کی %5.4 کے مقابلے ،85 کا کہ تاہمی میں نمایاں بہتری ،سی کیا پر بھاری سرمایہ کاری پردیگر سکٹرز کے ساتھا اس سال کے دوران متاثر کن نموظا ہر کی ہے۔ قومی اقتصادی نمو کے رجحان کے پیشِ نظر ، کمپنی نے گزشتہ تمام سالوں سے زیادہ فروخت اور منافع یا بی کے

مالى سال 8 201 كآيرينْنگ نتائج كاخلاصة مندرجه ذيل ہے:

اضافه	2017	2018
اوسط فيصد	ملین م	رو <u>پ</u>
65%	7,369	12,154
51%	1,065	1,613
55%	835	1,295
48%	471	696
48%	4.26	6 29

سمپنی کی فروخت کی آمدنی بنیادی طور پر فروختی تجم بڑھ جانے کی وجہ سے 12 بلین روپے کے نشان سے تجاوز کر گئی۔ اس اضافہ کی وجہ سے، سمپنی نے 1,613 ملین روپے کا مجموعی منافع اور 1,295 ملین روپے کا آپریٹنگ منافع کمایا، جوسال برسال بالتر تیب 51 فیصداور 55 فیصداضا فی طاہر کررہاہے۔

دیگرآ مدنی میں کمی کی بننادی وجد کمل ملکیتی ذیلی کمپنی کودیئے گئے بیٹنگی قرضوں پرسود کی آ مدنی میں کی ہے جو کہ گزشتہ سال ایکوئن میں تبدیلی ہوگئی ہے۔

موجودہ مالی سال کی آخری سماہی کے دوران پاکستانی روپے کی قدر میں کی کے لحاظ سے 89 ملین روپے کا غیر مکلی زرِ مبادلہ کا نقصان ہوا ہے۔ فٹانس لاگت کیپٹل سرمایہ کاری کے لئے طویل مدتی قرضوں اور کاروبار کی وسعت کے لئے مختصر مدتی قرضوں میں اضافہ اور بینک کے سود کی شرحوں میں اضافہ کے لحاظ سے 69 ملین روپ کے سالا نہ تک بڑھ گئی۔

وستیاب ٹیکس نقصانات کی کلی ایڈ جسٹنگ کے بعد، کمپنی گزشتہ سال سے معمول کے کارپوریٹ ٹیکس نظام میں آگئی ہے۔ انگم ٹیکس آرڈیننس کی دفعہ (65/6 کے تحت بی ایم آر کے لئے نئی کمپیٹل سرمایہ کاری برٹیکس چھوٹ کی بابت موجود مسال کا ٹیکس گزشتہ سال سے کم ہوا ہے۔

آپریٹنگ منافع بڑھنے کے ساتھ جمپنی نے 696 ملین روپے کا خالص منافع درج کیا (سال 2017 میں 471 ملین روپے ) جوسال بدسال 48 فیصد کا اضافہ ظاہر کر رہاہے۔ گزشتہ سال کے دوران 4.26 روپے فی شیئر آمدنی کے مقابلے اس سال فی شیئر آمدنی بھی 2.60 روپے تک بڑھ گی۔

## كريدك ريننك:

زیر جائزہ سال کے دوران بمپنی کو پاکستان کریڈٹ ریٹنگ ایجینس ( PACRA ) کی طرف سے بالتر تیب طویل مدت اور مختصر مدت کے لئے A اور A1 کی اینٹٹی کریڈٹ ریٹنگ تفویض کی گئی۔

## مستفتل كانقط نظر

مالیاتی سال کے دوسر نصف میں امریکی ڈالر سے پاکستانی روپیدی مسلسل کی نے مختلف صنعتوں کو بدترین

الحیمی نقصانات پہنچائے میں جوان کی مالیاتی کارکردگی کو نجلی لائن کی طرف لے جانے کے لئے ان صنعتوں کو کری کو خلی الائن کی طرح متاثر کررہی ہے، کیونکہ متضادا کیسی نئی کی نابرابری کے اس اضافہ کے نتیجہ میں پیداوار کے اخراجات میں اضافہ ہوا ہے۔ حالیہ پارلیمانی اور صدارتی میں اضافہ ہوا ہے۔ حالیہ پارلیمانی اور صدارتی انتخابات کے نتیج میں متوقع سیاسی استحکام معیشت کے لئے مثبت نقط نظر پیش کررہا ہے۔ تاہم افادیت اور رعا بی مترح کی قیمتوں میں اضافہ کمینیوں کی منافع یائی پردباؤڈالےگا۔

Oleo کیمیکلز پلانٹ کی اپ گریڈیشن اور ایڈوانسمنٹ جوگزشتہ سال شروع کی گئی تھی، 30 جون 2018 کوختم ہونے والے موجودہ مالی سال کے دوران کامیابی سے مکمل ہوگئ ہے۔ نتیجے میں، Oleo کیمیکلز پلانٹ کی مجموعی صلاحیت ملک کی موجودہ طلب سے زیادہ بڑھ گئی ہے۔

کمپنی کے بورڈ آف ڈائر کیٹر نے کاسٹک سوڈا پلانٹ، سوپ فنشگ پلانٹ اور پاور جزیشن کی وسعت کے لئے 2.0 بلین روپے کی سیٹل سرمایہ کاری کی منظوری دے دی ہے۔ بیاضافی سرمایہ کاری سیلف کیش جزیشن اور طویل مدتی بینگ قرضہ کے مجموعہ کے ذریعے فنائس ہوگی۔

ندکورہ بالا مثبت پیش رفتوں کے ساتھ، ہم انشاء اللہ، بین الاقوا می معیشت کے معیار، پلانٹ کی بہتر صلاحیتوں اور گا ک<mark>وں پرمرکوز توجہ کے ذریعے</mark> پائیدارتر تی حاصل کرنے کے لئے پراعتاد ہیں۔

گزشته چهالی سالول کے کلیدی آپریٹنگ اور مالیاتی اعدادو ثار کا خلاصه

گزشتہ چھسالوں کے اہم آپریٹنگ اور مالیاتی اعداد وشار کا خلاصہ نسلک ہے۔

بقايا قانوني ادائيگيال

تمام بقایا ادائیگیاں برائے نام اور معمولی نوعیت کی ہیں۔

گریجویی سکیم

سمپنی نے اپنے ملاز مین کے لئے اکا ؤنٹس کےنوٹ 11 پر درج ، فنڈ ڈ گریجو ٹی سکیم چلاتی ہے۔ -

## بورد آف ڈائر یکٹرز

سال کے دوران، جناب محمر ساجد کے انتقال کے بعد جناب جاوید سلیم عارف کو بورڈ آف ڈائر کیٹرز پر بحثیت آزاد ڈائر کیٹر اور آ ڈٹ کمیٹی کا چیئر مین مقرر کیا گیا۔ بورڈ نے جناب محمد ساجد کی طرف سے ان کے دفتر کی مدت کے دوران دی گئی قابل قدر خد مات کوسراہا ہے۔

نی لحال بورڈ دس (10) مرداورنل (0) خاتون ڈائر بکٹر پرمشمل ہے۔ان دس ڈائر بکٹرز میں سے چھ نان ایگز بکٹو، تین ایگز بکٹواورایک آزاد ڈائر بکٹر ہیں۔

زیرجائزہ سال کے دوران چار (4) بورڈ، چار (4) آڈٹ کمیٹی اور دو(2) ریمنزیشن کمیٹی کے اجلاس منعقد ہوئے۔ اشخاص کے نام جومالی سال کے دوران کی وقت میں کمپنی کے ڈائز کیٹرز تھے معدان کی حاضری حسب ذیل ہیں:

HR & ريمزيش کميڻي	آ ڈے کمیٹی آڈٹ	بورد آف دائر يكٹرز	نام ڈائر یکٹر
		3	عبدالجليل جميل
2		4	بیری <u>کی کی کی ط</u> ظفرمحمود
		3	عمران افضل
		4	عامرجميل
2		4	محد تحل خان
2	4	4	محمد سعيدالزمان
	3	3	محمرساجد
		1	جاويدسليم عارف
		4	محسن طارق
		4	ثا قب رضا
	4	4	عبدالجليل شيخ

ڈائر یکٹرز جو چندا جلاسوں میں شرکت نہیں کر سکتے تھے،کوغیر حاضری کی چھٹی دی گئی۔

بورڈ کی دوذیلی کمیٹیاں بعنی آڈٹ کمیٹی اور ہیومن ریبورس اینڈریمنزیش کمیٹی ہیں۔بورڈ نے 24اپریل 2018 کومنعقدہ اپنے اجلاس میں آڈٹ کمیٹی کی دوبارہ تشکیل کی۔ان دو کمیٹیوں کی ترتیب حسب ذیل ہے:

## آ ڈٹ کمیٹی:

چيئر مين	(آزاد)	1 ـ جاويدسليم عارف
ركن	(نان ایگزیکٹو)	2_محمد سعيدالزمان
ركن	( نان الگِزيکڻو )	3_عبدالجليل شيخ
	_	

## هيومن ريسورس ايندر يمنزيش مميشي:

چيئر مير	(نان ایگزیکٹو)	1_محمر سعيدالزمان
ركن	( نان ایگزیکٹو )	2_محمد ليحيٰ خان
ركن	(ا گَیزیکٹو)	3_ظفرمحمود

## نان اليَّز يكثو، آزاداورنامز ددُّائر يكثرز كامشاهره

نان ایگزیکٹو، آزاداور نامز دڈائریکٹر زصرف اجلاس میں شرکت کی فییں کے اہل ہیں۔

## كاربوريث گورنس

ملک میں اسٹاک <sup>یکسی</sup>چنجز کے فہری قوانین میں شامل کارپوریٹ گورننس کے ضابطہ کے مطابق <mark>، بورڈ آف</mark> ڈائر کیٹرز بخرشی بیان کرتے ہیں:

- سنمینی کی انتظامیه کی طرف سے تیار کردہ، مالیاتی حسابات، اس کے امور، آپریشنز کے نتائج، نقذی بہاؤاورا یکوئی میں تبدیلیوں کو منصفانہ طور پر ظاہر کرتے ہیں۔
  - ممینی کے کھاتہ جات بالکل صحیح طور سے بنائے گئے ہیں۔
- مالی حسابات کی تیاری میں مناسب اکاؤنٹنگ پالیسیوں کونسلسل کے ساتھ لا گو کیا گیا ہے اور اکاؤنٹنگ کے تخمینہ جات مناسب اور دانشمندانہ فیصلوں پرمٹنی ہیں۔
- مالی حسابات کی تیاری میں پاکستان میں لاگو بین الاقوامی مالیاتی رپورٹنگ کے معیارات (IFRS) کی پیروی کی گئی ہے۔
- اندرونی کنٹرول کے نظام کا ڈیزائن مشحکم ہے اور اسکی مؤثر طریقے سے عملدرآ مداور نگرانی کی جاتی ہے۔
  - کمپنی کے گوئگ کنسرن ہونے کی صلاحیت پر کوئی قابل ذکر شکوک وشبہات نہیں ہیں۔
- فہرسی قواعدوضوابط میں تفصیلی کارپوریٹ گورننس کے بہترین عمل سے کوئی مادی انحراف نہیں کیا گیا ہے۔
  - · گزشتہ چیرسال کا کلیدی آپریٹینگ اور مالیاتی ڈیٹا منسلک ہے۔
  - بقایا میسزاور لیویز کامالی حسابات کے نوٹ میں انکشاف کیا گیاہے۔

سمپنی کی انتظامیہا چھے کارپوریٹ گورننس کے لئے پُرعزم ہے،اور بہترین طریقوں کے مطابق عمل کرنے کے لئے تمام مناسب اقدامات کئے گئے میں اوکینینزا یکٹ 2017 کی روثنی میں داغلی کنٹرول کے نظام کا بھی مسلسل جائزہ لیاجا تا ہے۔

## داخلی مالیاتی کنٹرول

اندرونی تنشرول کے نظام کاڈیزائن مشحکم ہے جس پرمؤ ثر طریقے سے مملدرآ مداورنگرانی کی جاتی ہے۔

## كاربوريك ساجى ذمه داريال

سمپنی کمیونی کے ایک اہم رکن کے طور پراپی سابی ذمددار یوں کو شلیم کرتی ہے۔ بیر غیر جانبدار انقط نظر کے ساتھ بہتر ماحول کے لئے اپنے وسائل کو شریک کرنے میں مصروف ہے۔ اس کی حفاظتی، صحت اور ماحولیاتی (SHE) یالیسیاں ملازمین اور کمیونی کی غیر جانبدار انہ بہتری کے لئے تیار کی گئی ہیں۔

کمپنی ماحول دوست آپریشنز ،مصنوعات اور خدمات کویشنی بناتی ہے اور اپنے ملاز مین اور کمیوئی کے درمیان ماحولیاتی شعور کوفروغ دیتی ہے۔ یہ اردگرد کی کمیوئی سے ملاز مین کوشائل اور تکنیکی اداروں کوائٹرن شپ اور اپٹش شپ کے مواقع بیش کرتی ہے۔ یہ مختلف تعلیمی اداروں کے طالب علموں کی طرف سے دوروں کی حوصلہ افزائی اور ملک میں تعلیم کوفروغ دینے کے لئے ضرورت مند ملاز مین کے بچوں کی مدد کرتی ہے۔ نیر جائزہ سال کے دوران کمپنی نے DHQ مہتبال شیخو پورہ کو 1.2 ملین روپے مالیت کی اثبی انٹینسیفائر مشین اور یا کستان سوسائی برائے بحالی معذورال لا ہورکو 0.4 ملین روپے عطید دیئے ہیں۔

## پيرنٺ کمپنې

سال کے اختیام کے بعد پیرنٹ کمپنی (نمررییورسز پرائیویٹ لمیٹرڈ) نے انکمٹیکس آرڈیننس 2001 کی دفعہ 59B کے تحت گروپٹیکس ریلیف کی رعائت واپس لے لئے جانے کے بعد سیکورٹیز اینڈ ایکھینچ کمیشن آف پاکستان کے ہال رضا کارانہ وائنڈ نگ اپ کی درخواست جمع کرائی ہے۔

## بيروني محاسب

اس سال سبکروش ہونے والے موجودہ محاسب میسرزای وائی فورڈ رہوڈس، چارٹرڈ اکا کوئٹنٹ نے اٹل ہونے کی بناء پر، دوبارہ تقرری کے لئے اپنے آپ کو پیش کیا ہے۔آڈٹ کمیٹی نے 30 جون 2019ء کوشم ہونے والے سال کے لئے کمپنی کے بیرونی محاسب کے طور پر میسرز فورڈ رہوڈس، چارٹرڈ اکا کوئٹنٹ کی دوبارہ تقرری کی ہے۔

## ڈیویڈیڈ/ بونس شیئرز

بورڈ نے 30 جون 8 201ء کو ختم ہونے والے سال کے لئے 2روپے فی شیئر ( یعنی % 20) حتمی نقد منافع کی سفارش کی ہے۔ بورڈ پہلے ہی عبوری نقد ڈیویڈ بیڈ کیڈ کل -/1 روپے فی شیئر ( یعنی % 10) کا اعلان اور اداکر چکا ہے۔ سال کے لئے کل نقد ڈیویڈ بیڈ -/3 روپے فی شیئر ( یعنی % 30) رہا۔

## ممونه وصص داري

کمپنی کا نمونہ وصص داری منسلک ہے۔سال کے دوران کمپنی کے ڈائز بکٹرز، چیف ایگزیکٹو، چیف فنانشل آفیسر، کمپنی سکرٹری، کمپنی ایگزیکٹواوران کے زوج اور نابالغ بچوں کے ذریعے کمپنی کے صص میں کوئی ٹریڈنگ نہیں گائی، ماسوائے جس کا ذکر کوڈ آف کارپوریٹ گورننس (سی سی جی) کے ضابطہ کے تحت در کارمنسلکہ بیان میں کہا گیا ہے۔

#### اعتراف

ہم اپنے قابل قدراسٹیک ہولڈرزسمیت صارفین ، بینکوں ، سپلائرز ، ٹھیکیداروں اور حصص داران کے شاندار تعاون اوراعتاد کے شکر گذار ہیں۔ہم اس پوری مدت میں اپنے ملاز مین کی مرکوز توجداور تخت محنت کا بھی شکریہ اداکرتے ہیں۔

## منجانب بورد

خطفر محمود عامر جميل فار كيشر فار كيشر فار كيشر فار كيشر

25 ستمبر 2018ء

لاہور

## STATEMENT OF COMPLIANCE WITH THE LISTED COMPANIES

(CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2017 FOR THE YEAR ENDED JUNE 30, 2018

Nimir Industrial Chemicals Limited (the "Company") has complied the requirement of the Regulations in the following manner:

1. The total number of directors are 10 as per the following:

a. Male : 10b. Female : Nil

2. The composition of the board is as follows:

a. Independent Director : 01b. Other Non-Executive Directors : 06c. Executive Directors : 03

Category
Chief Executive Officer
Executive Director
Executive Director
Non- Executive Director
Non- Executive Director
Non- Executive Director
Non- Executive Director
Non- Executive Director
Independent Director
Nominee Director-PBIC

- 3. The directors have confirmed that none of them is serving as a director on more than five listed companies, including this Company (excluding the listed subsidiaries of listed holding companies where applicable).
- 4. The Company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- 5. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.

- 6. All the powers of the board have been duly exercised and decisions on relevant matters have been taken by the board/shareholders as empowered by the relevant provisions of the Act and these regulations.
- 7. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose. The board complied with requirements of the Act and the Regulations with respect to frequency, recording and circulating minutes of the meeting of board.
- 8. The board of directors have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations.
- 9. The following Directors got trained under Directos Training Program:
  - i. Mr. Sagib Raza
  - ii. Mr. Abdul Jaleel Shaikh
- No appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit has been made during the year.
- 11. CFO and CEO duly endorsed the financial statements before approval of the board.
- 12. The Board has formed committees comprising of members given below:
  - I. Audit Committee:
    - i. Mr. Javed Saleem Arif Chairman
    - ii. Mr. Muhammad Saeed uz Zaman
    - iii. Mr. Abdul Jaleel Shaikh
  - II. HR and Remuneration Committee:
    - i. Mr. Muhammad Saeed uz Zaman Chairman
    - ii. Mr. Muhammad Yahya Khan
    - iii. Mr. Zafar Mahmood

- 13. The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance.
- 18. We confirm that all other requirements of the Regulations have been complied with.
- 14. The frequency of meetings (quarterly/half-yearly/yearly) of the committee were as per following:

No of

C No Members Name

3. IV	io. Wiembers Name	NO. OT
		Meeting
Aud	lit Committee	
1	Mr. Javed Saleem Arif – Chairman	0/4
2	Mr. Muhammad Saeed uz Zaman	4/4
3	Mr. Abdul Jaleel Shaikh	4/4
4	Mr. Muhammad Sajid (Late)	3/4
н	R and Remuneration Committee:	
1	Mr. Muhammad Canad uz Zaman	2/2
1	Mr. Muhammad Saeed uz Zaman	2/2
2	Mr. Muhammad Yahya Khan	2/2
3	Mr. Zafar Mahmood	2/2

- 15. The board has set up an effective internal audit function, which is considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company.
- 16. The statutory auditors of the Company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the Company and that the firm and all its partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 17. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these regulations or any other requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard.

For Nimir Industrial Chemicals Limited

Abdul Jalil Jamil Chairman

Lahore September 25, 2018 Zafar Mahmood Chief Executive Officer

# **FINANCIAL STATEMENTS - SEPARATE**

FOR THE YEAR ENDED JUNE 30, 2018

- 22 Review Report From Auditors' CCG
- 23 Report On The Audit Of The Financial Statements
- 26 Statement Of Financial Position
- 32 Notes To The Separate Financial Statements

Annual Report 2018 \_\_\_\_\_\_\_ 21

# REVIEW REPORT TO THE MEMBERS ON STATEMENT OF COMPLIANCE WITH BEST PRACTICES OF CCG

We have reviewed the enclosed Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2017 (the Regulations) prepared by the Board of Directors of Nimir Industrial Chemicals Limited (the Company) for the year ended June 30, 2018 in accordance with the requirements of regulation 40 of the Regulations.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the requirements contained in the Regulations as applicable to the Company for the year ended June 30, 2018.

The responsibility for compliance with the Regulations is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Regulations and report if it does not and to highlight any non-compliance with the requirements of the Regulations. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Regulations.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Regulations require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions and also ensure compliance with the requirements of section 208 of the Companies Act, 2017. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out procedures to assess and determine the Company's process for identification of related parties and that whether the related party transactions were undertaken at arm's length price or not.

EY Ford Rhodes

EY Ford Rhodes Chartered Accountants

Audit Engagement Partner: Abdullah Fahad Masood

Lahore October 02, 2018

## REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2018

## **Opinion**

We have audited the annexed financial statements of Nimir Industrial Chemicals Limited (the Company), which comprise the statement of financial position as at 30 June 2018, and the statement of profit or loss, the statement of comprehensive income, the statement of changes in equity, the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, statement of profit or loss, statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at 30 June 2018 and of the profit, total comprehensive income, the changes in equity and its cash flows for the year then ended.

## **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the key audit matters:

## **Key audit matters**

## 1. Tax Contingencies

As disclosed in note 13 to the financial statements, certain tax matters are pending adjudication at various levels with the taxation authorities and other legal forums.

The aggregate amounts involved in such contingencies is Rs. 373 million as of 30 June 2018.

The tax contingencies require the management to make judgements and estimates in relation to the interpretation of tax laws and regulations that may be required against such contingencies. Due to inherent uncertainties and the time period such matters may take to resolve, the management judgements and estimates in relation to such contingencies may be complex.

## How our audit addressed the key audit matter

We assessed key technical tax issues and legislative developments and focused on the judgements made by management in assessing the quantification and likelihood of significant exposures and the level of liability required for specific cases. In particular, we focused on the impact of recent tax rulings and the status of on-going inspections by local tax authorities.

We obtained explanations from management and corroborative evidence including communication with local tax authorities and confirmations of external tax advisors. We gained an understanding of the current status of tax assessments and investigations to monitor developments in on-going disputes.

We analyzed and challenged management's key assumptions, in particular on cases where there had been significant developments with local tax authorities, based on our knowledge and experience of the application of the tax legislation by the relevant authorities and courts. We also evaluated whether the liabilities and exposures for uncertain tax positions were appropriately disclosed in the financial statements.

We involved internal tax experts to assess and review the management's conclusions on contingent tax matters and evaluated whether adequate disclosures have been made in note 13 to the financial statements.

## 2. Financial Reporting Framework

As referred in note 2 to the accompanying financial statements, the Companies Act 2017 (the Act) became applicable for the first time for the preparation of the Company's annual financial statements for the year ended 30 June 2018.

The Act forms an integral part of the statutory financial reporting framework as applicable to the Company and amongst others, prescribes the nature and content of disclosures in relation to various elements of the financial statements.

In the case of the Company, specific additional disclosures and changes to the existing disclosures have been included in the financial statements as referred to note 2 to the financial statements.

These changes and enhancements in the financial statements are considered important and a key audit matter because of the volume and significance of the changes in the financial statements resulting from the transition to the new reporting requirements under the Act.

We assessed the procedures applied by the management for identification of the changes required in the financial statements due to the application of the Act. We considered the adequacy and appropriateness of the additional disclosures and changes to the previous disclosures based on the new requirements. We also evaluated the sources of information used by the management for the preparation of the above referred disclosures and the internal consistency of such disclosures with other elements of the financial statements.

# Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

 Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design

24 \_\_\_\_\_Nimir Industrial Chemicals Ltd.

and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes

public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **Report on Other Legal and Regulatory Requirements**

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- the statement of financial position, the statement of profit or loss, statement of comprehensive income, the statement of changes in equity and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The engagement partner on the audit resulting in this independent auditors' report is Abdullah Fahad Masood.

EY Ford Rhodes

EY Ford Rhodes Chartered Accountants

Lahore October 02, 2018

## **STATEMENT OF FINANCIAL POSITION**

	Note	2018	2017
		(Rupees)	(Rupees)
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital 145,000,000 (2017: 145,000,000) Ordinary shares of Rs.10 each		1,450,000,000	1,450,000,000
Issued, subscribed and paid up capital Unappropriated profit	6	1,105,905,460 1,508,958,521 2,614,863,981	1,105,905,460 1,038,425,310 2,144,330,770
NON CURRENT LIABILITIES			
Long term loans Liabilities against assets subject to finance lease Deferred tax liability	7 8 9	418,254,615 61,938,930 218,877,025 699,070,570	259,262,449 94,614,453 213,099,608 566,976,510
CURRENT LIABILITIES			
Trade and other payables  Net defined benefit liability - funded gratuity  Mark up accrued  Unclaimed dividend	10 11	910,966,292 56,710,402 35,916,282 5,849,713	414,756,293 47,366,587 27,494,527 2,415,790
Short term borrowings Current maturity of long term loans Current maturity of liabilities against	12 7	2,774,291,313 174,159,225	1,861,588,054 127,604,162
assets subject to finance lease Provision for taxation	8	46,186,411 270,369,019 4,274,448,657	36,938,773 244,912,300 2,763,076,486
CONTINGENCIES AND COMMITMENTS	13	-	-
TOTAL EQUITY AND LIABILITIES		7,588,383,208	5,474,383,766

The annexed notes from 1 to 45 form an integral part of these financial statements.

**Chief Executive Officer** 

K1 - 1

Chairman

# **AS AT JUNE 30, 2018**

	Note	2018 (Rupees)	2017 (Rupees)
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment Intangibles Investment in subsidiary Long term deposits and prepayments	14 15 16 17	2,553,191,606 962,275 281,852,260 26,285,362 2,862,291,503	2,230,437,430 1,753,763 281,852,260 33,878,812 2,547,922,265
CURRENT ASSETS			
Stores, spare parts and loose tools Stock in trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Tax refunds due from the Government Cash and bank balances	18 19 20 21 22 23 24 25	141,338,878 2,258,597,477 1,621,680,980 77,639,694 28,103,403 64,059,950 528,225,358 6,445,965 4,726,091,705	170,303,282 1,274,615,055 983,440,014 55,335,840 12,255,680 18,356,270 396,639,159 15,516,201 2,926,461,501
TOTAL ASSETS		7,588,383,208	5,474,383,766

**Chief Financial Officer** 

Annual Report 2018 \_\_\_\_\_\_\_ 27

# **STATEMENT OF PROFIT OR LOSS** FOR THE YEAR ENDED JUNE 30, 2018

	Note	2018 (Rupees)	2017 (Rupees)
Sales - net	26	12,154,312,383	7,369,139,953
Cost of sales	27	(10,541,804,264)	(6,304,069,597)
Gross profit		1,612,508,119	1,065,070,356
Distribution costs	28	(149,740,475)	(114,755,645)
Administrative expenses	29	(167,528,649) (317,269,124)	(115,698,790) (230,454,435)
Operating profit		1,295,238,995	834,615,921
Other expenses	30	(131,944,187)	(50,300,107)
Other income	31	16,734,751	61,724,546
Foreign exchange loss	32	(88,657,880)	(9,794,917)
Finance cost	33	(204,254,459)	(135,427,376)
Profit before taxation		887,117,220	700,818,067
Taxation	34	(191,582,093)	(229,384,775)
Profit after taxation		695,535,127	471,433,292
Earnings per ordinary share - basic and diluted	36	6.29	4.26

The annexed notes from 1 to 45 form an integral part of these financial statements.

**Chief Executive Officer** 

Chairman

**Chief Financial Officer** 

# **STATEMENT OF COMPREHENSIVE INCOME** FOR THE YEAR ENDED JUNE 30, 2018

N	lote	2018	2017
		(Rupees)	(Rupees)
Profit after taxation		695,535,127	471,433,292
Items not to be reclassified to profit or loss in subsequent periods:			
Re-measurement losses on defined benefit plan Income tax effect Re-measurement losses on defined benefit plan - net of tax	11.4	(5,381,443) 1,560,619 (3,820,824)	(6,247,292) 1,874,188 (4,373,104)
Total comprehensive income for the year		691,714,303	467,060,188

The annexed notes from 1 to 45 form an integral part of these financial statements.

# **STATEMENT OF CHANGES IN EQUITY** FOR THE YEAR ENDED JUNE 30, 2018

Is	sued, subscribed and paid up share capital (Rupees)	Unappropriated profit (Rupees)	Total (Rupees)
Balance as on July 1, 2016	1,105,905,460	681,955,668	1,787,861,128
Interim dividend for 2017 @ Rs. 1 per share	-	(110,590,546)	(110,590,546)
Total comprehensive income for the year		467,060,188	467,060,188
Balance as on June 30, 2017	1,105,905,460	1,038,425,310	2,144,330,770
Final dividend for 2017 @ Rs. 1 per share	-	(110,590,546)	(110,590,546)
Interim dividend for 2018 @ Rs. 1 per share	-	(110,590,546)	(110,590,546)
Total comprehensive income for the year	-	691,714,303	691,714,303
Balance as on June 30, 2018	1,105,905,460	1,508,958,521	2,614,863,981

The annexed notes from 1 to 45 form an integral part of these financial statements.

**Chief Executive Officer** 

**Chairman** 

**Chief Financial Officer** 

Annual Report 2018\_ 29

# **STATEMENT OF CASH FLOWS** FOR THE YEAR ENDED JUNE 30, 2018

	Note	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		(Rupees)	(Rupees)
Profit before taxation		887,117,220	700,818,067
Adjustment for:			
Depreciation Amortization Impairment expense Mark-up expense Profit on loan to subsidiary Reversal of provision against stock in trade Provision for gratuity Provision against refundable sales tax Reversal of provision Gain on disposal of property, plant and equipment Exchange loss - unrealized Workers profit participation fund provision Workers welfare fund provision	14.6 15 30 31 3.1 & 19.2 11.3 30 31 31 32.1 30 30	247,341,485 791,488 63,365,020 198,739,688 - (4,619,258) 10,973,769 5,339,850 (7,037,498) (3,267,392) 6,669,205 47,517,827 15,721,490 581,535,674	165,723,980 845,188 - 132,144,308 (26,352,260) (82,436,341) 9,943,427 - (28,102,567) (7,161,059) 857,990 37,459,682 10,915,886 213,838,234
Operating profit before working capital changes		1,468,652,894	914,656,301
(Increase) / decrease in current assets			
Stores, spare parts and loose tools Stock in trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Tax refunds due from government		28,964,404 (979,363,164) (638,240,966) (22,303,854) (15,847,723) (45,703,680) 67,099,224 (1,605,395,759)	(39,475,094) (554,183,192) (162,787,319) 9,048,398 (4,519,667) (1,864,920) (47,532,334) (801,314,128)
Increase in current liabilities			
Trade and other payables		476,159,057 (1,129,236,702)	107,539,606 (693,774,522)
Cash generated from operations		339,416,192	220,881,779
Contribution to gratuity fund Mark-up expense paid Tax paid Long term deposits WPPF Paid WWF Paid	11.4 10.3 10.4	(7,011,397) (182,210,316) (362,812,611) 7,593,450 (32,000,000) (10,820,082) (587,260,956)	(18,630,000) (115,014,753) (114,332,620) (2,709,684) (32,507,240) (8,392,413) (291,586,710)
Net cash utilized in operating activities - Balance carried forward		(247,844,764)	(70,704,931)

Nimir Industrial Chemicals Ltd. 30 \_\_\_\_\_

	Note	2018 (Rupees)	2017 (Rupees)
Balance brought forward		(247,844,764)	(70,704,931)
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of property, plant and equipment - net Additions in capital work in progress Purchase of intangible Sale proceeds from disposal of property, plant and equipment	14.7 14.2	(18,039,510) (615,696,696) - 3,542,917	(20,205,138) (600,732,090) (2,037,750) 7,390,250
Net cash used in investing activities		(630,193,289)	(615,584,728)
CASH FLOWS FROM FINANCING ACTIVITIES			
Long term loan obtained Long term loan repaid Dividend paid Repayment of liabilities against assets subject to finance lease New leases acquired during the year Short term borrowings - net		334,591,987 (129,044,758) (217,747,169) (38,042,502) 6,507,000 912,703,259	136,345,774 (93,229,163) (119,762,036) (43,638,535) 32,311,000 728,102,070
Net cash generated from financing activities		868,967,817	640,129,110
Net decrease in cash and cash equivalents		(9,070,236)	(46,160,549)
Cash and cash equivalents at the beginning of the year		15,516,201	61,676,750
Cash and cash equivalents at the end of the year		6,445,965	15,516,201

The annexed notes from 1 to 45 form an integral part of these financial statements.

**Chief Executive Officer** 

Chairman

**Chief Financial Officer** 

Annual Report 2018 \_\_\_\_\_\_ 31

## NOTES TO THE SEPARATE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2018

#### THE COMPANY AND ITS OPERATIONS

Nimir Industrial Chemicals Limited ('the Company') was incorporated in Pakistan as a Public Limited Company and its shares are listed on Pakistan Stock Exchange. The Company is a subsidiary of Nimir Resources (Private) Limited ('the parent company') which holds 56.74% of the total shares of the Company. The registered office as well as plant of the Company is situated at 14.8 km, Sheikhupura-Faisalabad Road, Mouza Bhikki, District Sheikhupura, Pakistan. The Company is engaged in manufacturing and sale of chemical products. Subsequent to the year end, the parent company has initiated a process of voluntary winding up after which shares of the Company shall be transferred to shareholders of the Parent Company.

### 1.1 Nimir Industrial Chemicals Limited is part of Nimir Group which consist of:

## **Parent Company**

Nimir Resources (Private) Limited ("NRPL")

Subsidiary Companies	% age of Direct Holding	% age of Effective Holding
Nimir Holding (Private) Limited ("NHPL") Nimir Management (Private) Limited ("NMPL")	100% 51%	100% 51%
Nimir Resins Limited ("NRL")	-	37.64%

The registered office of Nimir Holding (Private) Limited (NHPL) and Nimir Management (Private) Limited (NMPL) is Nimir House, 12 B, New Muslim Town, Lahore, Pakistan. NHPL and NMPL were formed for the purpose of investment in Nimir Resins Limited

Nimir Resins Limited is a listed company engaged in the manufacturing of surface coating resins, polyesters, optical brightener and textile auxiliaries. The Company considers that it exercises control over Nimir Resins Limited and hence the investment has been treated as investment in subsidiary Company.

These financial statements are the separate financial statements of the Company in which investment in subsidiary companies is accounted for on cost basis rather than on the basis of reported results. Consolidated financial statements are prepared separately.

#### 2 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under Companies Act, 2017; and

Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The Companies Ordinance, 1984 has been repealed after the enactment of Companies Act, 2017. As a result, the Company has changed its accounting framework accordingly. This change in accounting framework has not resulted in significant changes to the amounts recognized in these financial statements or the comparative information except some additional disclosures being made as required under the Companies Act, 2017.

## Standards, interpretations and amendments to published approved accounting standards effective in 2018

The accounting policies adopted in the preparation of these financial statements are consistent with those of the previous financial year except as described below:

### **New Standards, Interpretations and Amendments**

The Company has adopted the following accounting standards and the amendments which became effective for the current year:

32 Nimir Industrial Chemicals Ltd.

- IAS 7 Statement of Cash Flows Disclosure Initiative (Amendment).
- IAS 12 Income Taxes Recognition of Deferred Tax Assets for Unrealized losses (Amendments).

## Improvements to Accounting Standards Issued by the IASB in December 2014

IFRS 12 - Disclosure of Interests in Other Entities - Clarification of the scope of the disclosure requirements in IFRS 12.

The adoption of the above amendments, improvements to accounting standards and interpretations did not have any effect on the financial statements.

## Standards, interpretation and amendments to approved accounting standards that are not yet effective

The following standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

**Effective date** 

Standard or Interpretation	(annual periods beginning on or after)
IFRS 2 - Share based Payments — Classification and Measurement of Share-based Payments Transactions (Amendments).	January 1, 2018
IFRS 10 - Consolidated Financial Statements and IAS 28 Investment in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendment)	Not yet finalized
IFRS 4 - Insurance Contracts: Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts — (Amendments)	January 1, 2018
IAS 40 - Transfers to Investment Property — (Amendments)	January 1, 2018
IFRIC 22 - Foreign Currency Transactions and Advance Consideration	January 1, 2018
IFRS 9 - Financial Instruments: Classification and Measurement	July 1, 2018
IFRS 15 - Revenue from Contracts with Customers	July 1, 2018
IFRS 16 - Leases	January 1, 2019
IFRS 9 - Prepayment Features with Negative Compensation — (Amendments)	January 1, 2019
IAS 28 - Long-term Interests in Associates and Joint Ventures — (Amendments)	January 1, 2019
IFRIC 23 - Uncertainty over Income Tax Treatments	January 1, 2019
IAS 19 - Plan Amendment, Curtailment or Settlement — (Amendments)	January 1, 2019

The Company expects that such improvements to the standards will not have any material impact on the Company's financial statements in the period of initial application except for IFRS 15 and IFRS 16. The management is in the process of determining the effect of application of IFRS 15 and IFRS 16.

In addition to the above standards and amendments, improvements to various accounting standards and conceptual framework have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after January 1, 2018.

The Company expects that such improvements to the standards will not have any material impact on the Company's financial statements.

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

## **Standard or Interpretation**

IFRS 14 Regulatory Deferral Accounts IFRS-17 Insurance Contracts

January 1, 2016 January 1, 2021

#### 3 BASIS OF PREPARATION

#### 3.1 BASIS OF MEASUREMENT

These financial statements have been prepared under the historical cost convention except that certain employee benefits are recognized on the basis mentioned in note 5.13.

#### 3.2 PRESENTATION CURRENCY

These financial statements are presented in Pak Rupee, which is the Company's functional currency.

#### 4 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of financial statements in conformity with approved accounting and reporting standards, as applicable in Pakistan, requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Company's accounting policies. Estimates and judgments are continually evaluated and are based on the historical experience, including expectations of future events that are believed to be reasonable under the circumstances. These estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. The areas involving a higher degree of judgments or complexity or areas where assumptions and estimates are significant to the financial statements are as follows:

#### 4.1 Provision for doubtful receivables

A provision for impairment of trade and other receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. These estimates and underlying assumptions are reviewed on an ongoing basis based on changes in recoverability pattern, credit history and market conditions.

### 4.2 Useful life, residual values and impairment of property, plant and equipment

Estimates with respect to residual values, depreciable lives and pattern of flow of economic benefits are based on the analysis of the management of the Company. Further, the Company reviews the value of the assets for possible impairments on an annual basis. Any change in the estimates in the future might affect the carrying amount of respective item of property, plant and equipment, with a corresponding effect on the depreciation charge and impairment, as applicable.

#### 4.3 Provision for taxation and deferred tax

In making the estimates for income tax payable, the Company takes into account the applicable laws and the decisions by appellate authorities on certain issues in the past.

A deferred tax liability is recognized for all taxable temporary differences and deferred tax assets are recognized for deductible temporary differences and unused tax losses to the extent that it is probable that taxable profits will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax liabilities and assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

## 4.4 Provision against stock

Provision for obsolete and slow moving store is recognized based on the management's best estimate regarding the future usability and prevailing prices.

#### 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied are consistent with prior year except as stated otherwise.

## 5.1 Property, plant and equipment

#### **Owned assets**

Property, plant and equipment are stated at cost less accumulated depreciation and impairment, if any except land which is stated at cost. Cost of property, plant and equipment consists of historical cost and directly attributable cost of bringing the assets to their present location and condition.

Depreciation is calculated using the straight line method at rates disclosed in note 14.1 which are considered appropriate to write off the cost of the assets over their useful lives.

Depreciation on additions is charged from the month in which an asset is acquired or capitalized while no depreciation is charged for the month in which the asset is disposed of.

The carrying amounts of the Company's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment is recognized in the income currently. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. Where an impairment loss is charged, the depreciation charge is adjusted for the future periods to allocate the asset's revised carrying amount over its estimated useful life.

Subsequent costs are included in the asset's carrying amount or recognized as separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to income during the period in which they are incurred.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal.

The gain or loss on disposal or retirement of an asset represents the difference between the sale proceeds and the carrying amount of the asset and is recognized as an income or expense in the period it relates.

#### **Capital Work In Progress**

These are stated at cost less impairment loss, if any, including capitalization of borrowing costs. It consists of expenditures incurred and advances made in respect of fixed assets in the course of their construction and installation.

#### **Leased Asset**

Leases where the Company has substantially all the risks and rewards of ownership are classified as finance leases. At inception, finance leases are capitalized at the lower of present value of minimum lease payments under the lease agreements and the fair value of the assets.

The related rental obligations, net of finance cost, are included in liabilities against assets subject to finance lease as referred to in note 8. The liabilities are classified as current and non-current depending upon the timing of the payment.

Each lease payment is allocated between the liability and finance cost so as to achieve a constant rate on the balance outstanding. The interest element of the rental is charged to profit over the lease term. The financial charges are calculated at the interest rates implicit in the lease and are charged to the statement of profit or loss.

Assets held under finance lease are stated at cost less accumulated depreciation and impairment loss, if any, at the rates and basis applicable to the Company owned assets.

Annual Report 2018 \_\_\_\_\_\_ 35

# 5.2 Intangibles

Intangibles acquired separately are measured on initial recognition at cost. Following initial recognition, intangibles are carried at cost less any accumulated amortization and any accumulated impairment losses. The useful lives of intangibles are measured to be finite. Intangibles with finite lives are amortized over the useful life and assessed for impairment whenever there is an indication that the asset may be impaired. The amortization period and amortization method for an intangibles with a finite life is reviewed at each financial period end. The amortization expense is recognized in profit or loss in the expense category consistent with the function of the intangibles.

Amortization on additions is charged from the month in which an asset is acquired or capitalized while no amortization is charged for the month in which the asset is disposed off.

### 5.3 Stock in trade

Stock in trade, stores, spares and loose tools are valued at lower of cost or net realizable value except those in transit, which are valued at invoice value including other charges, if any, incurred thereon. Basis of determining cost is as follows:

Raw and packing material - weighted average cost

Material in transit - cost Work in process - cost

Finished goods - weighted average cost Stores, spares and loose tools - weighted average cost

Items considered obsolete are carried at nil value.

Provision for obsolete and slow moving inventory is based on management estimates of usage in normal business operations.

Net realizable value is determined on the basis of estimated selling price of the product in the ordinary course of business less costs of completion and costs necessary to be incurred in order to make the sale.

### 5.4 Trade debts

Trade debts are carried at invoice amount on transaction date less any estimate for doubtful debts. Known bad debts are written off as and when identified.

# 5.5 Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at cost.

For the purpose of cash flow statement, cash and cash equivalents comprise of cheques in hand, cash and bank balances.

### **5.6** Financial instruments

All the financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instruments. The Company derecognizes a financial asset or a portion of financial asset when, and only when, the Company loses control of the contractual rights that comprise the financial asset or portion of financial asset. While a financial liability or part of financial liability is derecognized from the balance sheet when, and only when, it is extinguished, i.e. when the obligation specified in the contract is discharged, cancelled or expires.

All financial assets and financial liabilities are initially measured at cost, which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value, amortised cost or cost, as the case may be.

Financial assets are investments, trade deposits, trade debts, loans and advances, other receivables, cash and bank balances. These are stated at their nominal values as reduced by the appropriate allowances for estimating irrecoverable amount.

36 \_\_\_\_\_Nimir Industrial Chemicals Ltd.

Financial liabilities are classified according to the substance of the contractual arrangements entered into. Significant financial liabilities are long term loans, short term borrowing utilized under mark-up arrangements, creditors, liabilities against assets subject to finance lease, accrued and other liabilities. Mark-up bearing finances are recorded at the gross proceeds received. Other liabilities are stated at their nominal value.

# 5.7 Offsetting of financial assets and financial liabilities

A financial asset and financial liability is offset and the net amount is reported in the statement of financial position if the Company has a legal enforceable right to set off the recognized amounts and intends either to settle on net basis or to realize the assets and settle the liabilities simultaneously.

# 5.8 Impairment of financial assets

The Company assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of the impairment may include indicators that the debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicates that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

The amount of loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognized in the profit and loss account. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the reversal of the previously recognized impairment loss is recognized in statement of profit or loss.

# 5.9 Trade and other payables

Creditors relating to trade and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not billed to the Company.

### 5.10 Provisions

A provision is recognized in the statement of financial position when the Company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation.

### 5.11 Taxation

# Current

Provision for the current tax is based on the taxable income for the year determined in accordance with the provisions of the Income Tax Ordinance, 2001. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted after taking into account tax credits, rebates and exemptions, if any. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

# **Deferred**

Deferred tax is provided using the statement of financial position liability method for all temporary differences at the balance sheet date between tax base of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liability is recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, if any, to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, carry-forward of unused tax credits and unused tax losses can be utilized.

Annual Report 2018 \_\_\_\_\_\_\_ 37

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the liability is settled based on tax rates that have been enacted or substantially enacted at the reporting date.

# **5.12 Revenue recognition**

# Sale of goods - Local

Revenue is recognized when the significant risks and rewards of ownership of the goods is transferred to the buyer, usually at the time of issuance of delivery challan (i.e on dispatch of goods to the customers).

# Sale of goods - Export

Revenue from export of goods is recognized at the time of issuance of bill of lading.

# **Profit on bank deposit**

Profit earned on saving and deposit accounts is accrued on time proportion basis by reference to the principal outstanding at the applicable rate of return.

### 5.13 Staff retirement benefits

# **Defined benefit plan**

The Company formed an approved funded defined benefit gratuity plan for all of its permanent employees. Under this plan, gratuity is paid to the retiring employees on the basis of their last drawn gross salary for each completed year of service.

Experience adjustments are recognized in other comprehensive income when they occur. Amounts recorded in statement of profit or loss are limited to current and past service cost, gains or losses on settlements, and net interest income / (expense). All other changes in net defined benefit liability are recognized in other comprehensive income with no subsequent recycling to profit and loss account.

The distinction between short term and other long term employee benefits is based on the expected timing of settlement rather than the employees' entitlement to benefits.

# **5.14 Foreign currency translation**

Foreign currency transactions are recorded at the rate of exchange prevailing on the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pak rupees at the rate of exchange prevailing at the balance sheet date.

Profits or losses arising on translation are recognized in the statement of profit or loss.

## **5.15 Borrowing costs**

Borrowing costs are recognized as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use. Such borrowing costs are capitalized as part of the cost of the qualifying asset.

### **5.16 Operating segments**

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Directors that makes strategic decision. The management has determined that the Company has a single reportable segment, as Board of Directors views the Company's operations as one reportable segment.

38 \_\_\_\_\_\_Nimir Industrial Chemicals Ltd.

# 6 ISSUED, SUBSCRIBED AND PAID UP CAPITAL

2018	2017		2018	2017
No. o	f shares		(Rupees)	(Rupees)
110,590,546	110,590,546	Ordinary shares of Rs. 10 each fully paid in cash	1,105,905,460	1,105,905,460

**6.1** Nimir Resources (Private) Limited holds 62,750,000 ordinary shares of Rs.10 each, representing 56.74% (2017: 62,670,647 ordinary shares of Rs. 10 each, representing 56.67%) of the issued capital.

7	LONG TERM LOANS	Note	2018	2017
			(Rupees)	(Rupees)
	Term finance - Secured I	7.1	18,750,000	59,375,000
	Term finance - Secured II	7.2	83,854,171	134,895,837
	Term finance - Secured III	7.3	37,500,000	56,250,000
	Term finance - Secured IV	7.4	204,910,414	136,345,774
	Term finance - Secured V	7.5	135,000,000	-
	Term finance - Secured VI	7.6	112,399,255	-
			592,413,840	386,866,611
	Less: Current maturity shown under current liabilities		(174,159,225)	(127,604,162)
			418,254,615	259,262,449

- 7.1 This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 200 bps per annum repayable in 48 monthly instalments starting from December 2013 with grace period of one year. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 7.2 This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 200 bps per annum repayable in 48 monthly instalments starting from December 2015 with grace period of six months. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 7.3 This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 200 bps per annum repayable in 48 monthly instalments starting from December 2015 with grace period of six months. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 7.4 This represents long term finance facility amounting to Rs.250 million from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 48 monthly instalments starting from February 2017 with grace period of one year. As of year end, Rs. 204.91 million has been availed out of total facility. This facility is secured against first joint pari passu charge over present and future fixed assets of the Company.
- 7.5 This represents long term finance facility amounting to Rs. 150 million from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 54 monthly instalments starting from December 2017 with grace period of six months. As of year end, Rs. 135 million has been availed out of total facility. This facility is secured against first joint pari passu charge over present and future fixed assets of the company.
- 7.6 This represents long term finance facility amounting to Rs. 300 million from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 48 monthly instalments starting from March 2018 with grace period of one year. As of year end, Rs. 112 million has been availed out of total facility. This facility is secured against first joint pari passu charge over all present and future fixed assets of the Company.

Annual Report 2018 \_\_\_\_\_\_\_ 39

# 8 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

The interest rates used as the discounting factor (i.e. implicit in the lease) range from 1 month KIBOR plus 175 bps to 1 year KIBOR plus 100 bps (2017: 1 month KIBOR plus 175 bps to 1 year KIBOR plus 200 bps). The amount of future payments and the period during which they will become due are:

		2018	2017
Year e	Year ending 30 June		(Rupees)
	2018 2019 2020 2021 2022 2023	51,823,961 23,413,970 25,502,247 11,500,849 5,664,894 117,905,921	46,136,677 49,366,866 20,615,826 22,406,634 8,457,826 ————————————————————————————————————
Less:	Future finance charges	(9,780,580) 108,125,341	(15,430,603) 131,553,226
Less:	Current maturity shown under current liabilities	(46,186,411) 61,938,930	(36,938,773)

**8.1** The lease agreements have the option for purchase of asset at the end of the lease period. There are no financial restrictions in the lease agreements.

MLP

**8.2** Minimum Lease Payments (MLP) and their Present Value (PV) are as follow:

	IVILE	F V OI IVILE	IVILE	L A OI MITE
	(Rupees)	(Rupees)	(Rupees)	(Rupees)
Due not later than 1 year Due later than 1 year but not	51,823,961	46,186,411	46,136,677	36,938,773
later than 5 years	66,081,960	61,938,930	100,847,152	94,614,453
	117,905,921	108,125,341	146,983,829	131,553,226
			2018	2017
DEFFERED TAX LIABILITY			(Rupees)	(Rupees)
This comprises of:				
<b>Deferred tax liabilities on taxable tempo</b> Accelerated tax depreciation	orary differences		255,784,179	242,030,556
Deferred tax assets on deductible temporal Capital work in progress - impairment Provision for doubtful trade debts Provision against stock Deferred and unpaid liabilities Provision against others	orary differences		(18,375,856) (5,616,674) - (10,562,055) (2,352,569) 218,877,025	(5,810,353) (1,385,777) (20,903,081) (831,737) 213,099,608
Reconciliation of deferred tax liabilities	- net			
Tax income recognized in OCI	t or loss		213,099,608 7,338,036 (1,560,619) 218,877,025	109,560,554 105,413,242 (1,874,188) 213,099,608
	Due later than 1 year but not later than 5 years  DEFFERED TAX LIABILITY  This comprises of:  Deferred tax liabilities on taxable temporal Accelerated tax depreciation  Deferred tax assets on deductible temporal Capital work in progress - impairment Provision for doubtful trade debts Provision against stock Deferred and unpaid liabilities Provision against others  Reconciliation of deferred tax liabilities  As of 1 July Tax expense recognized in statement of profit	Due not later than 1 year Due later than 1 year but not later than 5 years  DEFFERED TAX LIABILITY  This comprises of:  Deferred tax liabilities on taxable temporary differences Accelerated tax depreciation  Deferred tax assets on deductible temporary differences Capital work in progress - impairment Provision for doubtful trade debts Provision against stock Deferred and unpaid liabilities Provision against others  Reconciliation of deferred tax liabilities - net  As of 1 July Tax expense recognized in statement of profit or loss Tax income recognized in OCI	Due not later than 1 year Due later than 1 year but not later than 5 years  DEFFERED TAX LIABILITY  This comprises of:  Deferred tax liabilities on taxable temporary differences Accelerated tax depreciation  Deferred tax assets on deductible temporary differences Capital work in progress - impairment Provision for doubtful trade debts Provision against stock Deferred and unpaid liabilities Provision against others  Reconciliation of deferred tax liabilities - net  As of 1 July Tax expense recognized in statement of profit or loss Tax income recognized in OCI	Due not later than 1 year Due later than 1 year but not later than 5 years  Deferred tax liabilities on taxable temporary differences Capital work in progress - impairment Provision for doubtful trade debts Provision against stock Deferred and unpaid liabilities Provision against others  Reconciliation of deferred tax liabilities - net  Rupees)  (Rupees)  51,823,961

40

2017

**PV** of MLP

MLP

		Note	2018	2017
10	TRADE AND OTHER PAYABLES		(Rupees)	(Rupees)
	Creditors Accrued liabilities Security deposits Advances from customers Workers' profit participation fund Workers' welfare fund Sales tax payable Withholding tax payable Others	10.1 10.2 10.3 10.4	505,500,098 286,086,253 400,000 34,571,678 52,977,509 15,721,490 3,572,869 526,926 11,609,469 910,966,292	174,197,146 167,181,421 400,000 15,099,762 37,459,682 10,915,886 - 2,708,599 6,793,797 414,756,293

- **10.1** These represent security deposits from distributors and transporters which, by virtue of agreement, are interest free, repayable on demand and are used in the normal course of business.
- **10.2** This include advance received from customers in ordinary course of business. No amounts have been received from related parties (2017: Nil).

			Note	2018	2017
				(Rupees)	(Rupees)
	10.3	Balance as at 01 July Add: Provision for the year Less: Payments made during the year Balance as at 30 June	30	37,459,682 47,517,827 (32,000,000) 52,977,509	32,507,240 37,459,682 (32,507,240) 37,459,682
	10.4	Balance as at 01 July Add: Provision for the year Less: Payments made during the year Less: Reversal during the year Balance as at 30 June	30	10,915,886 15,721,490 (10,820,082) (95,804) 15,721,490	34,647,760 10,915,886 (8,392,413) (26,255,347) 10,915,886
11	NET [	DEFINED BENEFIT LIABILITY - FUNDED GRATUITY			
	Staff r	etirement benefits - gratuity	11.1	56,710,402	47,366,587
	11.1 The amounts recognized in the statement of financial position ar		sition are as f	ollows:	
		Present value of defined benefits obligation Less: Fair value of plan assets	11.5 11.6	77,199,315 (20,488,913) 56,710,402	64,901,853 (17,535,266) 47,366,587
	11.2	The amounts recognized in the profit or loss account are	e as follows:		
		Current service cost Interest cost on defined benefit obligation - net Expense recognized in the profit or loss account	11.3	7,793,855 3,179,914 10,973,769	7,007,839 2,935,588 9,943,427
	11.3	The charge for the year has been allocated as follows:			
		Cost of sales Distribution costs Administrative expenses	27.2 28.1 29.1	7,588,144 982,196 2,403,429 10,973,769	7,600,391 659,460 1,683,576 9,943,427

Annual Report 2018 \_\_\_\_\_\_\_ 41

		2018	2017
11.4	Movements in the net liability recognized as follows:	(Rupees)	(Rupees)
	Net liabilities at the beginning of the year Current service cost Interest cost on defined benefit obligation Contribution by employer Remeasurements charged to other comprehensive income Net liabilities at the end of the year	47,366,587 7,793,855 3,179,914 (7,011,397) 5,381,443 56,710,402	49,805,868 7,007,839 2,935,588 (18,630,000) 6,247,292 47,366,587
11.5	Movements in the present value of defined benefit obligation:		
	Present value of defined benefits obligation at the beginning of the year Current service cost Interest cost on defined benefit obligation Benefits paid	64,901,853 7,793,855 4,451,221 (7,011,397)	59,666,550 7,007,839 3,940,600 (10,626,900)
	Remeasurement: Experience adjustments Present value of defined benefits obligation at the end of the year	7,063,783 77,199,315	4,913,764 64,901,853
11.6	Movements in the fair value of plan assets:		
	Fair value of plan assets at the beginning of the year Contribution by employer Interest Income Benefits paid Return on plan assets excluding interest income Fair value of plan assets as at the end of the year	17,535,266 7,011,397 1,271,307 (7,011,397) 1,682,340 20,488,913	9,860,682 18,630,000 1,005,012 (10,626,900) (1,333,528) 17,535,266
11.7	Estimated expense to be charged to profit or loss in next year	2019 (Rupees)	
	Current service cost Interest cost on defined benefit obligation - net Amount chargeable to profit or loss	8,812,947 4,497,501 13,310,448	

Qualified actuaries have carried out the valuation as at June 30, 2018. The projected unit credit method, based on the following significant assumptions, is used for valuation of the plan:

	2018	2017
Discount rate for interest cost in profit or loss charge	9.75%	9.75%
Discount rate for obligation	7.75%	7.25%
Expected rates of salary increase in future years	6.75%	6.25%
Retirement assumption	Age 60	Age 60

A quantitative sensitivity analysis for significant assumption on defined benefit obligation is as shown below:

Sensitivity level	Assumption	Defined benefit obligation
+100 bps -100 bps	Discount rate Discount rate	70,769,941 84,631,349
+100 bps	Expected increase in salary	84,631,349
-100 bps	Expected increase in salary	70,656,886

42 \_\_\_

The sensitivity analysis above have been determined based on a method that extrapolates the impact on defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the reporting period.

The average duration of the defined benefit plan obligation at the end of the reporting period is 8 years.

# 12 SHORT TERM BORROWINGS - SECURED

The aggregate of short term finance facilities available from various financial institutions (including commercial banks) at period end is Rs. 5,254 million (2017: Rs. 3,640 million) which includes running finance facilities amounting Rs. 750 million (2017: Rs. 805 million). The rate of mark up ranges from 1 month KIBOR to 6 months KIBOR + 0 to 150 bps with no floor and no cap (2017: 1 month KIBOR to 6 months KIBOR + 100 bps with no floor and no cap). The facilities are secured against joint pari passu charge on the present and future current assets of the Company.

In addition to above, the unutilized facility for opening letters of credit and bank guarantees as at June 30, 2018 amounts to Rs. 911 million (2017: Rs. 473 million) and Rs. 89 million (2017: Rs. 95 million) respectively.

# 13 CONTINGENCIES AND COMMITMENTS

### 13.1 CONTINGENCIES

Pending the outcome of below cases, no provision has been made in the financial statements, since the management of the Company based on its consultants' opinion, is confident that the outcome of the appeals will be in the favour of the Company.

- 13.1.1 The income tax authority amended the Company's assessment relating to Tax Year 2016 under section 161 / 205 of the Income Tax Ordinance, 2001 (the Ordinance) raised a demand of Rs. 8 million vide Order dated 15 May 2017. The Company filed an appeal before Commissioner Inland Revenue (Appeals), who upheld the said order. The Company filed second appeal before the Appellate Tribunal Inland Revenue (ATIR) who decided the case in favour of the Company vide Order dated 22 January 2018. The tax authority has filed a reference dated 11 June 2018 before the Lahore High Court against the decision of the ATIR which is pending adjudication.
- **13.1.2** The income tax authority raised a tax demand of Rs. 206 million by treating the remission of loan as taxable income of Rs. 711 million for the Tax Year 2011 which was challenged at Appellate Tribunal Inland Revenue (ATIR). The ATIR decided the case in favour of the Company vide Order dated December 2, 2013. The Income Tax Department has filed an appeal date Feburary 2014 before the Honorable Lahore High Court against the ATIR's decision which is pending adjudication.
- **13.1.3** The income tax authority amended the proceedings the Company's assessment relating to Tax Year 2014 under section 122 (5) / 177 / 214C of the Ordinance and raised demand of Rs. 123 million. The Company filed an appeal before Commissioner Inland Revenue (Appeals), who decided the case in favour of the Company in toto vide order dated March 21, 2018. The Company as well as its consultant has not received any intimation for filing of appeal by the tax department to the ATIR.
- **13.1.4** The income tax authority amended the Company's assessment relating to tax year 2009 under section 122 (5A) of the Ordinance, disallowing certain expenses thereby reducing declared loss from Rs. 167 million to Rs. 65 million (consequent tax exposure Rs. 35.7 million). The Company filed an appeal before the Commissioner Inland Revenue (Appeals), who upheld the order on major additions vide Order dated April 23, 2018. The Company has filed second appeal before the ATIR dated May 21 2018, which is pending adjudication.

### **13.2 COMMITMENTS**

Commitments in respect of letters of credit and letters of guarantee as at June 30, are as follows:

		Note	2018	2017
			(Rupees)	(Rupees)
	Letters of credit established for the import of raw materials, spare parts and machinery Letter of guarantee given to SNGPL Letter of guarantee given to PSO Letter of guarantee given to Total PARCO		1,307 million 96 million 22 million 3 million	947 million 96 million 16 million 3 million
14	PROPERTY, PLANT AND EQUIPMENT			
	Operating fixed assets Capital work in progress	14.1 14.7	2,260,375,722 292,815,884 2,553,191,606	1,657,414,199 573,023,231 2,230,437,430

- **14.3** There are fully depreciated assets, having cost of Rs. 238 million that are still in use as at the reporting date.
- **14.4** Company's immovable fixed assets are located at 14.8 km, Sheikhupura-Faisalabad Road, Mouza Bhikki, District Sheikhupura, Pakistan having area of 51.8 acres.
- **14.5** No assets were sold to the Chief Executive, Directors, Executives or shareholders holding more than 10% of total paid-up capital.

	Note	2018	2017
<b>14.6</b> Depreciation for the year has been allocated as under:		(Rupees)	(Rupees)
Cost of sales	27	232,119,830	152,946,283
Distribution costs	28	2,807,453	3,157,774
Administrative expenses	29	12,414,202	9,619,923
		247,341,485	165,723,980

# 14.7 Capital work in progress

	2018			2017	
	Land and	Plant and			
	Building	machinery	<b>Others</b>	Total	Total
		(R	upees) —		(Rupees)
Opening balance	12,315,782	560,707,449	-	573,023,231	190,420,201
Impairment charge	-	(63,365,020)	-	(63,365,020)	-
Additions during the year	110,511,709	485,683,588	19,501,399	615,696,696	600,732,090
	122,827,491	983,026,017	19,501,399	1,125,354,907	791,152,291
Transferred to fixed assets	(42,319,511)	(781,765,499)	(8,454,013)	(832,539,023)	(218, 129, 060)
	80,507,980	201,260,518	11,047,386	292,815,884	573,023,231

- **14.7.1** Plant and machinery includes borrowing cost capitalized during the year amounting to Rs. 7,424,954 (2017: Rs. 2,310,950). The expansion has been financed by a term finance facility from a financial institution.
- **14.7.2** During the year company has tested its two steam turbines for impairment from a renowned valuer (Iqbal A. Nanjee & Co. (Private) Limited). As per valuation report, the valuer determined the recoverable value of these turbines under normal condition amounting to Rs. 12 million, resulting in an impairment charge of Rs. 63.37 million.

44 \_\_\_\_\_Nimir Industrial Chemicals Ltd.

assets
둉
ţ
b
peratin
eratir

		S 0 3	-			2018	DEP	RECIAT	N O I		Net Book value
Particulars	As at July 1, 2017		Transfer / Adjustment	As at June 30, 2018	Rate %	Accumulated as at July 1, 2017	Charge for the year	(Disposals)		Accumulated as at June 30, 2018	As at June 30, 2018
0wned		(Rupees)						(Rupees)			(Rupees)
Free hold land Building on free hold land Plant and machinery Furniture and fittings Office and factory equipment	28,253,237 245,752,146 2,320,491,498 5,677,917 69,330,226		19,568,136 (19,568,136) —	50,170,537 289,680,493 3,082,688,861 6,432,716 80,480,826	4-5 4-5 10-33	80,721,604 1,067,323,158 4,030,839 43,244,399	16,292,112 189,251,931 577,841 13,934,242	_ _ _ (927,461)	350,917 (350,917) –	97,364,633 1,256,224,172 4,608,680 56,251,180	50,170,537 192,315,860 1,826,464,689 1,824,036 24,229,646
Vehicles	38,917,865	(949,377) 3,173,747 (5,132,190)	8,693,802	45,653,224	20	22,144,680	6,320,587	(4,878,581)	5,640,448	29,227,134	16,426,090
Leased: Vehicles Plant and machinery	2,708,422,889 53,959,902 144,978,023	844,071,533 (6,081,567) 6,507,000	8,693,802	3,555,106,657 51,773,100 144,978,023	20	1,217,464,680 13,379,710 19,102,225	226,376,713 10,665,174 10,299,598	(5,806,042)	5,640,448 (5,640,448)	1,443,675,799 18,404,436 29,401,823	2,111,430,858 33,368,664 115,576,200
2018	198,937,925	6,507,000 850,578,533 (6,081,567)	(8,693,802)	196,751,123		32,481,935	20,964,772	(5,806,042)	(5,640,448)	47,806,259	148,944,864
Particulars	As at July 1, 2016	C 0 S Additions/ (Disposals)	Transfer / Adjustment	As at June 30, 2017	Rate %	2017 Accumulated as at July 1, 2016	D E P Charge for the year	R E C I A T (Disposals)	T I O N Transfer / Adjustment	Accumulated as at	Net Book value As at June 30, 2017
Owned		(Rupees)						(Rupees)		Julie 30, 2017	(Rupees)
Free hold land Building on free hold Land Plant and machinery Furniture and fittings Office and factory equipment	28,253,237 237,015,546 2,154,665,799 4,450,214 54,388,659	8,736,600 165,825,699 1,227,703 16,206,250 17,784,683)	1 1 1 1 1	28,253,237 245,752,146 2,320,491,498 5,677,917 69,330,226	4-5 4-50 10-33 10-50	68,111,000 952,463,320 3,627,424 31,956,605		_ _ _ _ [1,198,730]	1111	80,721,604 1,067,323,158 4,030,839 43,244,399	28,253,237 165,030,542 1,253,168,340 1,647,078 26,085,827
Vehicles	29,251,430 2,508,024,885	14,026,946 (13,176,511) 206,023,198	8,816,000 - 8,816,000	38,917,865	20	23,061,754	4,470,583	(13,013,273)	7,625,616	22,144,680	16,773,185
<b>Leased:</b> Vehicles Plant and machinery	30,464,902 144,978,023 175,442,925	(14,441,194) 32,311,000 - 32,311,000	(8,816,000) - (8,816,000)	53,959,902 144,978,023 198,937,925	20 4-50	10,494,812 8,719,723 19,214,535	10,510,514 10,382,502 20,893,016	1 1 1	(7,625,616)	13,379,710 19,102,225 32,481,935	40,580,192 125,875,798 166,455,990
	2,683,467,810	238,334,198 (14,441,194)	1	2,907,360,814		1,098,434,638	165,723,980	(14,212,003)	1	1,249,946,615	1,657,414,199
14.2 Uisposal of operating fixed assets: Particulars	d assets:	Depreciation	Accumulated Book Value	ed e Sale Proceeds	Gain		Mode of Disposal	Particulars of Purchasers		Relationship with Company	
Honda City LE-13-8993 Toyota Corolla LEA-13-3215 Toyota Corolla LEF-12-6976 Office and factory equipment*	1,597,835 1,676,327 1,858,028 **	1,490,562 1,529,991 1,858,028 927,461	107,273 146,336 - 21,916	1,160,000 1,185,000 1,165,000 32,917	1,052,727 1,038,664 1,165,000		Negotiation Negotiation Negotiation Negotiation	Mr. Nasir Ahmad Mr. Pir Dil Nawaz Mrs. Kulsoom Akhtar Various		Un-related Un-related Un-related Un-related	
- · · ·	LOT 400 0	010000	LOL LEG	L & O O & L O	0000						

 $^{st}$  The net book value of individual asset within this class is below five hundred thousand rupees.

5	INTANGIBLE	Note	2018	2017
			(Rupees)	(Rupees)
	Software and licenses			
	Cost:			
	As at 1 July		4,204,250	2,166,500
	Additions during the year		-	2,037,750
	As at 30 June		4,204,250	4,204,250
	Accumulated amortization:			
	As at 1 July		(2,450,487)	(1,605,299)
	Amortization during the year	29	(791,488)	(845,188)
	As at 30 June		(3,241,975)	(2,450,487)
	Net book value		962,275	1,753,763
	Rate of amortization		20%-33.33%	20%-33.33%

# 16 INVESTMENT IN SUBSIDIARY

15

In 2016, Nimir Industrial Chemicals Limited formed a wholly owned subsidiary under the name of Nimir Holding (Private) Limited. NHPL formed a sub-subsidiary, Nimir Management (Private) Limited, which acquired the majority shareholding of Nimir Resins Limited, a listed company engaged in the business of industrial chemicals. The effective shareholding of the Company in Nimir Resins Limited is 37.64%. The Company has determined that Nimir Resins Limited is a subsidiary in accordance with IFRS 10 Consolidated Financial Statements.

		Note	2018	2017
			(Rupees)	(Rupees)
	Investment at cost		281,852,260	281,852,260
17	LONG TERM DEPOSITS			
	Security deposits Financial institutions (including banks)		11,479,520	19,072,970
	Others	17.1	14,805,842	14,805,842
			26,285,362	33,878,812

**17.1** It includes deposit amounting to Rs. 12.24 million (2017: Rs. 12.24 million) given to Electricity supply company for dedicated line.

2012

2017

	2010	2017
18 STORES, SPARE PARTS AND LOOSE TOOLS	(Rupees)	(Rupees)
Stores, spare parts and loose tools		
In hand	141,210,766	155,569,634
In transit	128,112	14,733,648
	141,338,878	170,303,282

46 \_\_\_\_\_Nimir Industrial Chemicals Ltd.

19	STOCK IN TRADE	Note	2018	2017
	Raw and packing material In hand In transit		(Rupees)  229,498,360 1,557,410,921 1,786,909,281	(Rupees)  371,800,510 654,160,772 1,025,961,282
	Provision against raw material Provision against packing material	19.1 19.2	1,786,909,281	(4,191,285) (427,973) (4,619,258) 1,021,342,024
	Finished goods		471,688,196 2,258,597,477	253,273,031 1,274,615,055
	<b>19.1</b> Movement in provision for raw material is as follows:			
	Opening balance Reversal during the year Closing balance		4,191,285 (4,191,285)	10,433,626 (6,242,341) 4,191,285
	<b>19.2</b> Movement in provision for packing material is as follows:			
	Opening balance Reversal during the year Closing balance		427,973 (427,973)	427,973 - 427,973
20	TRADE DEBTS			
	Considered good - unsecured  Due from customers  Due from associated companies	20.1 20.2	1,600,839,881 20,841,099 1,621,680,980	974,375,084 9,064,930 983,440,014
	Considered doubtful Provision for doubtful debts		19,367,842 (19,367,842) - 1,621,680,980	19,367,842 (19,367,842) 

- **20.1** These customers have no recent history of default. For age analysis of these trade debts, refer to Note 37.1.1.
- **20.2** Trade debts from Nimir Resins Limited amounting to Rs. 20,382,248 (2017: Rs. 8,968,282) and Nimir Chemicals Pakistan Limited Rs. 458,851 (2017: Rs. 96,648).
- 20.3 Aggregate amount due from Directors, Chief Executive and Executives of the Company is Rs. Nil (2017: Rs. Nil).
- **20.4** Maximum aggregate amount due from associated undertakings at the end of any month in the year was Rs.49,205,949 (2017: Rs. 27,964,883). No interest has been charged on the amounts due from associated undertakings.

21	LOANS AND ADVANCES	Note	2018	2017
			(Rupees)	(Rupees)
	Considered good - unsecured			
	Suppliers		67,375,105	44,426,993
	Employees against business expenses	21.1	2,663,077	2,558,013
	Employees against salary	21.2	7,601,512	8,350,834
			77,639,694	55,335,840

- **21.1** This includes advance given to executives amounting to Rs. 42,577 (2017: Rs. 1.94 million).
- **21.2** This includes advance given to executives amounting to Rs. 3.7 million (2017: Rs. 6.4 million). No amount is due from CEO or directors.

22	TRADE DEPOSITS AND SHORT TERM PREPAYMENTS Note	2018	2017
		(Rupees)	(Rupees)
	Current maturity of long term security deposits - financial institutions (including banks)	10,856,528	4,143,666
	Prepayments	17,246,875	8,112,014
		28,103,403	12,255,680
23	OTHER RECEIVABLES		
20	THE RECEIVABLES		
	Margin against bank guarantee	17,202,950	16,602,950
	Margin against LC	46,857,000	1,753,320
		64,059,950	18,356,270
0.4	TAY DEFUNDS DUE FROM THE COVERNMENT		
24	TAX REFUNDS DUE FROM THE GOVERNMENT		
	Income tax	524,476,858	320,451,585
	Sales tax	-	72,439,074
	Federal excise duty	3,748,500	3,748,500
		528,225,358	396,639,159
25	CASH AND BANK BALANCES		
23	CASH AND BAINK BALANCES		
	Cash in hand	522,610	7,374,961
	Cash at bank		
	Current accounts	4,112,365	7,202,589
	Saving accounts 25.1	1,810,990	938,651
		5,923,355	8,141,240
		6,445,965	15,516,201

**25.1** These carry mark-up rate ranging from 4% to 4.5% (2017: 3% to 4%) per annum.

# 26 SALES

Local sales Export sales	14,221,874,664	8,623,982,453 311,640
Gross sales	14,221,874,664	8,624,294,093
Less: Sales tax	(2,067,562,281)	(1,254,509,246)
Less: Trade discounts	12,154,312,383	7,369,784,847 (644,894)
Net sales	12,154,312,383	7,369,139,953

**26.1** Sales include toll servicing revenue amounting to Rs. 130 million.

COST OF SALES	Note	2018	2017
		(Rupees)	(Rupees)
Raw and packing material consumed	27.1	9,517,454,002	5,325,260,262
Salaries, wages and benefits	27.2	285,363,442	222,329,831
Depreciation	14.6	232,119,830	152,946,283
Fuel and power		540,372,635	418,626,868
Stores, spare parts and loose tools consumed		107,472,078	82,590,026
Repairs and maintenance		24,684,547	38,035,081
Traveling, conveyance and entertainment		23,512,848	17,547,918
Communications		977,257	925,704
Insurance		14,065,102	10,743,950
Rent, rates and taxes		6,790,845	5,226,590
Printing and stationery		2,176,142	1,640,273
Dues, fees and subscription		2,229,530	1,067,687
Other expenses		3,001,171	2,512,425
		10,760,219,429	6,279,452,898
Add: Opening stock-finished goods	19	253,273,031	277,889,730
Less: Closing stock-finished goods	19	(471,688,196)	(253,273,031)
		10,541,804,264	6,304,069,597
27.1 Raw and packing material consumed			
Opening Balance		1,021,342,024	360,105,792
Purchases		10,283,021,259	5,986,496,494
		11,304,363,283	6,346,602,286
Less: Closing Balance	19	(1,786,909,281)	(1,021,342,024)
Raw and packing material consumed		9,517,454,002	5,325,260,262

- **27.2** This includes Rs. 7.6 million (2017: Rs. 7.6 million) in respect of staff retirement benefits gratuity scheme.
- **27.3** Cost of sales includes direct toll manufacturing expenses amounting to Rs. 39.3 million.

**27** 

28	DISTRIBUTION COSTS Note	2018	2017
		(Rupees)	(Rupees)
	Salaries, wages and benefits 28.1	29,085,917	22,370,448
	Depreciation 14.6	2,807,453	3,157,774
	Repairs and maintenance	114,313	29,292
	Traveling, conveyance and entertainment	2,956,024	2,314,901
	Communications	249,137	261,220
	Insurance	1,802,909	2,767,385
	Printing and stationery	402,084	473,545
	Freight outward	48,844,382	44,310,923
	Distribution commission	63,070,424	38,637,473
	Packing, carriage and forwarding	20,760	68,510
	Dues, fees and subscription	294,733	333,874
	Other expenses	92,339	30,300
		149,740,475	114,755,645

**28.1** This includes Rs. 0.98 million (2017: Rs. 0.7 million) in respect of staff retirement benefits - gratuity scheme.

ADMINISTRATIVE EXPENSES	Note	2018 (Rupees)	2017 (Rupees)
Salaries, wages and benefits Depreciation Amortization Fuel and power Repairs and maintenance Traveling, conveyance and entertainment Communications Insurance Rent, rates and taxes Printing and stationery Advertisement Legal, professional and consultancy charge Auditors' remuneration Dues, fees and subscription Other expenses	29.1 14.6 15	95,030,614 12,414,202 791,488 1,492,375 4,007,775 13,302,985 2,913,693 2,151,085 3,805,173 1,941,808 956,062 13,532,252 2,550,000 6,895,406 5,743,731	66,476,360 9,619,923 845,188 961,869 1,579,525 11,055,774 2,742,142 1,828,719 2,080,289 2,941,913 955,783 5,271,250 1,925,000 6,143,870 1,271,185 115,698,790

**29.1** This includes Rs. 2.4 million (2017: Rs. 1.7 million) in respect of staff retirement benefits - gratuity scheme.

29.2 Auditors' remuneration	2018 (Rupees)	2017 (Rupees)
Audit fee Consolidation, reviews and certifications Out of pocket expenses	1,200,000 1,275,000 75,000 2,550,000	1,100,000 748,000 77,000 1,925,000

**29.3** This includes Rs. 1.6 million paid in respect of donation to different approved organizations, out of this Rs.1.2 million was paid to District Headquarter Hospital, Sheikhupura (2017: Nil). Directors (or their spouses) have no interest in donees.

30	OTHER EXPENSES	Note	2018 (Rupees)	2017 (Rupees)
	Workers profit participation fund Workers welfare fund Loss on sale of damaged packing material - scrap Impairment expense Provision against refundable sales tax	10.3 10.4 14.7	47,517,827 15,721,490 - 63,365,020 5,339,850 131,944,187	37,459,682 10,915,886 1,924,539 - - 50,300,107
31	OTHER INCOME			
	Non financial assets Gain on disposal of property, plant and equipment Reversal of provision Other Income	14.2 31.1	3,267,392 7,037,498 6,378,923	7,161,059 28,102,567
	Financial assets Profit on savings account Profit on loan to subsidiary		50,938 - 16,734,751	108,660 26,352,260 61,724,546

**31.1** This relates to income from sale of scrap material.

50 —

29

32	FOREIGN EXCHANGE LOSS	Note	2018 (Rupees)	2017 (Rupees)
	On foreign exchange denominated liabilities	32.1	88,657,880	9,794,917

**32.1** This include unrealized exchange loss on translation of liabilities in foreign currency amounting to Rs. 6,669,205 (2017: Rs. 857,990).

33	FINANCE COST		2018	2017
			(Rupees)	(Rupees)
	Mark-up on Long term loans Short term borrowings		30,034,006 160,598,065	23,706,291 94,019,762
	Financial charges on lease Bank charges, fee and commission Early payment discount		8,107,617 5,514,771 	9,801,782 3,283,068 4,616,473 135,427,376
34	TAXATION		204,204,400	133,427,370
	Current tax: Current year Prior year		184,385,392 (141,335) 184,244,057	158,928,673 (34,957,140) 123,971,533
	Deferred tax: Relating to the reversal and origination of tempora Effect of rate change from prior year	ary differences	14,441,356 (7,103,320) 7,338,036 191,582,093	108,947,453 (3,534,211) 105,413,242 229,384,775
	Relationship between tax expenses and accou	unting profit		
	Accounting profit before taxation		887,117,220	700,818,067
	Tax at applicable tax rate of 30% (2017: 31%) Effect of expenses not allowed for tax Effect of super tax Effect of tax credit Effect of tax on export sales under Final Tax Regime Effect of prior years tax Tax credit on donation		266,135,166 (27,691,228) 23,110,590 (69,351,100) - (141,335) (480,000)	217,253,601 53,971,950 16,045,538 (22,920,758) (8,416) (34,957,140)
	Tax expense for the year		191,582,093	229,384,775
35	COMPARSION OF TAX PROVISION	2017*	2016**	2015
	Provision as per Financial Statement Amount as per Income Tax Return	158,928,673 130,926,746	111,497,880 128,303,349	295,386 295,386

<sup>\*</sup> The difference mainly relates to super tax which was computed separately from tax return in tax year 2017.

Annual Report 2018 \_\_\_\_\_\_ 51

<sup>\*\*</sup> The difference mainly relates to adjustment of brought forward minimum taxes.

# **EARNINGS PER ORDINARY SHARE - BASIC AND DILUTED** 36 **36.1 Basic**

Profit attributable to ordinary shareholders Weighted average number of ordinary shares Earnings per ordinary share

2018	2017		
(Rupees)	(Rupees)		
695,535,127	471,433,292		
110,590,546	110,590,546		
6.29	4.26		

### 36.2 Diluted

No figure for diluted earning per share has been presented as the Company has not issued any instrument carrying option which would have an impact on earnings per share when exercised.

#### FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES 37

The main risks arising from the Company's financial instruments are credit risk, liquidity risk, foreign currency risk, interest rate risk and equity price risk. The management reviews and agrees policies for managing each of these risks which are summarized below.

# 37.1 Credit Risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continually assessing the creditworthiness of counterparties. The Company does not believe it is exposed to major concentration of credit risk, however to manage any possible exposure the Company applies approved credit limits to its customers.

The management monitors and limits the Company's exposure to credit risk through monitoring of client's credit exposure review and conservative estimates of provisions for doubtful receivables, if any, and through the prudent use of collateral policy.

The Company is exposed to credit risk on long-term deposits, trade debts, other receivables and bank balances. The Company seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk at the reporting date is:

**Carrying values** 

Long-term deposits Trade debts – unsecured Other receivables Bank balances

2018	2017	
(Rupees)	(Rupees)	
14,805,842	14,805,842	
1,621,680,980	983,440,014	
64,059,950	18,356,270	
5,923,355	8,141,240	

The credit quality of financial assets can be assessed by reference to external credit ratings or the historical information about counter party defaults as shown below:

37.1.1 Trade Debts	2018 (Rupees)	2017 (Rupees)
Other than related parties		
Neither past due nor impaired	707,568,207	803,584,904
Past due but not impaired 01-30 days 31-60 days 61-90 days Over 90 days	831,211,422 31,137,482 24,348,629 6,574,141 893,271,674	123,488,351 47,301,829 36,364 - 170,826,544
Past due and impaired 01-30 days 31-60 days 61-90 days Over 90 days	19,367,842 19,367,842 1,620,207,723	19,367,842 19,367,842 993,779,290
Related parties		
Neither past due nor impaired	12,744,272	9,009,489
Past due but not impaired 01-30 days 31-60 days 61-90 days Over 90 days	8,096,827 - - - - 8,096,827 20,841,099	7,722 7,722 - 3,633 19,077 9,028,566

**37.1.1.1** As at June 30, 2018, trade debts of Rs. 19.37 million (2017: Rs. 19.37 million) were impaired and provided for.

37.1.2	Bank	Ratings			2018	2017
	Financial institution	Agency	Short Term	Long term	(Rupees)	(Rupees)
	Albaraka Bank (Pakistan) Limited	PACRA	A1	А	17,794	70,213
	Habib Bank Limited MCB Bank Limited	JCR-VIS PACRA	A1+ A1+	AAA AAA	(155,394) 1,810,990	(229,413) 938,651
	Meezan Bank Limited	JCR-VIS	A-1+	AA+	(3,245,496)	(957,628)
	National Bank of Pakistan Silk Bank Limited	PACRA JCR-VIS	A1+ A-2	AAA A-	30,906 6,117	335,543 6,116
	Standard Chartered Bank Limited	PACRA	A1+	AAA	1	2,482,457
	The Bank of Punjab	PACRA	A1+	AA	7,458,437 5,923,355	5,495,301 8,141,240

# **37.2 Liquidity Risk**

Liquidity risk is the risk that the Company will not be able to meet its commitments associated with financial liabilities when they fall due. Liquidity requirements are monitored regularly and management ensures that sufficient liquid funds are available to meet any commitments as they arise.

Annual Report 2018 \_\_\_\_\_\_ 53

Financial liabilities are analysed below, with regard to their remaining contractual maturities.

	Maturity Up to	Maturity After	
	One Year	One Year	Total
As at June 30, 2018		(Rupees) _	
Long term loans	174,159,225	418,254,615	592,413,840
Liabilities against assets subject to finance lease	46,186,411	61,938,930	108,125,341
Short term borrowings	2,774,291,313	-	2,774,291,313
Mark up accrued	35,916,280	-	35,916,282
Unclaimed dividend	5,849,713	-	5,849,713
Trade and other payables	791,586,351	<u> </u>	791,586,351
Total financial liabilities	3,827,989,295	480,193,545	4,308,182,840
As at June 30, 2017			
Long term loans	127,604,162	259,262,449	386,866,611
Liabilities against assets subject to finance lease	36,938,773	94,614,453	131,553,226
Short term borrowings	1,861,588,054	-	1,861,588,054
Mark up accrued	27,494,527	-	27,494,527
Unclaimed dividend	2,415,790	-	2,415,790
Trade and other payables	341,378,567		341,378,567
Total financial liabilities	2,397,419,873	353,876,902	2,751,296,775

### 37.3 Market Risk

# 37.3.1 Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the foreign trade payables. However at the year end, there are no material foreign currency balances.

### 37.3.2 Interest Rate Risk

Interest rate risk arises from the possibility that changes in interest rate will affect the fair value or future cash flows of financial instruments. The Company is exposed to interest rate risk for loans obtained from the financial institutions and liabilities against assets subject to finance lease, which have been disclosed in the relevant note to the financial statements.

If interest rates at the year end, fluctuate by 1% higher / lower, profit for the year would have been Rs. 34.7 million (2017: Rs. 23.7 million) higher / lower. This analysis is prepared assuming that all other other variables held constant and the amounts of liabilities outstanding at the reporting date were outstanding for the whole year.

# 37.4 Capital Management

The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholders' value. The Company manages its capital structure and makes adjustments to it in the light of changes in economic conditions. Capital includes ordinary share capital and reserves. The gearing ratio of the Company is 27% (2017: 24%).

## 37.5 Fair value of financial assets and financial liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As at the balance sheet date, carrying value of all the financial instruments in the financial statements approximates their fair value. Further, all financial assets and financial liabilities at balance sheet date are categorized into loans and advances.

# 38 RELATIONSHIP AND TRANSACTIONS WITH RELATED PARTIES

The Company have interest based on common directorship and / or percentage of shareholding in following mentioned companies.

Names of Companies	Basis of Relationship	Status of relationship	Percentage of direct shareholding
Nimir Resources (Private) Limited	Shareholding	(Ultimate) Parent Company	56.74%
Nimir Holdings (Private) Limited	Shareholding	Subsidiary Company	100%
Nimir Management (Private) Limited	Shareholding	Sub-Subsidiary Company	51.00%
Nimir Resins Limited	Shareholding	Sub-Subsidiary Company	37.64%
Nimir Chemicals Pakistan Limited	Common Directorship	Associated company	Nil
Terranova Limited	Common Directorship	Associated company	Nil
Extract 4 Life (Private) Limited	Common Directorship	Associated company	Nil

The related parties and associated undertakings comprise parent company, related group companies, directors and key management personnel. Remuneration of Chief Executive, directors and executives is shown in Note 39. Transactions with related parties during the year are as follows:

Name of Related Party	Nature and Description of Related Party Transaction	2018	2017
		(Rupees)	(Rupees)
Nimir Resources (Private) Limited	Dividend Paid	125,420,647	62,670,647
Nimir Holdings (Private) Limited	Markup on Ioan	-	26,352,260
Nimir Resins Limited	Purchase of goods	306,640	-
	Sale of goods	102,392,320	80,114,948
	Services provided	3,683,304	7,728,000
	Services acquired	2,730,000	2,520,000
	Reimbursement of expenses	924,000	342,667
Nimir Chemicals Pakistan Limited	Sale of goods	14,397,680	5,462,100
Staff retirement fund	Contribution to gratuity fund	7,011,397	18,630,000

# 39 REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

Chief Exe		xecutive	Dire	ectors	Executives	
	2018	2017	2018	2017	2018	2017*
<b>Number of persons</b>	1	1	2	2	12	8
			(Ru	pees)		
Remuneration	8,825,806	7,354,839	13,378,064	11,148,388	31,339,353	22,761,291
Housing	3,971,613	3,309,679	6,020,128	5,016,776	14,102,709	10,242,588
Utilities	882,581	735,482	1,337,808	1,114,836	3,133,938	2,276,121
Bonus	4,174,932	3,978,434	6,328,336	5,967,652	15,372,410	12,081,042
	17,854,932	15,378,434	27,064,336	23,247,652	63,948,410	47,361,042

- **39.1** The Chief Executive Officer and Directors have been provided with company maintained cars and generator sets, further they are also entitled to club membership and reimbursement of medical and entertainment expenses whereas some executives have been provided with company- maintained cars.
- **39.2** An amount of Rs. 1,900,000 (2017: Rs. 1,330,000) was paid to directors for attending the board meetings.

Annual Report 2018 \_\_\_\_\_\_\_ 55

<sup>\*</sup>The number of executives and their remuneration has been restated as per the requirement of fourth schedule of Companies Act, 2017.

#### 40 **TOTAL NUMBER OF EMPLOYEES** 2018 2017 Number of employees as at June 30 150 137 Average number of employees during the year 136 144 Number of employees in factory Number of employees as at June 30 105 111 Average number of employees during the year 108 105

#### PRODUCTION CAPACITY IN METRIC TONS 41

	2018	2018	201 <i>1</i>	2017
	*Maximum Capacity (MT)	Actual Production (MT)	*Maximum Capacity (MT)	Actual Production (MT)
Oleo Chemicals Chlor Alkali Products Soap Finishing Line	68,000 50,000 16,000	67,407 48,722 12,005	52,000 44,500 -	50,710 43,642 -

<sup>\*</sup> Determined on weighted average basis.

**41.1** The variance between maximum capacity and actual utilization is due to market conditions.

#### 42 SIGNIFICANT TRANSACTION AND EVENTS

Summary of significant transactions and events that have affected the Company's position and performance during the period, as follows,

- The Turnover in 2018 has grown by Rs.4.8 billion (approximately 65%) over the year 2017.
  The devaluation in Pak Rupees has resulted into an exchange loss of Rs.89 million during the year.
  Since the increased volume of business was mainly financed through short term financing, the financial cost increased substantially while on the other hand EPS increased by 48%.

#### 43 SUBSEQUENT EVENTS

The Board of Directors at its meeting held on September 25, 2018 has proposed a final dividend @ Rs. 2 per share for the year ended June 30, 2018 (2017: Rs. 1) amounting to Rs. 221,181,092 (2017: Rs. 110,590,546) for approval of the members at the Annual General Meeting to be held on October 26, 2018. These financial statements do not reflect this dividend.

#### 44 **GENERAL**

# 44.1 RE - CLASSIFICATION

Corresponding figures of the following, along with related impact on cash flow statement, have been reclassified for better and fair presentation:

Particulars	Classified from	Re-classified to	2017
			(Rupees)
Membership fee Membership fee	Other expense (Admin. expense) Other expense (Distrubtion cost)	Due fee and Subscription (Admin. expense) Due fee and Subscription (Distribution cost)	759,239 333,874

**44.2** Figures have been rounded off to nearest rupee unless otherwise stated.

#### 45 DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue by the Board of Directors on Tuesday, September 25, 2018.

Chief Executive Officer

Chairman

**Chief Financial Officer** 

Nimir Industrial Chemicals Ltd.

This page has been left blank intentionally

Annual Report 2018 \_\_\_\_\_\_ 57

# FINANCIAL STATEMENTS - CONSOLIDATED FOR THE YEAR ENDED JUNE 30, 2018

- 59 Directors' Report
- Report On The Audit Of The Financial Statements
- Statement Of Financial Position
- 70 Notes To The Consolidated Financial Statements

58

# **DIRECTORS' REPORT**

The Directors are pleased to present consolidated financial statement of the Company for the year ended on June 30, 2018. Nimir Industrial Chemicals Limited (NICL) controls the management of Nimir Resins Limited (NRL) through Nimir Holding Private Limited (NHPL) (a wholly owned subsidiary of NICL) and Nimir Management Private Limited (majority owned i.e. 51% by NHPL). NRL is a listed Company engaged in the manufacturing and sales of surface coating, polyesters, paper chemicals and textile auxiliaries. The effective shareholding of the NICL in NRL is 37.64%.

The group showed significant growth in its top line and crossed Rs. 15 billion mark; registering a year on year increase of 57%. Both sale volumes and sale prices contributed in the growth of the group turnover. As a result of this growth, the group's pre-tax profit increased from Rs.508 million to Rs.796 million (up by 57%).

The plant up-gradation and expansion activities continued throughout the year in the group companies, which contributed towards increased production capacities, improvement in efficiency, product quality and reduction in operating cost. The management is fully committed and focused to sustain the growth in top and bottom lines of the group companies in the next financial year. Insha Allah

# **Corporate Governance**

As required under Code of Corporate Governance incorporated in the Listing Rules of the Stock Exchanges in the country, the board of Directors is pleased to state as follows:

- The Financial statements, prepared by the management of the Company, present fairly its state of affairs, the results of its operations, cash flows and changes in equity.
- Proper books of accounts of the Company have been maintained.
- Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- International Financial Reporting Standards (IFRS), as applicable in Pakistan, have been followed in the preparation of financial statements.
- The system of internal control is sound in design and has been effectively implemented and monitored.
- There is no significant doubt upon the company ability to continue as a going concern.
- There has been no material departure from the best practices of the corporate governance, as detailed in the listing regulations.
- Key operating and financial data for the last 6 years is annexed.

Outstanding taxes and levis are given in the notes to the financial statements

The management of the Company is committed towards good corporate governance, and taking all appropriate measures to comply with best practices and also continuously reviewing the system of internal control in the light of Companies Act 2017. Internal Financial Control

### **Internal Financial Control**

The system of internal control is sound in design and has been effectively implemented and monitored.

## **External Auditors**

The present auditors M/s EY Ford Rhodes, Chartered Accountant, retiring this year, being eligible, have offered themselves for reappointment. The audit committee has recommended the reappointment of M/s EY Ford Rhodes, Chartered Accountant as external auditor of the Company for the year ending June 30, 2019

# **Pattern of Shareholding**

A pattern of shareholding of Nimir Industrial Chemicals Limited and Nimir Resins Limited are annexed to their respective directors' report. There was no trading in the shares of the Companies by the Directors, Chief Executive, Chief Financial Officer, Company Secretary, Company Executive and their spouses and minor children during the year except those which are mentioned in the annexed statement required under Code of Corporate Governance (CCG) in their respective financial accounts.

# **Dividend / Bonus Shares**

The NICL board has recommended a Rs. 2 per share (i.e. 20%) final cash dividend for the year ended June 30, 2018. The NICL had earlier declared and paid interim cash dividends totaling Rs. 1 per share (i.e. 10%). The total cash dividend of NICL for the year remained Rs. 3 per share (i.e. 30%).

The NRL board has examine the financial position of the Company, did not recommend any cash dividend for the year ended June 30, 2018.

For and on behalf of the Board

Zafar Mahmood Chief Executive Officer

Lahore September 25, 2018. Jan Jak .

Aamir Jamil Director

Annual Report 2018\_

# ڈائر یکٹرزر بورٹ-اشتمال شدہ

ڈائر کیٹرز 30 جون 2018 ء کوختم ہونے والے سال کے لئے کمپنی کے اشتمال شدہ مالی گوشوارے پیش کرتے ہوئے خوشی محسوں کرتے ہیں۔

نمرانڈسٹریل کیمیکلزلمیٹڈ (این آئی ہی ایل) بنمر ہولڈنگ پرائیویٹ لمیٹٹر (این ان پی پی ایل) (این آئی سی ایل کی ایل کی ایک کر تی ملکتی سی ایل کی ایک کھر تی ملکتی سی ایل کی ایک کر تی ملکتی سی ایل کی ایک کر تی ملکتی لین او فی صد ) کے ذریعے نمر ریز ائٹزلمیٹٹر (این آرایل) کے انتظامات کوئٹرول کرتی ہے۔ این آر ایل ایک لیٹ کے معاون کیمیکلز کی تیار کی ایل ایک لیٹ کی معاون کیمیکلز کی تیار کی اور فروخت میں مصروف ہے۔ این آرایل میں این آئی ہی ایل کا مؤرشیئر ہولڈنگ %37.64 ہے۔ گروپ نے اپنی ٹاپ لائن میں نمایاں نموظاہر کی ہے اور 15 بلین روپ کے نشان سے اوپر گزر گئی ، جوسال برسال 57 فی صد کا اضافہ ظاہر کررہ ہی ہے۔ گروپ کی آمد نی کی نمومیں فروخت کے حجم اور فروخت کی تی آمد نی کی نمومیں فروخت کے حجم اور فروخت کی قیت دونوں نے حصہ شامل کیا ہے۔ اس نمو کے نتیج میں ،گروپ کا ٹیکس سے قبل منا فع محمل کی میں میں کروپ کا ٹیکس سے قبل منا فع محمل کی دونوں نے حصہ شامل کیا ہے۔ اس نموکے تک زیادہ ) ہوگیا۔

گروپکیپنیز میں پلانٹ کی اپ گریڈیشن اورتوسیج کی سرگرمیاں پوراسال جاری رہی ہیں۔جس سے پیداواری صلاحیتوں میں اضافیہ، کارکردگی مصنوعات کے معیار میں بہتری اور آپریٹنگ لاگت میں کی ہوئی ہے۔

ا نظامیہ اگلے مالی سال میں انشاء اللہ، گرو کے پینیز کی ٹاپ اور باٹم لائنوں میں ترقی کو برقر ارر کھنے کے لئے تکمل طور پر پُرُعزم اور توجہ مرکوزر کھے ہوئے ہے۔

# كار بوريث گورننس

۔ ملک میں اسٹاک استینجز کے فہرتی قوانین میں شامل کار پوریٹ گورننس کے ضابطہ کے مطابق ، ڈائر کیٹرز بخوشی بیان کرتے ہیں:

- سمینی کی انتظامید کی طرف سے تیار کردہ، اشتمال شدہ مالیاتی حسابات، اس کے امور، آپریشنز کے نتائج، نقدی بہاؤاورا یکوئی میں تبدیلیوں کو منصفانہ طور پر ظاہر کرتے ہیں۔ سیریشنز کے نتائج، نقدی بہاؤاورا یکوئی میں تبدیلیوں کو منصفانہ طور پر ظاہر کرتے ہیں۔
  - کمپنی کے کھانہ جات بالکل سیح طور سے بنائے گئے ہیں۔
- مالی حسابات کی تیاری میں مناسب اکاؤنٹنگ پالیسیوں کوتسلسل کے ساتھ لا گوکیا گیا ہے اورا کاؤنٹنگ کے تخیینہ جات مناسب اور دانشمندانہ فیصلوں پرمنی ہیں۔
- مالی حسابات کی تیاری میں پاکستان میں لا گوبین الاقوامی مالیاتی رپورٹنگ کے معیارات (IFRS) کی بیروی کی گئی ہے۔
- اندرونی کنٹرول کے نظام کا ڈیزائن مشحکم ہے اور اسکی مؤثر طریقے سے عملدرآ مداور نگرانی کی جاتی ہے۔
- تسمینی کے گوئنگ کنسرن ہونے کی صلاحیت پر کوئی قابل ذکر شکوک وشبہات نہیں ہیں۔
- فہرسی قواعد وضوابط میں تفصیلی کارپوریٹ گورننس کے بہترین طریقوں سے کوئی مادی انحراف نہیں کیا گیاہے۔
  - بقایا سیسزاور لیویز کامالی حسابات کے نوٹ میں انکشاف کیا گیاہے۔

سمینی کی انتظامیہ اچھے کارپوریٹ گورننس کے لئے پُرُعزم ہے، اور بہترین طریقوں کے مطابق عمل کرنے کے لئے تمام مناسب اقدامات کئے گئے ہیں اور کمپنیز ایکٹ 2017 کی روشی میں داخلی کنٹرول کے نظام کا بھی مسلسل جائزہ لیا جاتا ہے۔

# داخلی مالیاتی کنٹرول

اندرونی کنٹرول کے نظام کا ڈیزائن مشحکم ہے جس پرمؤثر طریقے سے عملدرآ مداور نگرانی کی جاتی ہے۔

# بيروني محاسب

موجودہ محاسب میسرزای وائی فورڈ رہوڈس، چارٹرڈ اکا وَنٹیٹ، اس سال سبکدوش ہورہے ہیں، نے اہل ہونے کی بناء پر، دوبارہ تقرری کے لئے اپنے آپ کو پیش کیا ہے۔ آڈٹ کمیٹی نے 30 جون 2019ء کوختم ہونے والے سال کے لئے کمپنی کے بیرونی محاسب کے طور پر میسرزفورڈ رہوڈس، چارٹرڈ اکا وَنٹیٹ کی دوبارہ تقرری کی سفارش کی ہے۔

# نمونه وخصص داري

نمرانڈسٹریل کیمیکلزلمیٹڈ اورنمرریزائنزلمیٹڈ کانمونہ جھس داری متعلقہ ڈائر کیٹرزر پورٹ کے ہمراہ منسلک ہے۔ سال کے دوران کمپنیوں کے ڈائر کیٹرز، چیف ایگز کیٹو، چیف فنانشل آفیسر، کمپنی مسلک ہے۔ سال کے دوران کمپنیوں کے ڈائر کیٹرز، چیف ایگز کیٹو، چیف فنانشل آفیسر، کمپنی ایگز کیٹواوران کے زوج اور نابالغ بچوں کے ذریعے کمپنی کے تصص میں کوئی ٹریڈنگ نہیں گئی، ماسوائے جس کا ذکر کوڈ آف کار پوریٹ گورننس (سیسی جی) کے ضابطہ کے تحت در کار متعلقہ مالی حسابت میں کیا گیا ہے۔

# ڈیویڈینڈ/ بونس شیئرز

این آئی می ایل بورڈ نے 30 جون 2018 ء کوئم ہونے والے سال کے لئے 2 روپے فی شیئر (یعنی % 20) حتی نفته منافع کی سفارش کی ہے۔ بورڈ پہلے ہی عبوری نفتہ ڈیویڈینڈ کل -/1 روپے فی شیئر (یعنی %10) کا اعلان اور ادا کر چکا ہے۔ سال کے لئے کل نفتہ ڈیویڈینڈ -/3 روپے فی شیئر (یعنی % 30)رہا۔

نمر ریز انٹز لمیٹڈ بورڈ نے 30 جون 2018 وکوختم ہونے والے سال کے مالیاتی سال کے حسابات کے جائے کے بعد کسی حتی نقد منافع کی سفارش نہیں کی ہے

منجانب بورڈ منجانب بورڈ عامرجیل ظفرمحود عامرجیل چیف ایکزیکٹو آفیسر ڈائزیکٹر لا ہور

# REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2018

# **Opinion**

We have audited the annexed consolidated financial statements of Nimir Industrial Chemicals Limited and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at June 30, 2018 and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at June 30, 2018, and its consolidated financial performance and consolidated cash flows for the year then ended in accordance with the accounting and reporting standards as applicable in Pakistan.

# **Basis for Opinion**

We conducted our audit in accordance with International

Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the International Ethics Standards Board for Accountants" Code of Ethics for Professional Accountants as adopted by the Institute of the Chartered Accountants of Pakistan (the Code), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Following are the key audit matters:

# **Key audit matters**

# 1. Tax Contingencies

As disclosed in note 15 to the consolidated financial statements, certain tax matters are pending adjudication at various levels with the taxation authorities and other legal forums.

The aggregate amounts involved in such contingencies is Rs. 430 million as of June 30, 2018.

The tax contingencies requires the management to make judgements and estimates in relation to the interpretation of tax laws and regulations and the recognition and measurement of any provisions that may be required against such contingencies. Due to inherent uncertainties and the time period such matters may take to resolve, the management judgements and estimates in relation to such contingencies may be complex.

# How our audit addressed the key audit matter

We assessed key technical tax issues and legislative developments and focused on the judgements made by management in assessing the quantification and likelihood of significant exposures and the level of liability required for specific cases. In particular, we focused on the impact of recent tax rulings and the status of on-going inspections by local tax authorities.

We obtained explanations from management and corroborative evidence including communication with local tax authorities and confirmations of external tax advisors. We gained an understanding of the current status of tax assessments and investigations to monitor developments in on-going disputes.

We analyzed and challenged management's key assumptions, in particular on cases where there had been significant developments with local tax authorities, based on our knowledge and experience of the application of the tax legislation by the relevant authorities and courts. We also evaluated whether the liabilities and exposures for uncertain tax positions were appropriately disclosed in the consolidated financial statements.

We involved internal tax experts to assess and review the management's conclusions on contingent tax matters and evaluated whether adequate disclosures have been made in note 15 to the consolidated financial statements.

# 2. Financial Reporting Framework

As referred in note 2 to the accompanying consolidated financial statements, the Companies Act 2017 (the Act) became applicable for the first time for the preparation of the Company's annual financial statements for the year ended June 30, 2018.

The Act forms an integral part of the statutory financial reporting framework as applicable to the Company and amongst others, prescribes the nature and content of disclosures in relation to various elements of the consolidated financial statements.

In the case of the Company, specific additional disclosures and changes to the existing disclosures have been included in the consolidated financial statements as referred to note 2 to the consolidated financial statements.

These changes and enhancements in the consolidated financial statements are considered important and a key audit matter because of the volume and significance of the changes in the consolidated financial statements resulting from the transition to the new reporting requirements under the Act.

We assessed the procedures applied by the management for identification of the changes required in the consolidated financial statements due to the application of the Act. We considered the adequacy and appropriateness of the additional disclosures and changes to the previous disclosures based on the new requirements. We also evaluated the sources of information used by the management for the preparation of the above referred disclosures and the internal consistency of such disclosures with other elements of the consolidated financial statements.

# Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the Annual Report, but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Board of Directors for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting and reporting standards as applicable in Pakistan and Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

# Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of

62 \_\_\_\_\_Nimir Industrial Chemicals Ltd.

the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe

these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Abdullah Fahad Masood.

EY Ford Rhodes

EY Ford Rhodes Chartered Accountants

Lahore October 02, 2018

Annual Report 2018 \_\_\_\_\_\_\_ 63

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

	Note	2018 (Rupees)	2017 (Rupees)
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES			
Authorized share capital 145,000,000 (2017: 145,000,000) Ordinary shares of Rs.10 each		1,450,000,000	1,450,000,000
Issued, subscribed and paid up capital Unappropriated profit Non-controlling interest	7	1,105,905,460 1,642,847,738 516,162,255 3,264,915,453	1,105,905,460 1,136,016,902 453,805,470 2,695,727,832
NON CURRENT LIABILITIES			
Long term loans Liabilities against assets subject to finance lease Diminishing musharaka finance Deferred tax liability	8 9 10 11	525,254,615 61,938,930 4,828,077 225,854,126 817,875,748	366,262,449 94,614,453 2,007,412 240,897,999 703,782,313
CURRENT LIABILITIES			
Trade and other payables  Net defined benefit liability - funded gratuity  Mark up accrued  Unclaimed dividend  Short term borrowings  Current maturity of long term loans  Current maturity of liabilities against assets subject to finance lease  Current maturity of diminishing musharaka finance  Provision for taxation	12 13 14 8 9 10	1,367,860,966 64,327,955 50,140,627 6,142,532 3,986,468,603 174,159,225 46,186,411 1,445,876 313,549,791	704,348,586 47,366,587 38,006,072 2,708,609 2,677,866,752 127,604,162 36,938,773 485,211 285,256,640
CONTINGENCIES AND COMMITMENTS	15	6,010,281,986	3,920,581,392
TOTAL EQUITY AND LIABILITIES	10	10,093,073,187	7,320,091,537

The annexed notes from 1 to 46 form an integral part of these financial statements.

**Chief Executive Officer** 

Chairman

\_Nimir Industrial Chemicals Ltd.

# **AS AT JUNE 30, 2018**

	Note	2018 (Rupees)	2017 (Rupees)
ASSETS			
NON CURRENT ASSETS			
Property, plant and equipment Intangibles Long term deposits Net defined benefit assets - funded gratuity	16 17 18 13	3,020,447,496 1,957,485 37,025,318 - 3,059,430,299	2,703,808,438 3,080,710 44,618,768 1,174,999 2,752,682,915
CURRENT ASSETS			
Stores, spare parts and loose tools Stock in trade Trade debts Loans and advances Trade deposits and short term prepayments Interest accrued Other receivables Tax refunds due from the Government Cash and bank balances	19 20 21 22 23 24 25 26	155,023,243 3,239,786,542 2,370,809,817 147,519,037 31,693,739 264,329 65,168,950 908,250,639 115,126,592 7,033,642,888	182,949,058 1,895,520,050 1,576,152,141 111,759,503 14,249,233 224,383 19,574,270 666,360,522 100,619,462 4,567,408,622
TOTAL ASSETS		10,093,073,187	7,320,091,537

**Chief Financial Officer** 

# **CONSOLIDATED STATEMENT OF PROFIT OR LOSS** FOR THE YEAR ENDED JUNE 30, 2018

	Note	2018 (Rupees)	2017 (Rupees)
Sales - net	27	15,632,038,948	9,957,829,669
Cost of sales	28	(13,702,738,640)	(8,614,144,716)
Gross profit		1,929,300,308	1,343,684,953
Distribution costs	29	(201,736,682)	(160,192,804)
Administrative expenses	30	(245,950,036)	(173,164,284)
		(447,686,718)	(333,357,088)
Operating profit		1,481,613,590	1,010,327,865
Other expenses	31	(139,188,196)	(58,273,442)
Other income	32	27,060,440	43,095,140
Foreign exchange loss	33	(118,354,868)	(12,958,090)
Finance cost	34	(279,369,838)	(207,810,141)
Profit before taxation		971,761,128	774,381,332
Taxation	35	(175,648,055)	(266,123,637)
Profit after taxation		796,113,073	508,257,695
Attributable to:			
Equity holders of the parent Non-controlling interests		732,556,771 63,556,302 796,113,073	474,218,530 34,039,165 508,257,695
Earnings per share - basic and diluted	36	6.62	4.29

The annexed notes from 1 to 46 form an integral part of these financial statements.

**Chief Executive Officer** 

**Chairman** 

**Chief Financial Officer** 

# **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

FOR THE YEAR ENDED JUNE 30, 2018

	Note	2018 (Rupees)	2017 (Rupees)
Profit after taxation		796,113,073	508,257,695
Items not to be reclassified to profit or loss in subsequent periods:			
Re-measurement losses on defined benefit plan Income tax effect Re-measurement losses on defined benefit plan - net of tax	13.4	(8,090,648) 2,346,288 (5,744,360)	(6,009,456) 1,802,837 (4,206,619)
Total comprehensive income for the year		790,368,713	504,051,076
Attributable to:			
Equity holders of the parent Non-controlling interests		728,011,928 62,356,785 790,368,713	469,908,091 34,142,985 504,051,076

The annexed notes from 1 to 46 form an integral part of these financial statements.

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

FOR THE YEAR ENDED JUNE 30, 2018

	lssued, subscribed and paid up share capital	Unappropriated profit	Non-controlling interest	Total
	(Rupees)	(Rupees)	(Rupees)	(Rupees)
Balance as on 30 June 2016	1,105,905,460	779,601,452	206,192,467	2,091,699,379
Interim dividend for 2017 @ Rs. 1 per share	-	(110,590,546)	-	(110,590,546)
Right issue by subsidiary	-	-	218,319,245	218,319,245
Reversal of equity portion of sponsors' interest free loans (Note 8.7)	-	(2,902,095)	(4,849,227)	(7,751,322)
Total comprehensive income for the year	-	469,908,091	34,142,985	504,051,076
Balance as on 30 June 2017	1,105,905,460	1,136,016,902	453,805,470	2,695,727,832
Final dividend for 2017 @ Rs. 1 per share	-	(110,590,546)	-	(110,590,546)
Interim dividend for 2018 @ Rs. 1 per share	-	(110,590,546)	-	(110,590,546)
Total comprehensive income for the year	-	728,011,928	62,356,785	790,368,713
Balance as on 30 June 2018	1,105,905,460	1,642,847,738	516,162,255	3,264,915,453

The annexed notes from 1 to 46 form an integral part of these financial statements.

**Chief Executive Officer** 

Chairman

**Chief Financial Officer** 

Annual Report 2018\_

# **CONSOLIDATED STATEMENT OF CASH FLOWS** FOR THE YEAR ENDED JUNE 30, 2018

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES	(Rupees)	(Rupees)
Profit before taxation	971,761,128	774,381,332
Adjustment for:		
Depreciation Amortization Mark-up expense Income from financial assets Provision against stock in trade Impairment expense Reversal of provision against stock in trade Provision against doubtful debts Bad debts recovered Provision for gratuity Reversal of provision Gain on disposal of property, plant and equipment Exchange loss - unrealized Workers' profit participation fund provision Workers' welfare fund provision	282,626,211 1,123,225 265,152,563 (3,124,273) 11,029,599 63,365,020 (4,619,258) 36,243,158 - 17,057,116 (7,037,498) (3,267,392) 22,376,273 52,137,620 18,345,706 751,408,070	203,377,806 1,176,925 198,099,884 (3,693,438) 19,657,046 (82,436,341) 21,647,174 (739,400) 10,390,607 (28,102,567) (7,161,059) 4,021,163 43,508,351 14,765,091 394,511,242
Operating profit before working capital changes	1,723,169,198	1,168,892,574
(Increase) / Decrease in current assets		
Stores, spares parts and loose tools Stock in trade Trade debts Loans and advances Trade deposits and short term prepayments Other receivables Tax refunds due from the Government	27,925,815 (1,350,676,833) (830,900,834) (35,759,534) (17,444,506) (45,594,680) 7,151,483 (2,245,299,089)	(41,009,216) (708,509,856) (372,292,353) 1,093,475 (4,308,473) 26,939,731 (113,039,969)
Increase in current liabilities	(2,243,299,009)	(1,211,126,661)
Trade and other payables	632,113,301 (1,613,185,788)	211,009,478 (1,000,117,183)
Cash generated from operations	109,983,410	168,775,391
Contribution to gratuity fund Mark-up paid Tax paid Long term deposits Workers' profit participation fund paid Workers' welfare fund paid	(7,011,397) (244,339,002) (411,275,762) 7,593,450 (38,048,669) (14,192,680) (707,274,060)	(18,630,000) (168,743,324) (185,075,512) (5,799,684) (35,557,857) (8,392,413) (422,198,790)
Net cash used in operating activities - Balance carried forward	(597,290,650)	(253,423,399)

\_\_\_\_Nimir Industrial Chemicals Ltd.

	2018 (Rupees)	2017 (Rupees)
Balance brought forward	(597,290,650)	(253,423,399)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment - net Additions in capital work in progress - net Purchase of intangible Sale proceeds from disposal of property, plant and equipment Interest received	(30,535,923) (632,369,891) - 3,542,917 3,084,327	(34,556,764) (620,201,625) (2,037,750) 7,390,250 3,469,055
Net cash used in investing activities	(656,278,570)	(645,936,834)
CASH FLOWS FROM FINANCING ACTIVITIES		
Long term loan obtained Long term loan repaid Dividend paid Repayment of liabilities against assets subject to finance lease Repayment of liabilities against diminishing musharaka finance New leases acquired New diminishing musharaka acquired Subscription against right issue Short term borrowings	334,591,987 (129,044,758) (217,747,169) (38,042,502) (2,247,259) 6,507,000 5,457,200	138,795,774 (93,281,351) (119,762,036) (43,638,535) (396,438) 32,311,000 - 104,983,484 773,014,700
Net cash generated from financing activities	1,268,076,350	792,026,598
Net increase / (decrease) in cash and cash equivalents	14,507,130	(107,333,635)
Cash and cash equivalents at the beginning of the year	100,619,462	207,953,097
Cash and cash equivalents at the end of the year	115,126,592	100,619,462

The annexed notes from 1 to 46 form an integral part of these financial statements.

**Chief Executive Officer** 

Chairman

**Chief Financial Officer** 

# **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

FOR THE YEAR ENDED JUNE 30, 2018

# 1 THE GROUP AND ITS OPERATIONS

1.1 Nimir Industrial Chemicals Limited ("NICL") is part of Nimir Group ("The Group") which consist of:

# **Parent (Holding) Company**

Nimir Industrial Chemicals Limited ("NICL")

# **Subsidiary Companies**

Nimir Holding (Private) Limited ("NHPL")

Nimir Management (Private) Limited ("NMPL")

Nimir Resins Limited ("NRL")

The Ultimate Parent Company of NICL is Nimir Resources (Private) Limited ("NRPL").

The shareholding of Nimir Group is as follows:

•	The holding of NICL in NHPL:	100%
•	The holding of NHPL in NMPL:	51%
•	The holding of NMPL in NRL:	51%
•	The holding of NHPL in NRL:	11.63%
•	Effective holding of NICL in NRL:	37.64%

Nimir Industrial Chemicals Limited ("The Holding Company") was incorporated in Pakistan as a public limited company and its shares are listed on Pakistan Stock Exchange. The Holding Company is a subsidiary of Nimir Resources (Private) Limited which holds 56.74% (2017: 56.67%) of the total shares of the company. The registered office of the Holding Company is situated at 14.8 km, Sheikhupura-Faisalabad Road, Mouza Bhikki, District Sheikhupura, Pakistan. The Holding Company is engaged in manufacture and sale of chemical products. Subsequent to the year end, the Ultimate Parent Company has initiated a process of voluntary winding up after which shares of the Ultimate Parent Company shall be transferred to shareholders of the Holding Company.

Nimir Holding (Private) Limited and Nimir Management (Private) Limited were incorporated in Pakistan as private limited companies on 28 September 2015 and 4 December 2015 respectively for the purpose of investment in Nimir Resins Limited. The registered office of NHPL and NMPL is situated at Nimir House, 12-B, New Muslim Town, Lahore, Pakistan.

Nimir Resins Limited was initially incorporated in Pakistan on 17 December 1964 as a private limited company under the Companies Act, 1913 (now the Companies Act, 2017) and was converted into public limited company on 19 August 1991 with the name of Nimir Resins Limited. The name of the company was changed to Descon Chemicals Limited on 1 April 2010 when the company entered into a scheme of arrangement for merger / amalgamation with Descon Chemicals (Private) Limited. Upon acquisition by Nimir Group as explained in note 1.2, the name of the company changed to Nimir Resins Limited as per the approval of Securities and Exchange Commission of Pakistan dated 18 April 2016. The shares of Nimir Resins Limited are quoted on Pakistan Stock Exchange Limited. The registered office is situated at 14.5 KM, Lahore-Sheikhupura Road, Lahore. The principal activity of the company is to manufacture surface coating resins for paint industry, polyesters, and optical brightener for paper and textile industries and textile auxiliaries for textile industry.

70 \_\_\_\_\_Nimir Industrial Chemicals Ltd.

1.2 As a result of adoption of International Financial Reporting Standard (IFRS) — 10 'Consolidated Financial Statements', the Holding Company assessed the control conclusion of its investment in Nimir Resins Limited (NRL) that although, the Holding Company has less than 50% shareholding in NRL, however, based on absolute size of the Holding Company's shareholding, common directorship and management, the Holding Company has the ability to exercise control over NRL as per the terms of IFRS-10. Henceforth, Nimir Industrial Chemicals Limited (NICL) is deemed to be holding company of NRL.

### 2 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards applicable in Pakistan comprise of:

- International Financial Reporting Standards (IFRS Standards) issued by the International Accounting Standards Board (IASB) as notified under Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017.

Where provisions of and directives issued under the Companies Act, 2017 differ from the IFRS Standards, the provisions of and directives issued under the Companies Act, 2017 have been followed.

The Companies Ordinance, 1984 has been repealed after the enactment of Companies Act, 2017. As a result, the Company has changed its accounting framework accordingly. This change in accounting framework has not resulted in significant changes to the amounts recognized in these financial statements or the comparative information except some additional disclosures being made as required under the Companies Act, 2017.

# 2.1 Standards, interpretations and amendments to published approved accounting standards effective in 2018

The accounting policies adopted in the preparation of these financial statements are consistent with those of the previous financial year except as describe below:

### **New / Revised Standards and Amendments**

The Company has adopted the following accounting standards and amendments which became effective for the current year:

- IAS 7 Statement of Cash Flows Disclosure Initiative (Amendment)
- IAS 12 Income Taxes Recognition of Deferred Tax Assets for Unrealized Losses (Amendments)

# Improvements to Accounting Standards Issued by the IASB in December 2014

IFRS 12 Disclosure of Interests in Other Entities - Clarification of the scope of the disclosure requirements in IFRS 12.

The adoption of the above amendments, improvements to accounting standards and interpretations do not have any material effect on the financial statements.

# 2.2 Standards, interpretation and amendments to approved accounting standards that are not yet effective

The following standards, amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

Annual Report 2018 \_\_\_\_\_\_ 71

The Company expects that such improvements to the standards will not have any material impact on the Company's financial statements in the period of initial application except for IFRS 15 and IFRS 16. The management is in the process of determining the effect of application of IFRS 15 and IFRS 16.

Plan Amendment, Curtailment or Settlement — (Amendments)

In addition to the above standards and amendments, improvements to various accounting standards and conceptual framework have also been issued by the IASB. Such improvements are generally effective for accounting periods beginning on or after January 01, 2018.

Further, following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

Standard (	or Interpretation	Effective date (annual periods beginning on or after)
IFRS 14	Regulatory Deferral Accounts	January 1, 2016
IFRS-17	Insurance Contracts	January 1, 2021

The Company expects that such improvements to the standards will not have any material impact on the Company's financial statements.

IAS 19

January 1, 2019

**Effective date** 

#### 3 BASIS OF PREPARATION

#### 3.1 Basis of measurement

These financial statements have been prepared under the historical cost convention except that certain employee benefits are recognized on the basis mentioned in note 5.13.

These financial statements are the consolidated financial statements of the Group in which investment in subsidiaries is accounted for on the basis of acquisition method. Standalone financial statements of the Holding Company and its Subsidiaries are prepared separately.

#### 3.2 Basis of consolidation

The consolidated financial statements include the financial statement of the Holding Company and its subsidiary companies. The Group uses the acquisition method of accounting to account for business combination. The consideration transferred is the fair value of the assets transferred, the liabilities assumed and the equity interest issued by the Group, if any. The Group recognizes any non-controlling interest in the acquiree at the non- controlling interest's proportionate share of the identifiable net assets of the acquiree. The financial statement of the Holding Company and its Subsidiaries are prepared up to the same reporting date using consistent accounting policy except as stated otherwise. Identifiable assets acquired and liabilities assumed in the acquisition are measured initially at their fair value at the date of acquisition.

Goodwill is initially measured as the excess of the aggregate of the consideration transferred and the value of non-controlling interest using proportionate share method over the net identifiable assets acquired and liabilities assumed. If this is less than the fair value of the net asset of the subsidiary acquired, the difference is recognized in profit or loss account. After initial recognition it is measured at carrying value i.e. at date of acquisition less any accumulated impairment.

The financial statements of subsidiaries have been consolidated on line by line basis. Intra Group balances, transactions, income and expenses have been eliminated. Assets, liabilities, income and expense have been consolidated from the date the Group acquired the control of the subsidiary till the control cease to exist. Unrealized gain or loss on intra group transactions are also eliminated but unrealized losses are however recognized to the extent of impairment, if any.

#### 3.3 Non-controlling interest

The Group applies a policy of treating transactions with non-controlling interests as transaction with parties external to the Group. Disposals of non-controlling interests results in gain and losses for the Group that are recorded in the statement of profit or loss account.

#### 3.4 Functional and presentation currency

These financial statements are presented in Pak Rupee, which is the Group's functional currency.

#### 4 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of these consolidated financial statements in conformity with approved accounting and reporting standards, as applicable in Pakistan, requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. Estimates and judgments are continually evaluated

and are based on the historical experience and other factors including expectations of future events that are believed to be reasonable under the circumstances. These estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods. The areas involving a higher degree of judgments or complexity or areas where assumptions and estimates are significant to the financial statements are as follows:

#### 4.1 Provision for doubtful receivables

A provision for impairment of trade and other receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. These estimates and underlying assumptions are reviewed on an ongoing basis.

#### 4.2 Useful life and residual values of property, plant and equipment

Estimates with respect to residual values, depreciable lives and pattern of flow of economic benefits are based on the analysis of the management of the Group. Further, the Group reviews the value of the assets for possible impairments on an annual basis. Any change in the estimates in the future might affect the carrying amount of respective item of property, plant and equipment.

Other areas where estimates and judgments involved are disclosed in respective notes to the financial statements.

#### 4.3 Taxation and deferred tax

In making the estimates for income tax payable, the Holding Company and its subsidiary companies takes into account the applicable laws and the decisions by appellate authorities on certain issues in the past. Since, the Group has not opted for Group taxation, therefore, provision for taxation is determined on separate financial statements of the Holding Company and its subsidiary companies.

A deferred tax liability is recognized for all taxable temporary differences and deferred tax assets are recognized for deductible temporary differences and unused tax losses to the extent that it is probable that taxable profits will be available against which the losses can be utilized. Significant management judgment is required to determine the amount of deferred tax liabilities and assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies.

#### 4.4 Impairment of non-financial assets

The Group assesses whether there are any indicators of impairment for all non-financial assets at each reporting date. Non-financial assets are also tested for impairment when there are indicators that the carrying amounts may not be recoverable. For assets which can generally be sold in the market, the prevailing market price is used as an indicator of current recoverable amount. Technical analysis and market data, including recent transactions and economic factors, are used to arrive at recoverable amount for specialized assets.

Other areas where estimates and judgments are involved are disclosed in respective notes to the financial statements.

#### 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied are consistent with prior year except as stated otherwise.

#### 5.1 Property, plant and equipment

#### Owned assets

Property, plant and equipment of the Group are stated at cost less accumulated depreciation and impairment.

Cost of property, plant and equipment consists of historical cost and directly attributable cost of bringing the assets to their present location and condition.

Depreciation on additions is charged from the month in which an asset is acquired or capitalized while no depreciation is charged for the month in which the asset is disposed off.

The carrying amounts of the Group's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, the carrying amounts of such assets are reviewed to assess whether they are recorded in excess of their recoverable amount. Where carrying values exceed the respective recoverable amount, assets are written down to their recoverable amounts and the resulting impairment is recognized in the income currently. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. Where an impairment loss is recognized, the depreciation charge is adjusted for the future periods to allocate the asset's revised carrying amount over its estimated useful life.

Subsequent costs are included in the asset's carrying amount or recognized as separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to statement of profit or loss during the period in which they are incurred.

The gain or loss on disposal or retirement of operating fixed asset represents the difference between the sale proceeds and the carrying amount of the asset and is recognized as an income or expense in the period it relates.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal.

#### **Capital Work In Progress**

These are stated at cost less impairment loss, if any, including capitalization of borrowing costs. It consists of expenditures incurred and advances made in respect of fixed assets in the course of their construction and installation.

#### **Leased Asset**

Leases, where the Group has substantially all the risks and rewards of ownership are classified as finance leases. At inception, finance leases are capitalized at the lower of present value of minimum lease payments under the lease agreements and the fair value of the assets.

The related rental obligations, net of finance cost, are included in liabilities against assets subject to finance lease. The liabilities are classified as current and non-current depending upon the timing of the payment.

Each lease payment is allocated between the liability and finance cost so as to achieve a constant rate on the balance outstanding. The interest element of the rental is charged to profit over the lease term. The financial charges are calculated at the interest rates implicit in the lease and are charged to the statement of profit or loss account.

Assets held under finance lease are stated at cost less accumulated depreciation and impairment loss, if any, at the rates and basis applicable to the Group owned assets.

#### 5.2 Intangibles

Intangibles acquired separately are measured on initial recognition at cost. Following initial recognition, intangibles are carried at cost less any accumulated amortization and any accumulated impairment losses. The useful lives of intangibles are measured to be finite. Intangibles with finite lives are amortized over the useful life and assessed for impairment whenever there is an indication that the asset may be impaired. The amortization period and amortization method for an intangibles with a finite life is reviewed at each financial period end. The amortization expense is recognized in statement of profit or loss in the expense category consistent with the function of the intangibles.

Amortization on additions is charged from the month in which an asset is acquired or capitalized while no amortization is charged for the month in which the asset is fully amortized.

#### 5.3 Stock in trade, stores, spare parts and loose tools

Stock in trade, stores, spares and loose tools are valued at lower of cost or net realizable value except those in transit, which are valued at invoice value including other charges, if any, incurred thereon. Basis of determining cost is as follows:

Raw and packing material - weighted average cost

Material in transit - cost Work in process - cost

Finished goods - weighted average cost Stores, spare parts and loose tools - weighted average cost

Obsolete items are carried at nil value. Provision for obsolete and slow moving stock is based on management estimates.

Net realizable value is determined on the basis of estimated selling price of the product in the ordinary course of business less costs of completion and costs necessary to be incurred in order to make the sale.

#### 5.4 Trade debts

Trade debts are carried at invoice amount on transaction date less provision for doubtful debts, if any. Bad debts are written off as and when identified.

#### 5.5 Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at cost.

For the purpose of cash flow statement, cash and cash equivalents comprise of cheques in hand, cash and bank balances.

#### 5.6 Financial instruments

All the financial assets and financial liabilities are recognized at the time when the Group becomes a party to the contractual provisions of the instruments. The Group derecognizes a financial asset or a portion of financial asset when, and only when, the Group loses control of the contractual rights that comprise the financial asset or portion of financial asset. While a financial liability or part of financial liability is derecognized from the balance sheet when, and only when, it is extinguished, i.e. when the obligation specified in the contract is discharged, cancelled or expired.

All financial assets and financial liabilities are initially measured at cost, which is the fair value of the consideration given and received respectively. These financial assets and liabilities are subsequently measured at fair value, amortized cost or cost, as the case may be.

Financial assets are long term deposits, trade deposits, trade debts, loans and advances, other receivables, cash and bank balances. These are stated at their nominal values as reduced by the appropriate allowances for estimating irrecoverable amount.

Financial liabilities are classified according to the substance of the contractual arrangements entered into. Significant financial liabilities are long term loans, short term running finance utilized under mark-up arrangements, creditors, liabilities against assets subject to finance lease, accrued and other liabilities. Mark-up bearing finances are recorded at the gross proceeds received. Other liabilities are stated at their nominal value.

#### 5.7 Offsetting of financial assets and financial liabilities

A financial asset and financial liability is offset and the net amount is reported in the statement of financial position if the Group has a legal enforceable right to set off the recognized amounts and intends either to settle on net basis or to realize the assets and settle the liabilities simultaneously.

#### 5.8 Impairment of financial assets

The Group assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of the impairment may include indicators that the debtor or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicates that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

The amount of loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the amount of the loss is recognized in the statement of profit or loss account. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the reversal of the previously recognized impairment loss is recognized in statement of profit or loss account.

#### 5.9 Trade and other payables

Creditors and other payables are carried at cost which is the fair value of the consideration to be paid in the future for goods and services received, whether or not invoiced to the Group.

Annual Report 2018 \_\_\_\_\_\_\_ 77

#### 5.10 Provisions

Provisions are recognized in the statement of financial position when the Group has a legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of obligation. However provisions are reviewed at each statement of financial position date and adjusted to reflect current best estimate.

#### 5.11 Taxation

#### Current

The charge for the current tax is based on the taxable income for the year determined in accordance with the provisions of the Income Tax Ordinance, 2001. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted after taking into account tax credits, rebates and exemptions, if any. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

#### Deferred

Deferred tax is provided using the balance sheet liability method on all temporary differences arising at the reporting date, between the tax bases of the assets and liabilities and their carrying values. Deferred tax assets and liabilities are recognized for all deductible temporary differences to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilized.

Deferred tax liability is recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, if any, to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, carry-forward of unused tax credits and unused tax losses can be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the liability is settled based on tax rates that have been enacted or substantially enacted at the reporting date.

#### 5.12 Revenue recognition

#### Sale of goods - Local

Revenue is recognized when the significant risks and rewards of ownership of the goods have transferred to the buyer at the time of issuance of delivery challan.

#### Sale of goods - Export

Revenue from export of goods is recognized at the time of issuance of bill of lading.

#### **Profit on bank deposit**

Profit earned on saving and deposit accounts is accrued on time proportion basis by reference to the principal outstanding at the applicable rate of return.

#### 5.13 Staff retirement henefits

#### **Defined benefit plan**

The Group operates funded defined benefit gratuity plan for all of its permanent employees. Under this plan, gratuity is paid to the retiring employees on the basis of their last drawn gross salary for each completed year of service.

Experience adjustments are recognized in statement of other comprehensive income when they occur. Amounts recorded in the statement of profit or loss are limited to current and past service cost, gains or losses on settlements, and net interest income (expense). All other changes in net defined benefit liability are recognized in the statement of other comprehensive income with no subsequent recycling to the statement of profit or loss.

The distinction between short term and other long term employee benefits is based on the expected timing of settlement rather than the employees' entitlement to benefits.

#### **5.14 Foreign currency translation**

Foreign currency transactions are recorded using the rate ruling at the date of transactions. Monetary assets and liabilities in foreign currencies are translated into Pakistani rupees using the exchange rate ruling at the reporting date.

Profits or losses arising on translation are recognized in the statement of profit or loss account.

#### **5.15 Borrowing costs**

Borrowing costs are recognized as an expense in the period in which these are incurred except to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use. Such borrowing costs are capitalized as part of the cost of the qualifying asset.

#### 5.16 Pricing for related party transactions

All transactions with related parties and associated undertakings are entered into arm's length determined in accordance with comparable uncontrolled price method.

Parties are said to be related if they are able to influence the operating and financial decisions of the Group and vice versa.

#### **5.17 Operating segments**

For management purposes, the Group is organized into business units based on its products and services and has two reportable segments, as follows:

- Oleo chemicals and chlor alkali
- Coating emulsion and resins

Segment reporting is based on the operating (business) segments of the Group. An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. An operating segment's operating results are reviewed regularly by the Chief Operating Decision Maker (CODM) to assess segment's performance, and for which discrete financial information is available. Segment results that are reported to the CODM include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

#### **6 BUSINESS COMBINATIONS AND ACQUISITION OF NON-CONTROLLING INTEREST**

#### 6.1 Material partly-owned subsidiaries

Financial information of subsidiaries that have material non-controlling interests is provided below:

#### **Proportion of equity interest held by non-controlling interests (NCI):**

Name of subsidiary	Group effective shareholding	NCI shareholding	Country of incorporation	
	%	%		
Nimir Management (Private) Limited (NMPL)	51.00	49.00	Pakistan	30 June
Nimir Resins Limited (NRL)	37.64	62.36	Pakistan	30 June
Accumulated balances of material non-controlling interest:			2018	2017
			(Rupees)	(Rupees)
Nimir Management (Private) Limited (NMPL)			102,313,730	103,057,253
Nimir Resins Limited (NRL)			413,848,525	350,748,217
Profit allocated to material non-controllin	g interest:			
Nimir Management (Private) Limited (NMPL) Nimir Resins Limited (NRL)			(743,523) 63,100,308	(12,317,170) 46,460,155

The summarized financial information of these subsidiaries is provided below. This information is based on amounts before inter-company eliminations.

#### **Summarized statement of profit or loss:**

	2018		2(	)17
	NMPL	NRL	NMPL	NRL
	(Ru	upees)	(Ru	pees)
Sales - net	-	3,580,118,885	-	2,668,804,664
Cost of sales	-	(3,261,493,820)	-	(2,391,124,100)
Distribution costs	-	(51,996,207)	-	(45,437,159)
Administrative expenses	(486,725)	(78,163,387)	(1,855,200)	(54,350,744)
Other expenses	-	(7,244,009)	-	(9,897,874)
Other income	-	8,741,805	-	7,236,751
Foreign exchange loss	-	(29,696,988)	-	(3,163,173)
Finance cost	(480)	(75,114,419)	(23,281,882)	(60,992,853)
(Loss) / profit before taxation	(487,205)	85,151,860	(25,137,082)	111,075,512
Taxation	(1,030,189)	17,958,828		(36,738,862)
(Loss) / profit after taxation	(1,517,394)	103,110,688	(25,137,082)	74,336,650
Total comprehensive income	(1,517,394)	101,187,152	(25,137,082)	74,503,135
Attributable to non-controlling interests	(743,523)	63,100,308	(12,317,170)	46,460,155

#### 7 ISSUED. SUBSCRIBED AND PAID UP CAPITAL

2018	2017		2018	2017
No. o	f shares		(Rupees)	(Rupees)
110,590,546	110,590,546	Ordinary shares of Rs. 10 each fully paid in cash	1,105,905,460	1,105,905,460

**7.1** Nimir Resources (Private) Limited holds 62,750,000 ordinary shares of Rs.10 each, representing 56.74% (2017: 62,670,647 ordinary shares of Rs. 10 each, representing 56.67%) of the issued capital.

8	LONG TERM LOANS	Note	2018	2017
			(Rupees)	(Rupees)
	Term finance - Secured I Term finance - Secured II Term finance - Secured III Term finance - Secured IV Term finance - Secured V Term finance - Secured VI Loan from directors / sponsors	8.1 8.2 8.3 8.4 8.5 8.6 8.7	18,750,000 83,854,171 37,500,000 204,910,414 135,000,000 112,399,255 107,000,000 699,413,840	59,375,000 134,895,837 56,250,000 136,345,774 - 107,000,000 493,866,611
	Less: Current maturity shown under current liabilities		(174,159,225) 525,254,615	(127,604,162) 366,262,449

- **8.1** This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 200 bps per annum repayable in 48 monthly instalments starting from December 2013 with grace period of one year. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.
- **8.2** This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 200 bps per annum repayable in 48 monthly instalments starting from December 2015 with grace period of six months. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.
- **8.3** This represents long term finance facility obtained from a financial institution carrying mark-up at the rate of 6 months KIBOR plus 200 bps per annum repayable in 48 monthly instalments starting from December 2015 with grace period of six months. This facility is secured against joint pari passu charge over present and future fixed assets of the Holding Company.
- **8.4** This represents long term finance facility amounting to Rs. 250 million from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 48 monthly instalments starting from February 2017 with grace period of one year. As of year end, Rs. 204.91 million has been availed out of total facility. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.
- **8.5** This represents long term finance facility amounting to Rs. 150 million from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 54 monthly instalments starting from December 2017 with grace period of six months. As of year end, Rs. 135 million has been availed out of total facility. This facility is secured against first joint pari passu charge over present and future fixed assets of the Holding Company.
- **8.6** This represents long term finance facility amounting to Rs. 300 million from a financial institution carrying mark-up at the rate of 3 months KIBOR plus 125 bps per annum repayable in 48 monthly instalments starting from March 2018 with grace period of one year. As of year end, Rs. 112 million has been availed out of total facility. This facility is secured against first joint pari passu charge over all present and future fixed assets of the Holding Company.
- 8.7 This represents loan obtained from ex-director / sponsors of Nimir Resins Limited. This loan is interest free and repayable on demand, however, the lender has agreed not to demand repayment for a period of next twelve months. As a result of understanding reached between subsidiaries and ex-director during the year and resultant reinstatement adjustment in the books of Nimir Resins Limited, the amount has been stated with an adjustment to equity portion.

#### 9 LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE

The interest rates used as the discounting factor (i.e. implicit in the lease) range from 1 month KIBOR plus 175 bps to 1 year KIBOR plus 100 bps (2017: 1 month KIBOR plus 175 bps to 1 Year KIBOR plus 200 bps). The amount of future payments and the period during which they will become due are:

2018	2017
(Rupees)	(Rupees)
Year ending 30 June	
004.0	40.400.077
2018	46,136,677
2019 51,823,961	49,366,866
2020 23,413,970	20,615,826
2021 25,502,247	22,406,634
2022 11,500,849	8,457,826
2023 5,664,894	-
117,905,921	146,983,829
Less: Future finance charges (9,780,580)	(15,430,603)
108,125,341	131,553,226
Less: Current maturity shown under current liabilities (46,186,411)	(36,938,773)
61,938,930	94,614,453

**9.1** The lease agreements have the option for purchase of asset at the end of the lease period. There are no financial restrictions in the lease agreements.

Minimum lease payments (MLP) and their present value (PV) are grouped below:

Due not later than 1 year
Due later than 1 year but not
later than 5 years

10

	201	8		20	17	
I	MLP	PV of MLP		MLP	P	V of MLP
	(Rupees)			(Rup	ees)	
	51,823,961	46,186,411		46,136,677	3	36,938,773
	66,081,960	61,938,930		100,847,152	(	94,614,453
	117,905,921	108,125,341		146,983,829	13	31,553,226

2018

2017

DIMINISHING MUSHARAKA FINANCE	(Rupees)	(Rupees)
Diminishing musharaka finance Less: Current maturity shown under current liabilities	6,273,953 (1,445,876)	2,492,623 (485,211)
	4,828,077	2,007,412

**10.1** During the year, the subsidiary acquired further vehicles under the diminishing musharaka financing arrangements entered into with First Punjab Modaraba, for a period of 60 months. The effective rate of rent per unit is 3 month KIBOR plus 2.5% with floor rate of 8.55% - 8.66% per annum (2017: 8.53%).

		Note	2018	2017
11	DEFFERED TAX LIABILITY		(Rupees)	(Rupees)
	This comprises of: <b>Deferred tax liabilities on taxable temporary differences</b> Accelerated tax depreciation		312,120,569	303,966,190
	Deferred tax assets on deductible temporary differences Provision for doubtful trade debts Provision against stock Provision against others Deferred and unpaid liabilities Capital work in progress - impairment Amortization on intangible assets		(42,854,911) (9,810,948) (2,352,569) (12,771,145) (18,375,856) (101,014) 225,854,126	(33,459,720) (8,226,153) (831,737) (20,550,581) - - 240,897,999
	Reconciliation of deferred tax liabilities - net			
	As of 1 July Tax expense recognized in statement of profit or loss Tax income recognized in OCI As at 30 June		240,897,999 (12,697,585) (2,346,288) 225,854,126	140,261,558 102,439,278 (1,802,837) 240,897,999
12	TRADE AND OTHER PAYABLES			
	Creditors Accrued liabilities Security deposits Advances from customers Workers' profit participation fund Workers' welfare fund Withholding tax payable Sales tax payable Others	12.1 12.2 12.3 12.4	912,860,135 311,643,259 400,000 50,745,472 57,597,302 18,905,534 526,926 3,572,869 11,609,469 1,367,860,966	431,018,899 184,755,610 400,000 20,315,018 43,508,351 14,848,312 2,708,599 - 6,793,797 704,348,586

- **12.1** These represent security deposits from distributors which, by virtue of agreement, are interest free, repayable on demand and are used in the normal course of business.
- **12.2** These represents advances from customers in ordinary course of business. No amounts have been received from related parties (2017: Nil).

	Note	2018	2017
		(Rupees)	(Rupees)
12.3 Balance as at 01 July Add: Provision for the year Less: Payments made during the year	31	43,508,351 52,137,620 (38,048,669)	35,557,857 43,508,351 (35,557,857)
Balance as at 30 June		57,597,302	43,508,351
12.4 Balance as at 01 July Add: Provision for the year Less: Payments made during the year Less: Reversal during the year Balance as at 30 June	31	14,848,312 18,345,706 (14,192,680) (95,804) 18,905,534	34,730,981 14,765,091 (8,392,413) (26,255,347) 14,848,312

Annual Report 2018 \_\_\_\_\_\_\_\_ 83

40			Note	2018	2017
13	NET	DEFINED BENEFIT LIABILITY / (ASSET) - FUNDED GRATUITY		(Rupees)	(Rupees)
	Prese	retirement benefit plan - Parent nt value of defined benefits obligation Fair value of plan assets		77,199,315 (20,488,913) 56,710,402	64,901,853 (17,535,266) 47,366,587
	Prese	retirement benefit plan - Subsidiary nt value of defined benefits obligation Fair value of plan assets		15,031,194 (7,413,641) 7,617,553	9,319,363 (10,494,362) (1,174,999)
	13.1	The amounts recognized in the statement of financial position	n are as	follows:	
		Present value of defined benefits obligation Less: Fair value of plan assets	13.5 13.6	92,230,517 (27,902,562) 64,327,955	74,221,216 (28,029,628) 46,191,588
	13.2	The amounts recognized in the statement of profit or loss ac	count are	e as follows:	
		Current service cost Interest cost on defined benefit obligation Expense recognized in the profit or loss account		13,962,389 3,094,727 17,057,116	7,560,689 2,829,918 10,390,607
	13.3	The charge for the year has been allocated as follows:			
		Cost of sales Distribution costs Administrative expenses	28.2 29.1 30.1	11,547,916 2,104,844 3,404,356 17,057,116	8,047,571 659,460 1,683,576 10,390,607
	13.4	Movement in the net liability recognized in the statement of financia	l position	are as follows:	
		Net liabilities at the beginning of the year Current service cost Interest cost on defined benefit obligation - net Contribution by employer Remeasurements charged to other comprehensive income Net liabilities at the end of the year		46,191,588 13,962,389 3,094,727 (7,011,397) 8,090,648 64,327,955	48,421,525 7,560,689 2,829,918 (18,630,000) 6,009,456 46,191,588
	13.5	Movement in the present value of defined benefit obligation			
		Present value of defined benefits obligation at the beginning of the y Current service cost Interest cost on defined benefit obligation Benefits paid  Remeasurement:	rear	74,221,224 13,962,389 5,085,439 (8,154,465)	67,747,229 7,560,689 4,521,144 (10,773,225)
		Experience adjustments Present value of defined benefit obligation at the end of year		7,115,930 92,230,517	5,165,387 74,221,224

		2018	2017
13.6	Movement in the fair value of plan assets	(Rupees)	(Rupees)
	Fair value of plan assets at the beginning of the year Contribution by employer Interest Income Benefits paid Return on plan assets excluding interest income Fair value of plan assets at the end of year	28,029,636 7,011,397 1,990,712 (8,154,465) (974,718) 27,902,562	19,325,703 18,630,000 1,691,226 (10,773,225) (844,068) 28,029,636
		2019	
13.7	Estimated expense to be charged to the statement of profit or loss in next year	(Rupees)	
	Current service cost Interest cost on define benefit obligation	15,041,584 5,124,930	
	Amount chargeable to profit or loss	20,166,514	

**13.8** Qualified actuaries have carried out the valuation as at June 30, 2018. The projected unit credit method, based on the following significant assumptions, is used for valuation of the plan:

	2018	2017
Discount rate for interest cost in profit or loss charge Discount rate for obligation Expected rates of salary increase in future years Retirement assumption	9.75% 7.75% 6.75% Age 60	9.75% 7.25% 6.25% Age 60

**13.9** A quantitative sensitivity analysis for significant assumptions on defined benefit obligation is shown as below:

Sensitivity level	Assumption	Impact on defined benefit obligation
+100 bps	Discount rate	84,423,172
-100 bps	Discount rate	101,282,601
+100 bps	Expected increase in salary	101,282,601
-100 bps	Expected increase in salary	84,286,094

The sensitivity analysis above have been determined based on a method that extrapolates the impact on defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the reporting period.

The average duration of the defined benefit plan obligation at the end of the reporting period is 8 years for the Holding Company and 9.1 years for subsidiary.

#### 14 SHORT TERM BORROWINGS - SECURED

The aggregate of short term finance facilities from financial institutions available at period end is Rs. 5,821 million (2017: Rs. 4,237 million) which includes running finance facilities amounting Rs. 1,350 million (2017: Rs. 1,152 million). The rate of mark up ranges from 1 month KIBOR + 50 bps to 6 months KIBOR + 175 bps with no floor and no cap (2017: 1 month KIBOR to 6 months KIBOR + 175 bps with no floor and no cap). The facilities are secured against joint pari passu charge on the present and future current assets of the Group.

The unutilized facility for opening letters of credit and bank guarantees as at June 30, 2018 amounts to Rs. 1,249 million (2017: Rs. 678 million) and Rs. 93 million (2017: Rs. 103 million) respectively.

Annual Report 2018 \_\_\_\_\_\_\_ 85

#### 15 CONTINGENCIES AND COMMITMENTS

#### 15.1 CONTINGENCIES

Pending the outcome of below cases, no provision has been made in the financial statements, since the management of the Group based on its consultants' opinion, is confident that the outcome of the appeals will be in favor of the Group.

#### **Holding Company**

- 15.1.1 The income tax authority amended the Company's assessment relating to Tax Year 2016 under section 161 / 205 of the Income Tax Ordinance, 2001 (the Ordinance) raised a demand of Rs. 8 million vide Order dated May 15, 2017. The Company filed an appeal before Commissioner Inland Revenue (Appeals), who upheld the said order. The Company filed second appeal before the Appellate Tribunal Inland Revenue (ATIR) who decided the case in favor of the Company vide Order dated January 22, 2018. The tax authority has filed a reference dated June 11, 2018 before the Lahore High Court against the decision of the ATIR which is pending adjudication.
- **15.1.2** The income tax authority raised a tax demand of Rs. 206 million by treating the remission of loan as taxable income of Rs. 711 million for the Tax Year 2011 which was challenged at Appellate Tribunal Inland Revenue (ATIR). The ATIR decided the case in favor of the Company vide Order dated December 2, 2013. The Income Tax Department has filed an appeal in February 2014 before the Honorable Lahore High Court against the ATIR's decision which is pending adjudication.
- **15.1.3** The income tax authority amended the proceedings the Company's assessment relating to Tax Year 2014 under section 122 (5) / 177 / 214C of the Ordinance and raised demand of Rs. 123 million. The Company filed an appeal before Commissioner Inland Revenue (Appeals), who decided the case in favor of the Company in toto vide order dated March 21, 2018. The Company as well as its consultant has not received any intimation for filing of appeal by the tax department to the ATIR.
- **15.1.4** The income tax authority amended the Company's assessment relating to tax year 2009 under section 122 (5A) of the Ordinance, disallowing certain expenses thereby reducing declared loss from Rs. 167 million to Rs. 65 million. The Company filed an appeal before the Commissioner Inland Revenue (Appeals), who upheld the order on major additions vide Order dated April 23, 2018. The Company has filed second appeal before the ATIR dated May 21, 2018, which is pending adjudication.

#### **Subsidiary Company**

**15.1.5** In respect of tax year 2014, the Company was confronted for audit through random computer balloting. On production of records, the concerned Assistant Commissioner of Inland Revenue (ACIR) has made additions of Rs. 27.828 million (consequent tax exposure Rs. 9.46 million), whereas the company had declared a tax loss of Rs. 55.554 million in its tax return. Against this order, the Company has initiated preferred appeal on October 25, 2017 with CIR (appeals) and such appeal is pending adjudication.

- **15.1.6** The Company has filed suit in Civil Court, Lahore against one Mr. Sh. Anwar Hussain and others for the recovery of trade debts for Rs. 29.411 million. The matter is under adjudication.
- **15.1.7** The Company has filed a suit in Civil Court, Lahore against M/s Chitral Ghee and Oil Mills Company for the recovery of balance of advance given to said vendor party, calculated at Rs. 22.17 million. In another suit before the Civil Court, Lahore the same party has demanded an amount of Rs. 5.860 million allegedly receivable from the Company on account of supplies of various products made to the Company. Both the matters are pending adjudication.
- **15.1.8** In respect of tax year 2011, the Company was confronted for audit through random computer balloting. On production of records, the concerned Assistant Commissioner of Inland Revenue (ACIR) has made additions of Rs. 61.702 million vide order dated October 30, 2017(consequent tax exposure Rs. 21.60 million), whereas the Company had declared a tax loss of Rs. 147.994 million in its tax return. Against this order, the Company has initiated preferred appeal on January 11, 2018 with CIR(appeals) and such appeal is pending adjudication.

#### 15.2 COMMITMENTS

Commitments in respect of letters of credit, letters of guarantee, capital expenditures and diminishing musharika as at 30 June are as follows:

0040

0047

	2018	2017
	(Rupees)	(Rupees)
Letters of credit established for the import of raw materials,		
spare parts and machinery	1,819 million	1,124 million
Letter of guarantee given to SNGPL	99 million	102 million
Letter of guarantee given to PSO	25 million	19 million
Letter of guarantee given to Total PARCO	8 million	6 million
Capital expenditures	-	13 million
Diminishing musharaka finance	-	2 million

16	PROPERTY, PLANT AND EQUIPMENT	Note	2018 (Rupees)	2017 (Rupees)
	Operating fixed assets	16.1	2,719,291,356	2,113,635,836
	Capital work in progress	16.6	301,156,140	590,172,602
			3,020,447,496	2,703,808,438

16.1 Operating fixed assets

10.1 Operating fixed assets						2018					
	A A	)	1 2 0	A 4	-	A	D E	P K E C I A	N 0 I	A	Net Book value
randulars	As at July 1, 2017	Additions / (Disposals)	Adjustment	As at June 30, 2018	nate %	Accumulated as at July 1, 2017	the year	(Disposais)	ranster /   Adjustment	Accumulated as at June 30, 2018	As at June 30, 2018
Owned		(R	(Rupees)					(Rupees)			(Rupees)
Free hold land Building on free hold land Plant and machinery Furniture and fittings Office and factory equipment	213,386,237 419,059,727 2,861,893,891 5,677,917 144,109,455	21,917,300 27,581,644 804,480,274 754,799 17,334,037	19,568,136 (19,568,136)	235,303,537 466,209,507 3,646,806,029 6,432,716 160,494,115	- 4-5 4-50 10-33	150,541,005 1,464,348,115 4,030,839 100,356,137	24,088,270 208,113,107 577,841 20,690,144		350,917 (350,917)	- 174,980,192 1,672,110,305 4,608,680 120,118,820	235,303,537 291,229,315 1,974,695,724 1,824,036 40,375,295
Vehicles	53,521,623	(949,377) 9,982,202 (5,132,190)	8,693,802	67,065,437	20-25	31,192,908	8,192,077	(4,878,581)	5,640,448	40,146,852	26,918,585
	3,697,648,850	882,050,256 (6,081,567)	8,693,802	4,582,311,341		1,750,469,004	261,661,439	(5,806,042)	5,640,448	2,011,964,849	2,570,346,492
<b>Leased:</b> Vehicles Plant and machinery	53,959,902 144,978,023	6,507,000	(8,693,802)	51,773,100 144,978,023	20 4-50	13,379,710 19,102,225	10,665,174 10,299,598		(5,640,448)	18,404,436 29,401,823	33,368,664 115,576,200
	198,937,925	6,507,000	(8,693,802)	196,751,123		32,481,935	20,964,772		(5,640,448)	47,806,259	148,944,864
2018	3,896,586,775	888,557,256 (6,081,567)		4,779,062,464		1,782,950,939	282,626,211	(5,806,042)		2,059,771,108	2,719,291,356
						2017					
		0	0 S T				D E	PRECIAT	L O N		Net Book value
Particulars	As at July 1, 2016	Additions / (Disposals)	Transfer / Adjustment	As at June 30, 2017	Rate %	Accumulated as at July 1, 2016	Charge for the year	(Disposals)	Transfer / Adjustment	Accumulated as at June 30, 2017	As at June 30, 2017
0wned		(R	(Rupees)		1 '			(Rupees)			(Rupees)
Free hold land Building on free hold land Plant and machinery	213,386,237 409,821,240 2,692,804,306	9,238,487	- (9,085,618)	213,386,237 419,059,727 2,861,893,891	4-5	130,497,725 1,332,113,035	20,043,280 138,651,160		- (6,416,080)	150,541,005 1,464,348,115	213,386,237 268,518,722 1,397,545,776
runnule and numbs Office and factory equipment	4,450,214 115,349,866	20,938,654	9,085,618	3,077,317 144,109,455	10-50	3,627,424 77,392,104	403,413	(1,198,730)	6,416,080	4,030,839	43,753,318
Vehicles	37,528,309	(1,264,683) 20,353,825 (13,176,511)	8,816,000	53,521,623	20-25	30,940,313	5,640,252	(13,013,273)	7,625,616	31,192,908	22,328,715
	3,473,340,172	229,933,872 (14,441,194)	8,816,000	3,697,648,850	ı	1,574,570,601	182,484,790	(14,212,003)	7,625,616	1,750,469,004	1,947,179,846
<b>Leased:</b> Vehicles Plant and machinery	30,464,902 144,978,023	32,311,000	(8,816,000)	53,959,902 144,978,023	20 4-50	10,494,812 8,719,723	10,510,514 10,382,502		(7,625,616)	13,379,710 19,102,225	40,580,192 125,875,798
	175,442,925	32,311,000	(8,816,000)	198,937,925	, ,	19,214,535	20,893,016		(7,625,616)	32,481,935	166,455,990
2017	3,648,783,097	262,244,872 (14,441,194)		3,896,586,775		1,593,785,136	203,377,806	(14,212,003)	1	1,782,950,939	2,113,635,836

<sup>16.1.1</sup> Owned vehicles include vehicles amounting to Rs. 8.695 million (2017: 3.071 million), which has been obtained through Diminishing Musharaka Financing.

# 16.2 Disposal of operating fixed assets:

Particulars	Cost	Accumulated Depreciation	Book Value	Sale Proceeds	Gain	Mode of Disposal	Particulars of Buyers	Relationship with Company
					(Rupees)			
Honda City LE-13-8993	1,597,835	1,490,562	107,273	1,160,000	1,052,727	Negotiation	Mr. Nasir Ahmad	Un-related
Toyota Corolla LEA-13-3215	1,676,327	1,529,991	146,336	1,185,000	1,038,664	Negotiation	Mr. Pir Dil Nawaz	Un-related
Toyota Corolla LEF-12-6976	1,858,028	1,858,028		1,165,000	1,165,000	Negotiation	Mrs. Kulsoom Akhtar	Un-related
Office and factory equipment*	949,377	927,461	21,916	32,917	11,001	Negotiation	Various	Un-related
Total	6,081,567	5,806,042	275,525	3,542,917	3,267,392			

<sup>\*</sup>The net book value of individual asset within this class is below five hundred thousand rupees.

<sup>16.1.2</sup> There are fully depreciated assets, having cost of Rs. 259.664 million that are still in use as at the reporting date.

**16.3** No assets were sold to the Chief Executive, Directors, Executives or Shareholders holding more than 10% of total paid-up capital.

16.4 Depreciation for the year has been allocated as under:	Note	(Rupees)	2017 (Rupees)
Cost of sales Distribution costs Administrative expenses	28 29 30	263,313,074 3,733,323 15,579,814 282,626,211	188,082,640 3,157,774 12,137,392 203,377,806

**16.5** Holding Company's immovable fixed assets are located at 14.8 km, Sheikhupura-Faisalabad Road, Mouza Bhikki, District Sheikhupura, Pakistan having area of 51.8 acres whereas Subsidiary Company's immovable fixed assets are located at 14.5 km, Lahore- Sheikhupura Road and 14.8 km, Sheikhupura-Faisalabad Road having area of 19.35 acres.

16.6 Capital work in progress		4	2018		2017
	Land and	Plant and			
	Building	machinery	Others	<b>Total</b>	Total
		(R	upees) ———		(Rupees)
			•		
Opening balance	13,648,869	576,356,933	166,800	590,172,602	194,901,936
Impairment charge	-	(63,365,020)	-	(63, 365, 020)	-
Additions during the year	112,400,055	500,635,237	19,334,599	632,369,891	620,201,625
	126,048,924	1,013,627,150	19,501,399	1,159,177,473	815,103,561
Transferred to operating					
fixed assets	(45,540,944)	(804,026,376)	(8,454,013)	(858,021,333)	(224,930,959)
	80,507,980	209,600,774	11,047,386	301,156,140	590,172,602

- **16.6.1** Plant and machinery includes borrowing cost capitalized during the year amounting to Rs. 7,424,954 (2017: Rs. 2,310,950). The expansion has been financed by a term finance facility from a financial institution.
- **16.6.2** During the year company has tested its two steam turbines for impairment from a renowned valuer (Iqbal A. Nanjee & Co. (Private) Limited). As per valuation report, the valuer determined the recoverable value of these turbines under normal condition amounting to Rs. 12 million, resulting in an impairment charge of Rs. 63.37 million.

17	INTANGIBLE	Note	2018	2017
	Software and licenses		(Rupees)	(Rupees)
	Cost: As at 1 July Additions during the year As at 30 June		5,862,934 - 5,862,934	3,825,184 2,037,750 5,862,934
	Accumulated amortization: As at 1 July Amortization during the year As at 30 June	30	(2,782,224) (1,123,225) (3,905,449)	(1,605,299) (1,176,925) (2,782,224)
	Net book value		1,957,485	3,080,710
	Rate of amortization		20% - 33.33%	20% - 33.33%

Annual Report 2018 \_\_\_\_\_\_\_\_ 89

18	LONG TERM DEPOSITS	Note	2018	2017
			(Rupees)	(Rupees)
	Security deposits			
	Financial institutions		11,479,520	19,072,970
	Others	18.1	25,545,798	25,545,798
			37,025,318	44,618,768

**18.1** This includes deposit amounting to Rs. 12.24 million (2017: Rs. 12.24 million) given to electricity supply company for dedicated line.

19	STORES, SPARES PARTS AND LOOSE TOOLS	Note	2018 (Rupees)	2017 (Rupees)
	In hand In transit		154,895,131 128,112 155,023,243	168,215,410 14,733,648 182,949,058
20	STOCK IN TRADE			
	Raw and packing material In hand In transit Less:		667,822,712 1,953,986,049 2,621,808,761	642,006,751 841,986,870 1,483,993,621
	Provision for raw material Provision for packing material	20.1	2,621,808,761	(4,191,285) (427,973) (4,619,258) 1,479,374,363
	Finished goods Less: Provision for obsolescence	20.2	651,808,635 (33,830,854) 617,977,781 3,239,786,542	438,946,942 (22,801,255) 416,145,687 1,895,520,050
	<b>20.1</b> Movement in provision for raw material is as follows:			
	Opening balance Charge for the year Reversal during the year Closing balance		4,191,285 - (4,191,285) (4,191,285)	10,433,626 - (6,242,341) (6,242,341) 4,191,285
	<b>20.2</b> Movement in provision for obsolescence of stock is as follow	S:		
	Opening balance Charge for the year Written off during the year Closing balance		22,801,255 11,029,599 - 33,830,854	3,144,209 19,657,046 - 22,801,255

21	TRADE DEBTS	Note	2018 (Rupees)	2017 (Rupees)
	Unsecured - considered good  Due from customers  Due from associated company	21.1 21.2	2,370,350,966 458,851 2,370,809,817	1,576,055,493 96,648 1,576,152,141
	Considered doubtful Provision for doubtful debts	21.4	147,775,556 (147,775,556) - 2,370,809,817	111,532,398 (111,532,398) - - 1,576,152,141

- **21.1** These customers have no recent history of default. For age analysis of these trade debts, referred to Note 37.1.1
- **21.2** This relates to the amount due from Nimir Chemicals Pakistan Limited.
- **21.3** Aggregate amount due from directors, Chief Executive Officer and executives of the Group is Rs. Nil (2017: Rs. Nil).

		Note	2018 (Rupees)	2017 (Rupees)
21.4	Provision for doubtful debts			
	As at 1 July Charge for the year As at 30 June	30	111,532,398 36,243,158 147,775,556	89,885,224 21,647,174 111,532,398

**21.5** Maximum aggregate amount due from associated undertakings at the end of any month in the year was Rs. 8,106,275 (2017: Rs. 2,078,718). No interest has been charged on the amounts due from associated undertakings.

		Note	2018	2017
22	LOANS AND ADVANCES		(Rupees)	(Rupees)
	Considered good - unsecured			
	Suppliers		136,555,329	98,792,532
	Employees against business expenses	22.1	3,348,057	4,190,708
	Employees against salary	22.2	7,615,651	8,776,263
			147,519,037	111,759,503

- **22.1** This includes advance given to executives amounting to Rs. 0.043 million (2017: Rs. 1.94 million).
- **22.2** This includes advance given to executives amounting to Rs. 3.7 million (2017: Rs. 6.4 million).

#### 23 TRADE DEPOSITS AND SHORT TERM PREPAYMENTS

Current maturity - financial institutions (including banks)	10,856,528	4,653,666
Prepayments	20,837,211	9,595,567
	31,693,739	14,249,233

Annual Report 2018 \_\_\_\_\_\_\_ 91

0.4	OTHER RECEIVABLES	Note	2018	2017
24	OTHER RECEIVABLES		(Rupees)	(Rupees)
	Margin against bank guarantee Margin against letters of credit		18,311,950 46,857,000	17,820,950 1,753,320
	3 - 3		65,168,950	19,574,270
25	TAX REFUNDS DUE FROM THE GOVERNMENT			
	Income tax Sales tax Federal excise duty		755,687,424 148,814,715 3,748,500 908,250,639	506,645,824 155,966,198 3,748,500 666,360,522
26	CASH AND BANK BALANCES			
	Cash in hand Cash at bank		674,474	7,413,750
	Current accounts Saving accounts Term Deposit Certificate		44,284,301 3,167,817 67,000,000	25,910,234 2,295,478 65,000,000
			114,452,118 115,126,592	93,205,712
27	SALES			
	Local sales Export sales		18,186,195,894	11,570,773,575 311,640
	Gross sales		18,186,195,894	11,571,085,215
	Less: Sales tax Less: Trade discounts		(2,554,156,946)	(1,612,610,652) (644,894)
	Net sales		15,632,038,948	9,957,829,669
	<b>27.1</b> Sales includes toll manufacturing services amounting to Rs. 130	million.		
28	COST OF SALES			
	Raw and packing material consumed Salaries, wages and benefits Depreciation Fuel and power Stores, spares and loose tools consumed Repairs and maintenance Traveling, conveyance and entertainment Communication Insurance Rent, rates and taxes Printing and stationery Provision for obsolescence Fee and consultancy charges Dues, fees and subscription Product development charges Other expenses	28.1 28.2 16.4	12,426,420,925 382,625,059 263,313,074 611,546,096 122,438,723 27,159,909 30,283,126 1,784,914 17,874,980 6,199,375 2,851,068 11,029,599 4,165,305 2,229,530 2,386,482 3,292,168 13,915,600,333	7,486,621,158 303,906,438 188,082,640 469,861,597 98,639,742 44,731,657 23,283,102 1,415,262 14,816,949 4,966,890 2,060,564 19,657,046
	Add: Opening stock-finished goods Less: Closing stock-finished goods	20 20	438,946,942 (651,808,635) 13,702,738,640	391,253,454 (438,946,942) 8,614,144,716

92 \_\_\_\_

00.4		Note	2018 (Rupees)	2017 (Rupees)
28.1	Raw and packing material consumed			
	Opening Balance Purchases		1,479,374,363 13,568,855,323	739,284,827 8,226,710,694
	Less: Closing Balance	20	15,048,229,686 (2,621,808,761)	8,965,995,521 (1,479,374,363)
	Raw and packing material consumed		12,426,420,925	7,486,621,158

- **28.2** This includes Rs. 11.55 million (2017: Rs. 9.4 million) in respect of staff retirement benefits.
- **28.3** Cost of sales includes direct toll manufacturing expenses amounting to Rs. 39.3 million.

		Note	2018	2017
29	DISTRIBUTION COSTS		(Rupees)	(Rupees)
	Salaries, wages and benefits Repairs and maintenance Traveling, conveyance and entertainment Communication Insurance Freight outward Distribution commission Packing, carriage and forwarding Printing and stationery Depreciation Sales promotion expenses Utilities Dues, fees and subscription Other expenses	29.1	56,295,495 281,973 5,931,010 638,585 3,004,800 48,844,382 63,521,509 18,015,355 554,637 3,733,323 193,270 294,430 294,733 133,180	41,486,647 411,016 3,983,108 493,888 3,262,591 44,310,923 38,637,473 21,807,442 571,933 3,157,774 1,411,509 251,225 333,874 73,401 160,192,804
			201,/30,002	100,192,004

**29.1** This includes Rs. 2.1 million (2017: Rs. 1.3 million) in respect of staff retirement benefits.

30	ADMINISTRATIVE EXPENSES	Note	2018 (Runees)	2017 (Runees)
30	Salaries, wages and benefits Fuel and power Repairs and maintenance Traveling, conveyance and entertainment Communications Insurance Rent, rates and taxes Printing and stationery Advertisement expense Legal, professional and consultancy charge Auditors' remuneration Depreciation Amortization Dues, fees and subscription	30.1 30.2 16.4 17	(Rupees)  119,949,259 1,799,925 4,445,042 15,740,299 5,618,896 2,151,085 3,115,173 2,770,244 1,411,775 16,326,597 4,348,580 15,579,814 1,123,225 9,368,969	(Rupees)  83,999,535 1,213,094 2,321,782 13,284,646 5,127,364 1,966,330 1,600,289 3,548,694 1,429,933 9,594,834 3,866,000 12,137,392 1,176,925 8,796,419
	Provision for doubtful debts Other expenses	21.4	36,243,158 5,957,995 245,950,036	21,647,174 1,453,873 173,164,284
			240,950,030	1/3,104,284

**30.1** This includes Rs. 3.4 million (2017: Rs. 2.3 million) in respect of staff retirement benefits.

Annual Report 2018 \_\_\_\_\_\_\_ 93

		Note	2018	2017
	00.0.4 15 / 2		(Rupees)	(Rupees)
	30.2 Auditors' remuneration			
	Audit fee		2,437,580	2,475,000
	Consolidation, reviews and certifications		1,760,000	1,188,000
	Out of pocket expenses		151,000 4,348,580	<u>203,000</u> 3,866,000
			4,540,500	3,000,000
31	OTHER EXPENSES			
	Workers' profit participation fund	12.3	52,137,620	43,508,351
	Workers' welfare fund	12.4	18,345,706	14,765,091
	Impairment charged to assets Provision against refundable sales tax		63,365,020 5,339,850	-
	Troviolon against rotalisable dated tax		139,188,196	58,273,442
32	OTHER INCOME			
	Non financial assets			
	Gain on disposal of property, plant and equipment	16.2	3,267,392	7,161,059
	Sale of waste material / scrap		12,334,137	3,398,676
	Reversal of provision Bad debts recovered		7,037,498	28,102,567
	Fee for technical services		1,297,140	739,400
	Financial assets		.,_0,,	
	Profit on savings accounts		50,938	202,796
	Profit on term deposit receipt		3,073,335	3,490,642
			27,060,440	43,095,140
33	FOREIGN EXCHANGE LOSS			
	Foreign liabilities	33.1	118,354,868	12,958,090
	<b>33.1</b> This include unrealized exchange loss on translation of liability (2017: Rs. 4,021,163).	ies in foreign cu	ırrency amounting t	o Rs. 22,376,273
			2018	2017
34	FINANCE COST		(Rupees)	(Rupees)
	Mark-up on			
	- Long term loans		30 034 006	3E UOE 3U3

		2018	2017
34	FINANCE COST	(Rupees)	(Rupees)
	Mark-up on - Long term loans - Short term borrowings Financial charges on lease Diminishing musharaka finance Bank charges, fee and commission Early payment discount	30,034,006 226,439,551 8,107,617 571,389 14,217,275	35,096,203 148,453,514 9,801,782 131,912 9,710,257 4,616,473
		279,369,838	207,810,141
35	TAXATION		
	Current tax Current year Prior year	228,831,315 (40,485,675) 188,345,640	199,273,013 (35,588,654) 163,684,359
	<b>Deferred tax</b> Relating to the reversal and origination of temporary differences Expense resulting from reduction in tax rate	(5,594,265) (7,103,320) (12,697,585) 175,648,055	106,963,844 (4,524,566) 102,439,278 266,123,637

94 \_\_\_\_

35.1	COMPARSION OF TAX PROVISION	2017 * (Rupees)	2016 ** (Rupees)	(Rupees)
	Provision as per Financial Statements	215,523,017	129,495,864	18,484,708
	Amount as per Income Tax Return	182,156,509	146,150,174	18,320,539

<sup>\*</sup> The difference mainly relates to super tax which was computed separately from tax return in tax year 2017

#### 36 EARNINGS PER ORDINARY SHARE - BASIC AND DILUTED

36.1	Basic	2018	2017
	Profit attributable equity holders of the parent (Rupees)	732,556,771	474,218,530
	Weighted average number of ordinary shares (number)	110,590,546	110,590,546
	Earnings per ordinary share (Rupees)	6.62	4.29

#### 36.2 Diluted

No figure for diluted earning per share has been presented as the Holding Company has not issued any instrument carrying option which would have an impact on earnings per share when exercised.

#### 37 FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

The main risks arising from the Group's financial instruments are credit risk, liquidity risk, foreign currency risk, interest rate risk and equity price risk. The management reviews and agrees policies for managing each of these risks which are summarized below.

#### 37.1 Credit Risk

Credit risk is the risk which arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties and continually assessing the creditworthiness of counterparties. The Group does not believe it is exposed to major concentration of credit risk, however to manage any possible exposure the Group applies approved credit limits to its customers.

The management monitors and limits the Group's exposure to credit risk through monitoring of client's credit exposure review and conservative estimates of provisions for doubtful receivables, if any, and through the prudent use of collateral policy.

The Group is exposed to credit risk on long-term deposits, trade debts, other receivables and bank balances. The Group seeks to minimize the credit risk exposure through having exposures only to customers considered credit worthy and obtaining securities where applicable. The maximum exposure to credit risk at the reporting date is:

	Carrying values		
	2018 2017		
	(Rupees)	(Rupees)	
Long-term deposits Trade debts — unsecured Other receivables Bank balances	25,545,798 2,370,809,817 65,168,950 114,452,118	25,545,798 1,576,152,141 19,574,270 93,205,712	

Annual Report 2018 \_\_\_\_\_\_\_ 95

<sup>\*\*</sup> The difference mainly relates to adjustment of brought forward minimum taxes.

The credit quality of financial assets can be assessed by reference to external credit ratings or the historical information about counter party defaults as shown below:

	2018	2017
37.1.1 Trade Debts	(Rupees)	(Rupees)
Other than related parties		
Neither past due nor impaired	707,568,207	1,023,054,631
Past due but not impaired 01-30 days 31-60 days 61-90 days Over 90 days  Past due and impaired 01-30 days 31-60 days 31-60 days 61-90 days Over 90 days	1,077,625,770 286,835,160 221,438,571 76,883,258 1,662,782,759	313,051,421 127,547,236 53,353,638 59,048,567 553,000,862
Related parties	2,518,126,522	1,687,587,891
Neither past due nor impaired	14,672	41,207
Past due but not impaired 01-30 days 31-60 days 61-90 days Over 90 days	444,179 - - - - 444,179 458,851	7,722 7,722 36,364 3,633 55,441 96,648

As at 30 June 2018, trade debts of Rs. 147.8 million (2017: Rs. 111.53 million) were impaired and provided for.

37.1.2	Bank		Ratings		2018	2017
	Financial institution	Agency	Short Term	Long term	(Rupees)	(Rupees)
	Albaraka Bank (Pakistan) Limited	PACRA	A1	А	11,257,179	773,237
	Bank AL Habib Limited	PACRA	A1+	AA+	6,151,210	5,183,823
	Habib Bank Limited	JCR-VIS	A1+	AAA	1,047,078	79,246
	Habib Metropolitan Bank Limited	PACRA	A1+	AA+	24,820	667,330
	MCB Bank Limited	PACRA	A1+	AAA	1,810,990	938,651
	Meezan Bank Limited	JCR-VIS	A1+	AA+	14,031,125	5,382,327
	National Bank of Pakistan	PACRA	A1+	AAA	881,776	726,856
	Silk Bank Limited	JCR-VIS	A-2	A-	6,117	6,116
	Standard Chartered Bank Limited	PACRA	A1+	AAA	1	2,482,457
	The Bank of Punjab	PACRA	A1+	AA	79,241,822	76,965,669
					114 452 118	93 205 712

#### 37.2 Liquidity Risk

Liquidity risk is the risk that the Group will not be able to meet its commitments associated with financial liabilities when they fall due. Liquidity requirements are monitored regularly and management ensures that sufficient liquid funds are available to meet any commitments as they arise.

Financial liabilities are analyzed below, with regard to their remaining contractual maturities.

	At Group's	<b>Maturity Up</b>	<b>Maturity After</b>	
	discretion	to One Year	One Year	Total
-		(Ru	pees) —	
As at June 30, 2018				
Long term loans	13,943,500	174,159,225	511,311,115	699,413,840
Liabilities against assets subject to finance lease	-	46,186,411	61,938,930	108,125,341
Diminishing musharaka finance	-	1,445,876	4,828,077	6,273,953
Short term borrowings	-	3,986,468,603	-	3,986,468,603
Mark up accrued	-	50,140,627	-	50,140,627
Unclaimed dividend	-	6,142,532	-	6,142,532
Trade and other payables	-	1,236,512,863	-	1,236,512,863
Total financial liabilities	13,943,500	5,501,056,137	578,078,122	6,093,077,759
A4 I 20 2047				
As at June 30, 2017 Long term loans	13,943,500	127,604,162	352,318,949	493,866,611
Liabilities against assets subject to finance lease		36,938,773	94,614,453	131,553,226
Diminishing musharaka finance	-	485,211	2,007,412	2,492,623
Short term borrowings	_	2,677,866,752	-	2,677,866,752
Mark up accrued	-	38,006,072	-	38,006,072
Unclaimed dividend	-	2,708,609	-	2,708,609
Trade and other payables	-	622,968,306		622,968,306
Total financial liabilities	13,943,500	3,506,577,885	448,940,814	3,969,462,199

#### 37.3 Market Risk

#### 37.3.1 Currency Risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's exposure to the risk of changes in foreign exchange rates relates primarily to the foreign trade payables. However at the year end, there are material foreign currency balances.

#### 37.3.2 Interest Rate Risk

Interest rate risk arises from the possibility that changes in interest rate will affect the fair value or future cash flows of financial instruments. The Group is exposed to interest rate risk for loans obtained from the financial institutions and liabilities against assets subject to finance lease, which have been disclosed in the relevant note to the financial statements.

If interest rates at the year end, fluctuate by 1% higher / lower, profit for the year would have been Rs. 45.1 million (2017: Rs. 31.9 million) higher / lower. This analysis is prepared assuming that all other variables held constant and the amounts of liabilities outstanding at the reporting dates were outstanding for the whole year.

#### 37.4 Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholders' value. The Group manages its capital structure and makes adjustments to it in the light of changes in economic conditions. Capital includes ordinary share capital and reserves. The gearing ratio of the Group is 25% (2017: 23%).

#### 37.5 Fair value of financial assets and financial liabilities

IFRS 13 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. As at the reporting date, carrying value of all the financial instruments in the financial statements approximates their fair value. Further, all financial assets and financial liabilities at reporting date are categorized into loans and advances.

Annual Report 2018 97

#### 38 TRANSACTIONS WITH RELATED PARTIES

The related parties and associated undertakings comprise parent company, related group companies, directors and key management personnel. Remuneration of Chief Executive, directors and executives is also shown in Note 39. Transactions with related parties during the year are as follows:

	Nature and Description of		
Relationship with the Group	<b>Related Party Transaction</b>	2018	2017
		(Rupees)	(Rupees)
Nimir Resources (Private) Limited Nimir Chemical Pakistan Limited Staff retirement benefits	Dividend Paid Sale of goods Contribution to gratuity fund	125,420,647 14,397,680 7,011,397	62,670,647 5,462,100 18,630,000

#### 39 REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

	Chief E	xecutive	Dire	ectors	Exec	utives
	2018	2017	2018	2017	2018	2017*
Number of persons	1	1	3	3	23	14
				(Rupees) ———		
				(		
Remuneration	10,502,806	7,354,839	17,765,064	13,471,388	47,303,353	33,614,291
Housing	4,726,613	3,309,679	7,994,128	6,061,776	22,538,709	15,126,588
Utilities	1,050,581	735,482	1,776,808	1,346,836	4,729,938	3,361,121
Bonus	4,174,932	3,978,434	7,024,336	5,967,652	17,670,410	12,658,042
	20,454,932	15,378,434	34,560,336	26,847,652	92,242,410	64,760,042

- **39.1** The Chief Executive Officer and Directors have been provided Company maintained cars and generators sets, further they are also entitled to club membership, reimbursement of medical and entertainment expenses whereas some executives have been provided Company- maintained cars.
- **39.2** An amount of Rs. 2,320,000 (2017: Rs. 1,780,000) were paid to directors for attending the meetings.
- \* The number of executives and their remuneration has been restated as per the requirement of fourth schedule of Companies Act, 2017.

40	TOTAL NUMBER OF EMPLOYEES	2018	2017
	<b>40.1</b> Number of employees as at 30 June Average number of employees during the year	275 267	252 244
	40.2 Number of factory employees		
	Number of employees as at 30 June Average number of employees during the year	204 200	198 193

#### 41 PRODUCTION CAPACITY IN METRIC TONS

	2018	2018	2017	2017
	Maximum Capacity (MT)	Actual Production (MT)	*Maximum Capacity (MT)	Actual Production (MT)
Oleo Chemicals Chlor Alkali Products Soap Finishing Line Resin Products	68,000 50,000 16,000 39,000	67,407 48,722 12,005 26,242	52,000 44,500 - 39,000	50,710 43,642 - 22,227

<sup>\*</sup> Determined on weighted average basis.

**41.1** There is no significant difference between maximum installed capacity and actual capacity.

#### 42 OPERATING SEGMENT INFORMATION

		emicals			Other segments		•			
		or alkali	and r				elimina		Total	
	2018	2017	2018	2017	2018	2017	2018	2017	2018	2017
					(Rup	ees)				
Sales	12,154,312,383	7,369,139,953	3,580,118,885	2,668,804,664	-	-	(102,392,320)	(80,114,948)	15,632,038,948	9,957,829,669
Cost of sales	(10,541,804,264)	(6,304,069,597)	(3,261,493,820)	(2,391,124,100)	-	-	100,559,444	81,048,981	(13,702,738,640)	(8,614,144,716)
Gross profit	1,612,508,119	1,065,070,356	318,625,065	277,680,564	-	-	(1,832,876)	934,033	1,929,300,308	1,343,684,953
Distribution cost	(149,740,475)	(114,755,645)	(51,996,207)	(45,437,159)	-	-	-	-	(201,736,682)	(160,192,804)
Administrative expenses	(167,528,649)	(115,698,790)	(78,163,387)	(54,350,744)	(948,000)	(3,594,750)	690,000	480,000	(245,950,036)	(173,164,284)
Operating profit / (loss)	1,295,238,995	834,615,921	188,465,471	177,892,661	(948,000)	(3,594,750)	(1,142,876)	1,414,033	1,481,613,590	1,010,327,865
Other expenses	(131,944,187)	(48,375,568)	(7,244,009)	(9,897,874)	-	-	-	-	(139,188,196)	(58,273,442)
Other income	16,734,751	59,800,007	8,741,805	7,236,751	2,993,884	15,382,612	(1,410,000)	(39,324,230)	27,060,440	43,095,140
Foreign exchange loss	(88,657,880)	(9,794,917)	(29,696,988)	(3,163,173)	-	-	-	-	(118,354,868)	(12,958,090)
Finance cost	(204,254,459)	(135,427,376)	(75,114,419)	(60,992,853)	(960)	(49,634,142)	-	38,244,230	(279,369,838)	(207,810,141)
Profit / (loss) before taxation	887,117,220	700,818,067	85,151,860	111,075,512	2,044,924	(37,846,280)	(2,552,876)	334,033	971,761,128	774,381,332
Taxation	(191,582,093)	(229,384,775)	17,958,828	(36,738,862)	(2,024,790)	-	-	-	(175,648,055)	(266,123,637)
Profit / (loss) for the year	695,535,127	471,433,292	103,110,688	74,336,650	20,134	(37,846,280)	(2,552,876)	334,033	796,113,073	508,257,695
Segment assets	7,588,383,208	5,474,383,766	2,778,427,654	2,106,349,457	580,214,944	579,844,091	(853,952,619)	(840,485,777)	10,093,073,187	7,320,091,537
Segment liabilities	4,973,519,227	3,330,052,996	1,767,478,222	1,196,587,177	94,237,219	93,886,500	(7,076,934)	3,837,032	6,828,157,734	4,624,363,705

**42.1** Inter segment sales, purchases and balances have been eliminated.

#### 43 SIGNIFICANT TRANSACTIONS AND EVENTS

#### **Holding Company- Nimir Industrial Chemicals Limited**

Summary of significant transactions and events that have affected the Company's financial position and performance during the year is as follows:

- The turnover in 2018 has grown by Rs.4.8 billion (approximately 65%) over the year 2017.
- The devaluation in Pak Rupees has resulted into an exchange loss of Rs.89 million during the year.
- Since the increased volume of business was mainly financed through short term financing, the financial cost increased substantially while on the other hand EPS increased by 48%.

#### **Subsidiary Company- Nimir Resins Limited**

Summary of significant transactions and events that have affected the Company's financial position and performance during the year is as follows:

		2018
		Rupees
-	Issue of bonus shares during the year Reclassification of revaluation surplus owing to the requirements of the 4th Schedule to	30,421,360
	the Companies Act, 2017	84,744,209
-	Reclassification of unclaimed dividend owing to the requirements of the 4th Schedule to	
	the Companies Act, 2017	292,819
-	Procurement of raw material from a related party - Nimir Industrial Chemicals Limited	102,392,320
-	Obtained further short term borrowings	395,898,592
-	Purchase of property, plant and equipment	37,978,723
-	Increase in tax refunds - net	110,016,284
-	Increase in revenue as compared to last year	911,314,221
-	Exchange loss during the year	29,696,988
-	Adjustment of current tax expense arising from prior year tax credits	40,344,340

There is no significant transactions and events during the period in Nimir Management (Private) Limited and Nimir Holding (Private) Limited which affect the financial performance and financial position of the Group.

#### 44 SUBSEQUENT EVENTS

The Board of Directors at its meeting held on September 25, 2018 has proposed a final dividend @ Rs. 2 per share for the year ended June 30, 2018 (2017: Rs. 1) amounting to Rs. 221,181,092 (2017: Rs. 110,590,546) for approval of the members at the Annual General Meeting to be held on October 26, 2018. These financial statements do not reflect this dividend.

#### 45 GENERAL

#### 45.1 Re - classification

Corresponding figures of the following have been reclassified for better and fair presentation:

Particulars	Classified from	Re-classified to	2017
Membership fee Membership fee	Other expense (Administrative expenses) Other expense (Distribution cost)	Dues, fee and subscription (Administrative expenses) Dues, fee and subscription (Distribution cost)	759,239 333,874

**45.2** Figures have been rounded off to nearest rupee unless otherwise stated.

#### 46 DATE OF AUTHORIZATION FOR ISSUE

These financial statements were authorized for issue by the Board of Directors on Tuesday, September 25, 2018.

**Chief Executive Officer** 

Chairman

**Chief Financial Officer** 

## **PATTERN OF SHAREHOLDING** AS AT JUNE 30, 2018

		nareholding	
No. of Shareholders	From	То	Total Shares Hel
201	1	100	7,682
948	101	500	283,562
208	501	1,000	183,129
318	1,001	5,000	870,448
87			
	5,001	10,000	682,336
42	10,001	15,000	531,978
18	15,001	20,000	320,495
11	20,001	25,000	269,271
5	25,001	30,000	142,675
5	30,001	35,000	165,850
7	35,001	40,000	266,812
1	40,001	45,000	45,000
7	45,001	50,000	346,250
4	50,001	55,000	205,351
4	55,001	60,000	235,692
1	60,001	65,000	60,500
2	65,001	70,000	139,000
3	80,001	85,000	248,316
2	85,001	90,000	174,500
4	95,001	100,000	400,000
1	105,001	110,000	109,624
1			
2	115,001	120,000	119,000
<u> </u>	120,001	125,000	244,500
I	145,001	150,000	145,125
2	170,001	175,000	350,000
1	190,001	195,000	192,500
1	195,001	200,000	200,000
1	220,001	225,000	225,000
2	245,001	250,000	500,000
1	250,001	255,000	251,000
1	265,001	270,000	269,500
1	295,001	300,000	297,000
1	300,001	305,000	300,750
1	305,001	310,000	310,000
1	320,001	325,000	321,500
1	470,001	475,000	471,000
1	645,001	650,000	650,000
1	650,001	655,000	652,425
1	670,001	675,000	672,500
1	740,001	745,000	745,000
1	930,001	935,000	932,000
1			1,000,000
1	995,001	1,000,000	
1	1,805,001	1,810,000	1,808,500
I 1	3,455,001	3,460,000	3,458,000
1	8,510,001	8,515,000	8,511,750
1	8,820,001	8,825,000	8,824,999
1	10,700,001	10,705,000	10,700,026
1	62,745,001	62,750,000	62,750,000
1,909			110,590,546

Annual Report 2018\_\_\_\_ \_ 101

## **CATEGORIES OF SHAREHOLDERS** AS AT JUNE 30, 2018

S. No	. Categories of shareholders	Shares held	Percentage
5.1	Directors, Chief Executive Officers and their spouse and minor childern	13,263,295	11.9932%
5.2	Associated Companies, undertakings and related parties. (Parent Company)	62,750,000	56.7408%
5.3	NIT and ICP	1,500	0.0014%
5.4	Banks Development Financial Institutions, Non-Banking Financial Institutions.	2,300	0.0021%
5.5	Insurance Companies	17,500	0.0158%
5.6	Modarabas and Mutual Funds	783,124	0.7081%
5.7	Share holders holding 10% or more	62,750,000	56.7408%
5.8	General Public		
	1- Local 2- Foreign	32,678,241 0	29.5489% 0.0000%
5.9	Others (to be specified)		
	1- Joint Stock Companies 2- Foreign Companies 3- Leasing Companies 4- Investment Companies	1,028,964 30,600 24,010 11,012	0.9304% 0.0277% 0.0217% 0.0100%



# **CATEGORIES OF SHAREHOLDERS** AS AT JUNE 30, 2018

Sr. No.	Name	No. of Shares Held	Percentage		
1.	Associated Companies, Undertakings and Related Parties:  Nimir Resourcs (Pvt.) Limited (CDC)	62,750,000	56.7408		
2.	Mutual Funds: 1 CDC - Triustee AKD Opportunity Fund (CDC) 2 Golden Arrow Selected Stocks Fund Limited (CDC)	109,624 672,500	0.0991 0.6081		
3.	Directors and their Spouse and Minor Children:  1 Mr. Abdul Jalil Jamil (CDC)  2 Mr. Zafar Mahmood (CDC) (Chief Executive)  3 Mr. Aamir Jamil (CDC)  4 Mr. Muhammad Yahya Khan (CDC)  5 Mr. Muhammad Saeed uz Zaman  6 Mr. Imran Afzal (CDC)  7 Mr. Mohsin Tariq (CDC)  8 Mr. Saqib Raza (CDC)  9 Mr. Javeed Saleem Arif (CDC)  10 Mr. Abdul Jaleel Shaikh (Nominee of Pak Brunai)  11 Mrs. Nusrat Jamil W/o Abdul Jalil Jamil (CDC)	13,688 395,125 188,750 10,700,026 310,781 1,000,000 1,000 1,000 500	0.0124 0.3573 0.1707 9.6754 0.2810 0.9042 0.0009 0.0009 0.0005 0.0000 0.5899		
4.	Executives:	471,500	0.4263		
<b>5</b> .	Public Sector Companies & Corporations:	_	_		
6.	Banks, Development Finance Institutions, Non Banking Finance Co Insurance Companies, Takaful, Modarabas and Pension Funds:	<b>mpanies,</b> 44,810	0.0405		
7.	Shareholders holding five percent or more voting intrest in the listed Company:				
Sr. No.	Name	No. of Shares Held	Percentage		
1 2 3 4	Nimir Resourcs (Pvt.) Limited (CDC) Mr. Muhammad Yahya Khan (CDC) Mr. Nadeem Nasir (CDC) Mrs. Shaheen Nadeem (CDC)	62,750,000 10,700,026 8,824,999 8,511,750	56.7408 9.6754 7.9799 7.6966		
8.	All trades in the shares of the listed company, carried out by its Directors, Executives and their spouses and minor children are as follows:				
S. No.	Name	Sale	Purchase		
1 2 3 4	Mr. Zafar Mahmood (CDC) (Chief Executive) Mr. Muhammad Yahya Khan (CDC) Mr. Aamir Jamil (CDC) Mr. Khalid Mumtaz Qazi (CDC)	- - - -	250,000 200,000 13,000 265,250		

Annual Report 2018\_\_ \_ 103

## **NOTICE OF 25th ANNUAL GENERAL MEETING**

FOR THE YEAR ENDED JUNE 30, 2018

Notice is hereby given that the 25th Annual General Meeting of Nimir Industrial Chemicals Limited (the "Company") will be held on Friday, October 26, 2018 at 11:30 a.m. at Qaser-e-Sultan, Lahore — Faisalabad By-pass, near Housing colony, Sheikhupura to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the audited Standalone and Consolidated accounts of the Company for the year ended June 30, 2018 together with the reports of the Directors', Auditors' and Chairmans' review thereon.
- 2. To approve the payment of final cash dividend of Rs. 2 per share (i.e. 20%) in the addition to the interim dividend of Rs. 1 per share, in total of Rs. 3 per share (i.e.30%) cash dividend for the year ended June 30, 2018.
- 3. To appoint Auditors for the year ended June 30, 2019 and fix their remuneration. The retiring auditors M/s EY Ford Rhodes Chartered Accountants have offered themselves for re-appointment.

By Order of the Board

Lahore October 5, 2018 Muhammad Inam-ur-Rahim (Company Secretary)

#### Notes:

- i. The share transfer books of the Company shall remain closed from October 19, 2018 to October 26, 2018 (both days inclusive). Transfers received in order at the office of the Company's shares registrar at the close of business on Thursday, October 18, 2018 will be treated in time for purpose of determine the entitlements attend and vote at the AGM.
- ii. A member eligible to attend and vote at this meeting is entitled to appoint another member as his/her proxy to attend and vote instead of him/her. A proxy must be a member of the Company and shall produce his/her original Computerized National Identity Card (CNIC) or passport at the time of meeting. Proxies in order to be effective must be received at the registered office of the Company not later than forty eight (48) hours before the time of holding the meeting.
- iii. The corporate shareholders shall nominate someone to represent them at the AGM. The nominations, in order to be effective must be received by the Company not later than forty eight (48) hours before time of holding the meeting.
- iv. Any individual beneficial owner of Central Depository Company of Pakistan Limited (CDC), entitled to attend and vote at this meeting, must bring his/her original CNIC or passport, Account and participants' I.D numbers to prove his/her identity, and in case of proxy must enclose an attested copy of his / her CNIC or passport. Representatives of corporate members should bring the, Board resolution/power of attorney with specimen signature (unless it had been provided earlier) along with the proxy form to the Company.
- v. All shareholders who had not yet submitted the valid copies of CNIC and NTN Certificate(s) are requested to send the copies of the same to the Shares Registrar. Shareholders of the Company who holds shares in scrip-less form on CDC are requested to submit/send valid copies of CNIC and NTN Certificate(s) directly to their CDC participant (brokers)/ CDC Investor Account Services.

vi. Shareholders are requested to immediately notify change in address, if any, to the Company's Share Registrar, at the following address:

M/s Corplink (Pvt.) Limited Wings Arcade, 1-K (Commercial), Model Town, Lahore.

Tel: 042 35916714, 35916719, 35839182. Fax: 042 35869037

www.corplink.com.pk

#### **Submission of CNIC - (Mandatory)**

With reference to the notification of Securities and Exchange Commission of Pakistan (SECP), SRO 779(I)/2011, dated August 18, 2011, the Members/Shareholders who have not yet submitted photocopy of their valid Computerized National Identity Card (CNIC) to the Company are required to send the same at the earliest directly of the Company's Share Registrar, M/s Corplink (Pvt.) Limited.

Kindly comply with the request, in case of non-receipt of the copy of valid CNIC and non-compliance of the above mentioned SRO of SECP, the Company may be constrained to withhold dividends in the future.

Shareholders are requested to promptly notify any change of address to the Company's Share Register (for Physical shares) or to their respective participant / broker (for CDS shares) as the case may be.

#### **Deduction of withholding Tax on the amount of Dividend**

Pursuant of the provisions of Finance Act 2017 effective from July 1, 2017, the deduction of income tax from the dividend payments shall be made on the bases of filer and non-filers as follows:

S. No.	Nature of shareholders	Rate of deduction
1	Filers of Income Tax Return	15%
2	Non-Filers of Income Tax Return	20%

Shareholders seeking exemption from deduction of income tax or are eligible at a reduced rate are requested to submit a valid tax certificate or necessary documentary evidence as the case may be. Shareholders desiring non-deduction of Zakat are also requested to submit a valid declaration for non-deduction of Zakat.

The shareholders who have joint shareholdings held by filers or Non-filers shall be dealt with separately. If the shares are not ascertainable then each account holder will be assumed to hold equal proportion of shares and deduction will be made accordingly.

#### **Video Conference Facility**

Pursuant to the provisions of the Section 132(2) of Companies Act, 2017 the shareholders residing in city and holding at least 10% of the total paid up capital may demand the Company to provide the facility of video link for participation in the meeting. The demand for video-link facility shall be received at Shares Registrar address given hereinabove at least 7 days prior to the date of AGM.

#### **Payment of Cash Dividend through Electronic Mode (IBAN format)**

In accordance with the Section 242 of the Companies Act, 2017 cash dividend can only be paid through electronic mode directly into the respective bank account designated by the entitled Shareholders. Shareholders are requested to provide their bank account details (IBAN format) to our share registrar (for Physical shares) or to their respective participant / broker (for CDS shares) as the case may be. The subject Form is available at Company's website i.e. www.nimir.com.pk. In case of unavailability of IBAN, the Company would be constrained to withhold dividend in accordance with the Companies (Distribution of Dividends) Regulations, 2017.

### FORM OF PROXY 25th ANNUAL GENERAL MEETING

The Company Secretary	Ledger Folio/CDC A/C No.	
Nimir Industrial Chemicals Limited		
14.8 K.M. Sheikhupura - Faisalabad Road,	Shares Held	
Bhikhi — Dist. Sheikhupura,		
Pakistan.		
I / We	of	
	being member(s) of	
Nimir Industrial Chemicals Limited hereby appoint	of	
as my/our proxy to vote for me / us	on my / our behalf at the	
Annual General Meeting of the Company held on Friday, October 26, 2018 at 11:30 a.m. and / or at ar	ny adjournment thereof or any ballot to be	
taken in consequence thereof.		
Signed this		
	Signature of Shareholder	
WITNESSES:	(The signature should agree with the specimen registered with the Company)	
WITNESSES.		
1 2		
Name :	Fine Purses	
CNIC :	Five Rupees Revenue Stamp	
Address:		
Date:		

#### **Notes:**

- i. The share transfer books of the Company shall remain closed from October 19, 2018 to October 26, 2018 (both days inclusive). Transfers received in order at the office of the Company's shares registrar at the close of business on Thursday, October 18, 2018 will be treated in time for purpose of determine the entitlements attend and vote at the AGM.
- ii. A member eligible to attend and vote at this meeting is entitled to appoint another member as his/her proxy to attend and vote instead of him/her. A proxy must be a member of the Company and shall produce his/her original Computerized National Identity Card (CNIC) or passport at the time of meeting. Proxies in order to be effective must be received at the registered office of the Company not later than forty eight (48) hours before the time of holding the meeting.
- iii. The corporate shareholders shall nominate someone to represent them at the AGM. The nominations, in order to be effective must be received by the Company not later than forty eight (48) hours before time of holding the meeting.
- iv. Any individual beneficial owner of Central Depository Company of Pakistan Limited (CDC), entitled to attend and vote at this meeting, must bring his/her original CNIC or passport, Account and participants' I.D numbers to prove his/her identity, and in case of proxy must enclose an attested copy of his / her CNIC or passport. Representatives of corporate members should bring the, Board resolution/power of attorney with specimen signature (unless it had been provided earlier) along with the proxy form to the Company.

- All shareholders who had not yet submitted the valid copies of CNIC and NTN Certificate(s) are requested to send the copies of the ٧. same to the Shares Registrar. Shareholders of the Company who holds shares in scrip-less form on CDC are requested to submit/send valid copies of CNIC and NTN Certificate(s) directly to their CDC participant (brokers)/CDC Investor Account Services.
- Shareholders are requested to immediately notify change in address, if any, to the Company's Share Registrar, at the following ۷İ. address:

M/s Corplink (Pvt.) Limited Wings Arcade, 1-K (Commercial), Model Town, Lahore.

Tel: 042 35916714, 35916719, 35839182. Fax: 042 35869037.

www.corplink.com.pk

#### NIMIR INDUSTRIAL CHEMICALS LTD.

14.8 Km., Sheikhupura-Faisalabad Road, Bhikhi, District Sheikhupura, Pakistan. Ph: +92 56 3883001-7 • Fax: +92 56 3883010

Cell: +92 301 8221151, 301 8483950

www.nimir.com.pk

Posted Stamp





#### NIMIR INDUSTRIAL CHEMICALS LTD.

14.8 Km., Sheikhupura-Faisalabad Road, Mouza Bhikhi, District Sheikhupura, Pakistan Ph: +92 56 3883001-7 • Fax: +92 56 3883010

www.nimir.com.pk